

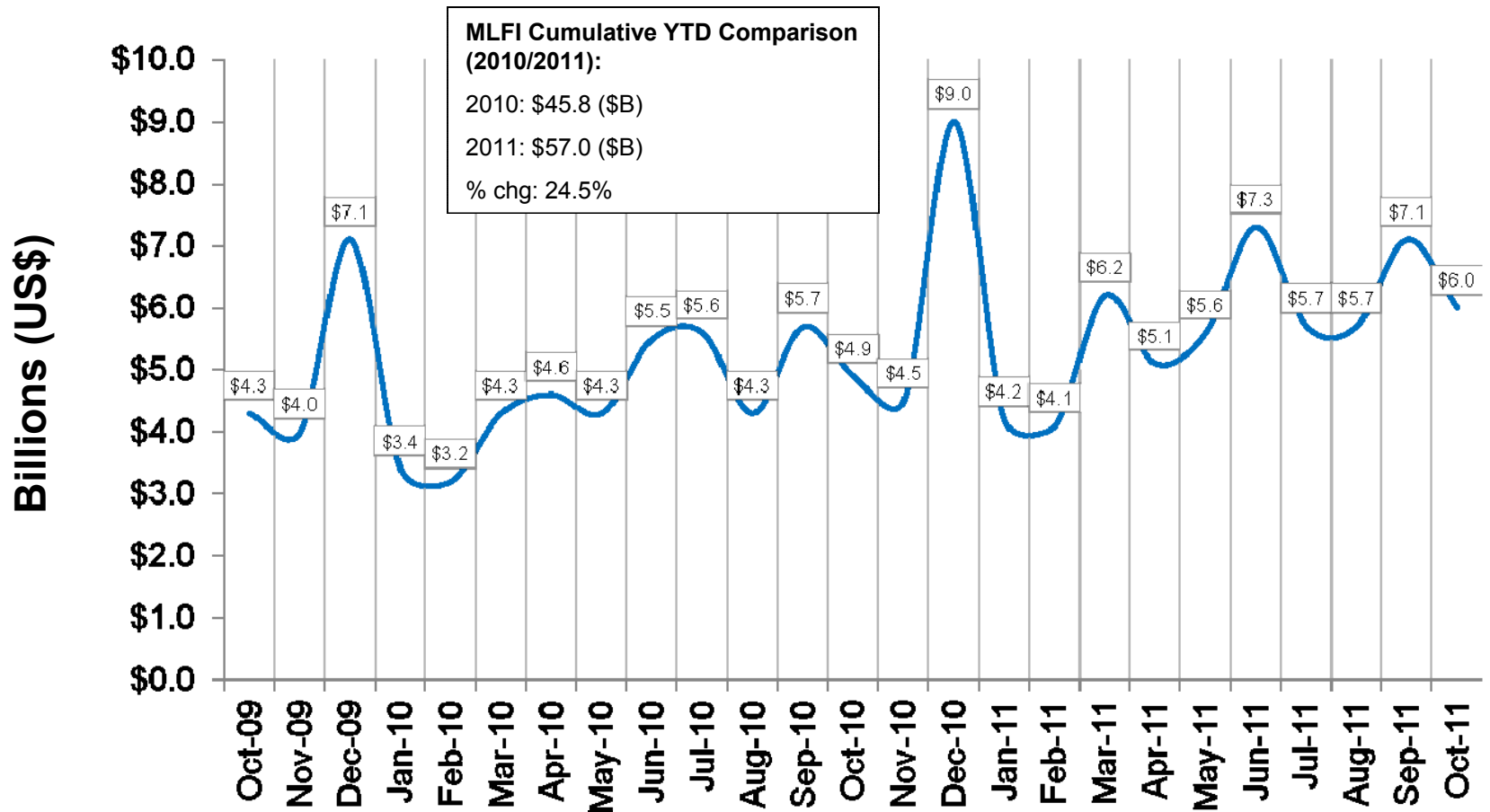
Monthly Leasing & Finance Index

October 2011

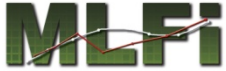
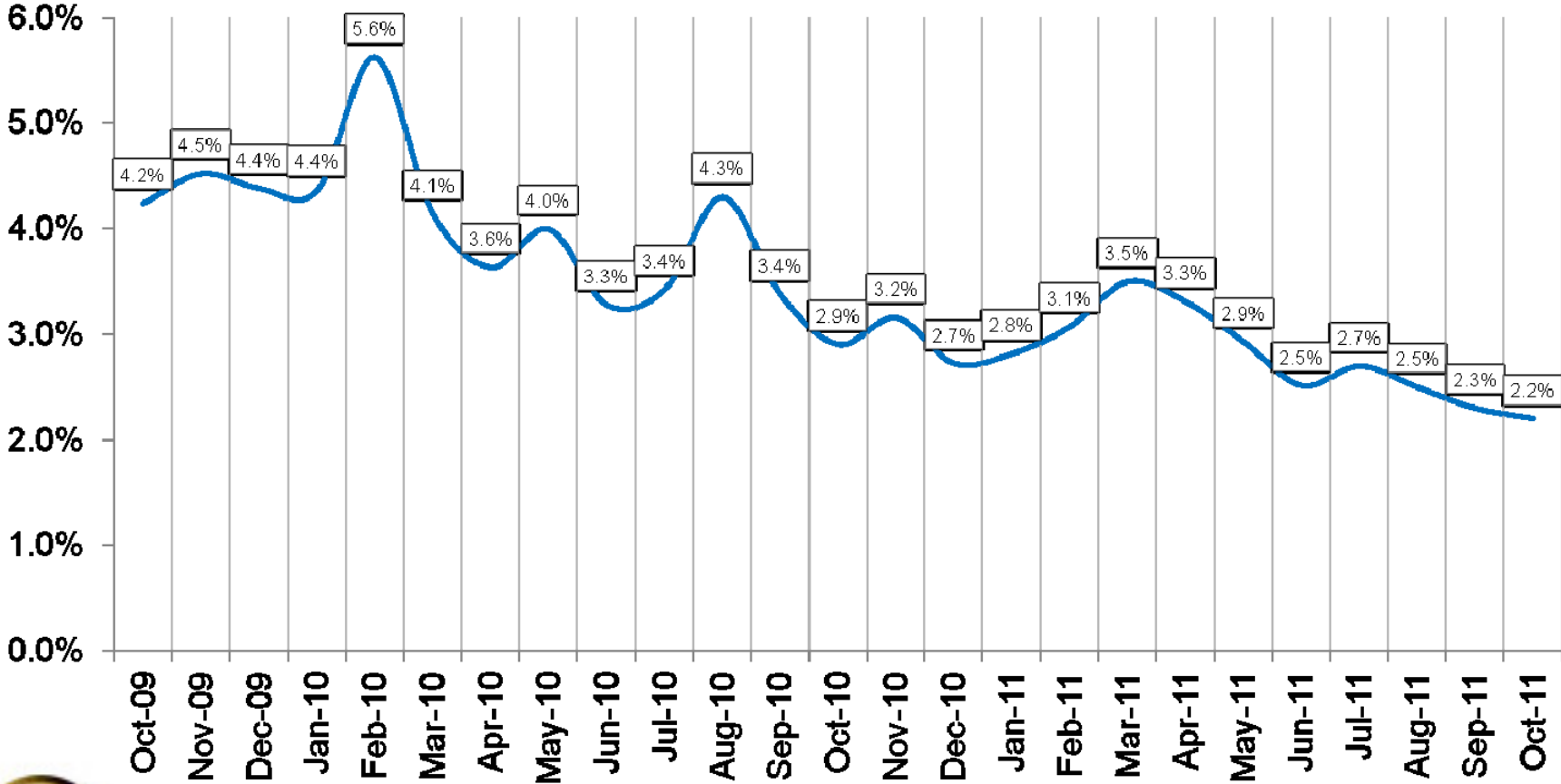
MLFI

The logo for the Monthly Leasing & Finance Index (MLFI) features the letters 'MLFI' in a bold, green, sans-serif font. A line graph with a red line and a grey line is overlaid on the letters, showing a fluctuating trend that generally increases from left to right.

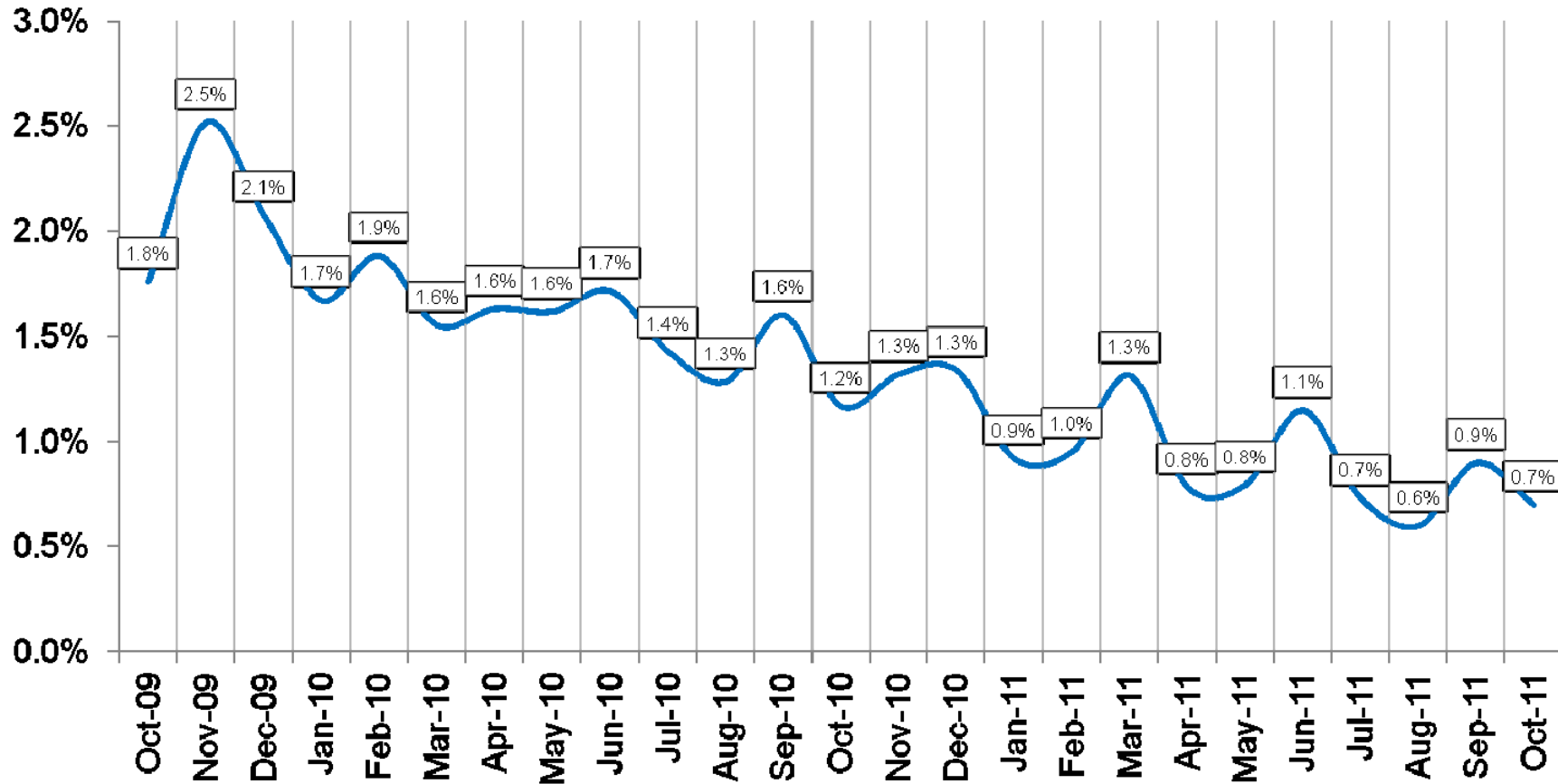
MLFI-25 New Business Volume (Year-Over-Year Comparison)



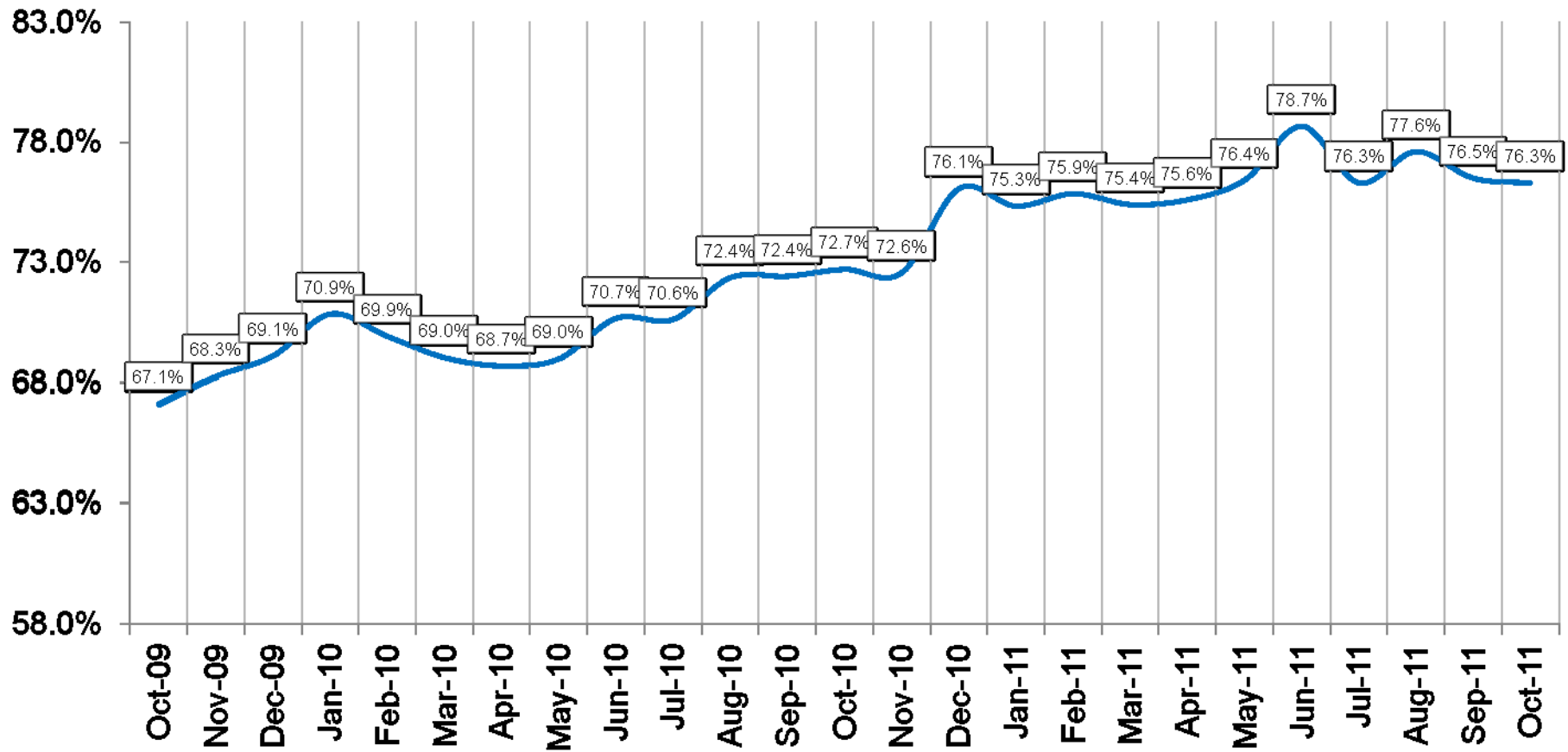
Aging of Receivables Over 30 Days



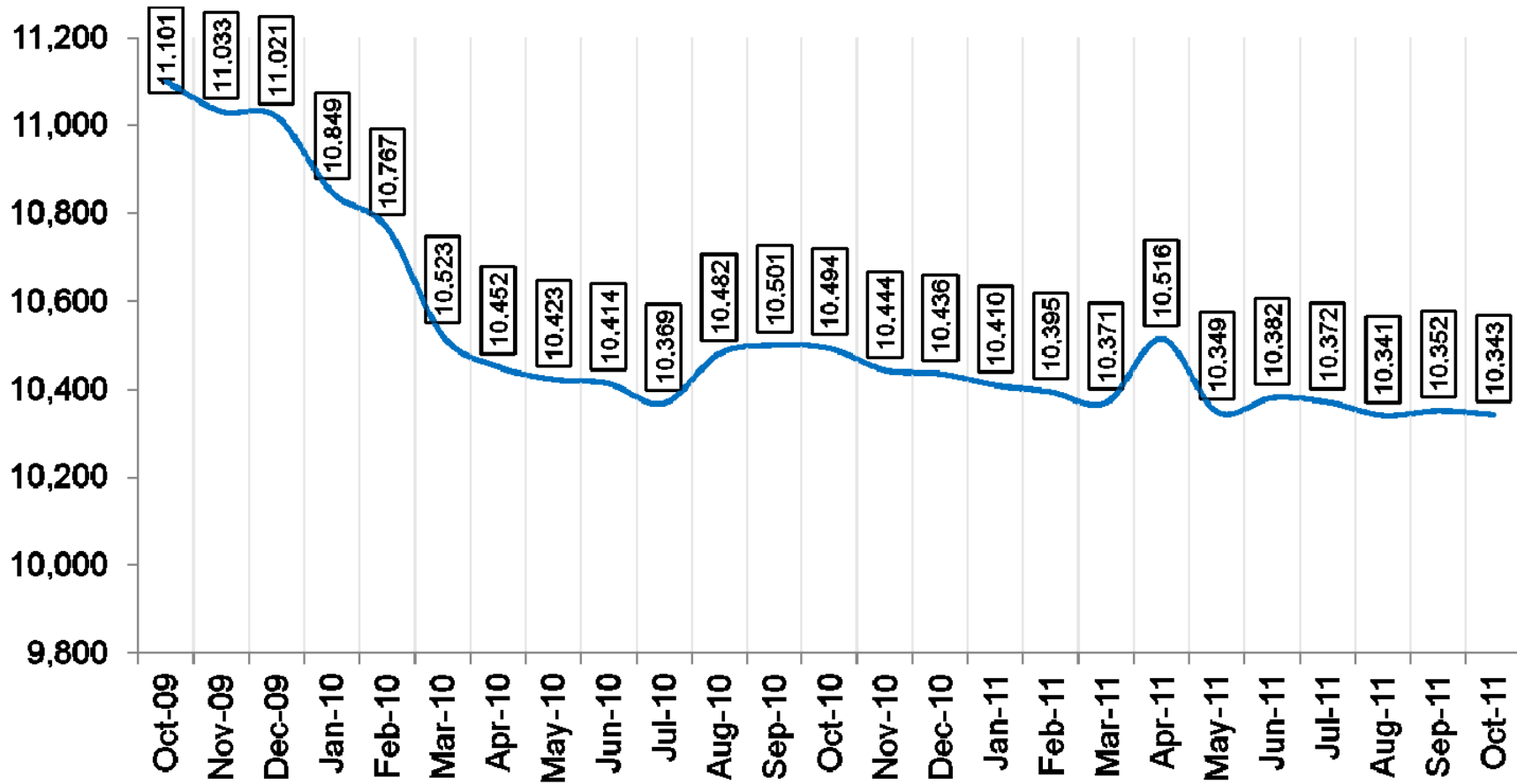
Average Losses (Charge-offs) as a % of Net Receivables



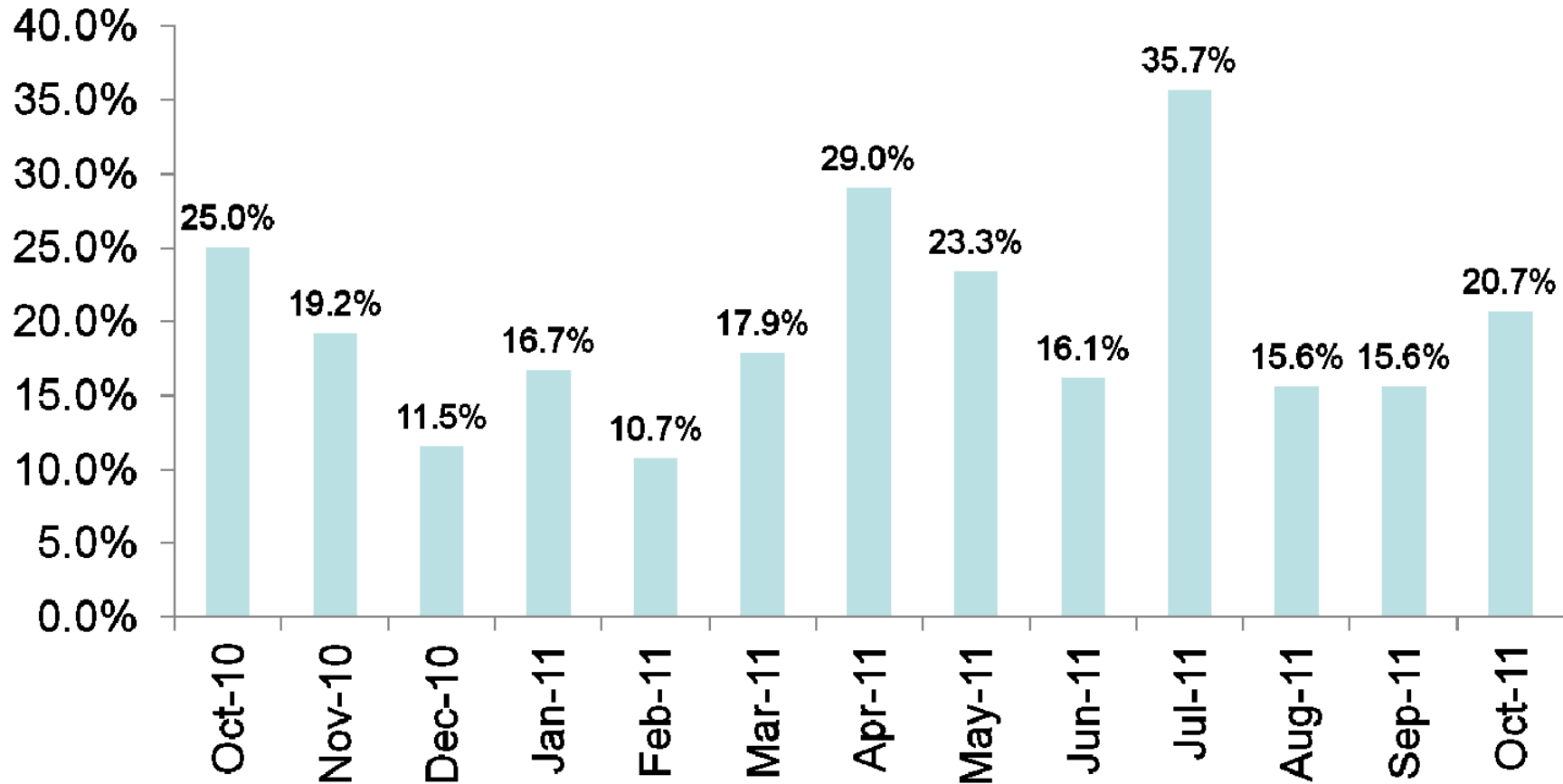
Credit Approvals As % of All Decisions Submitted



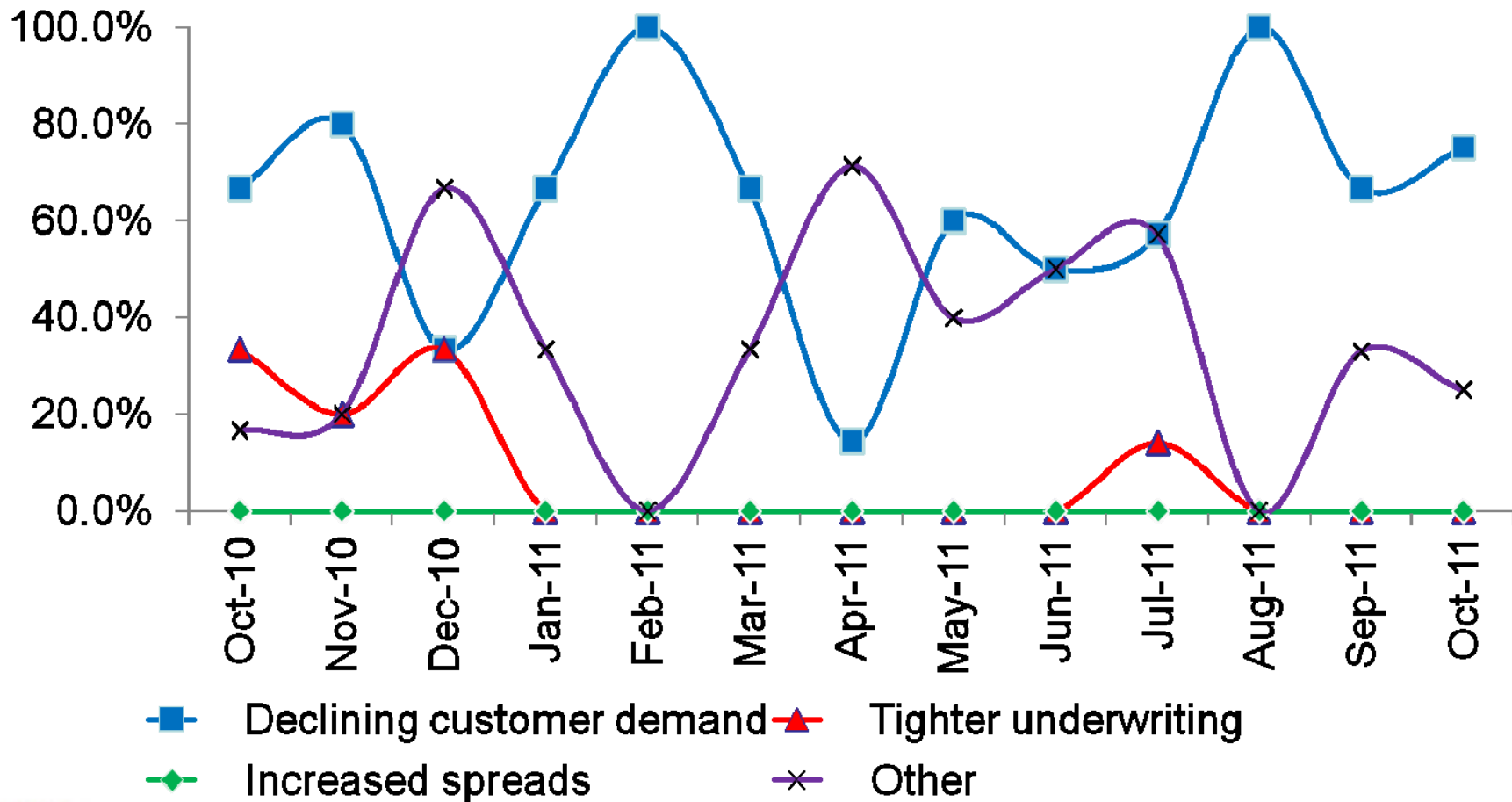
Total Number of Employees



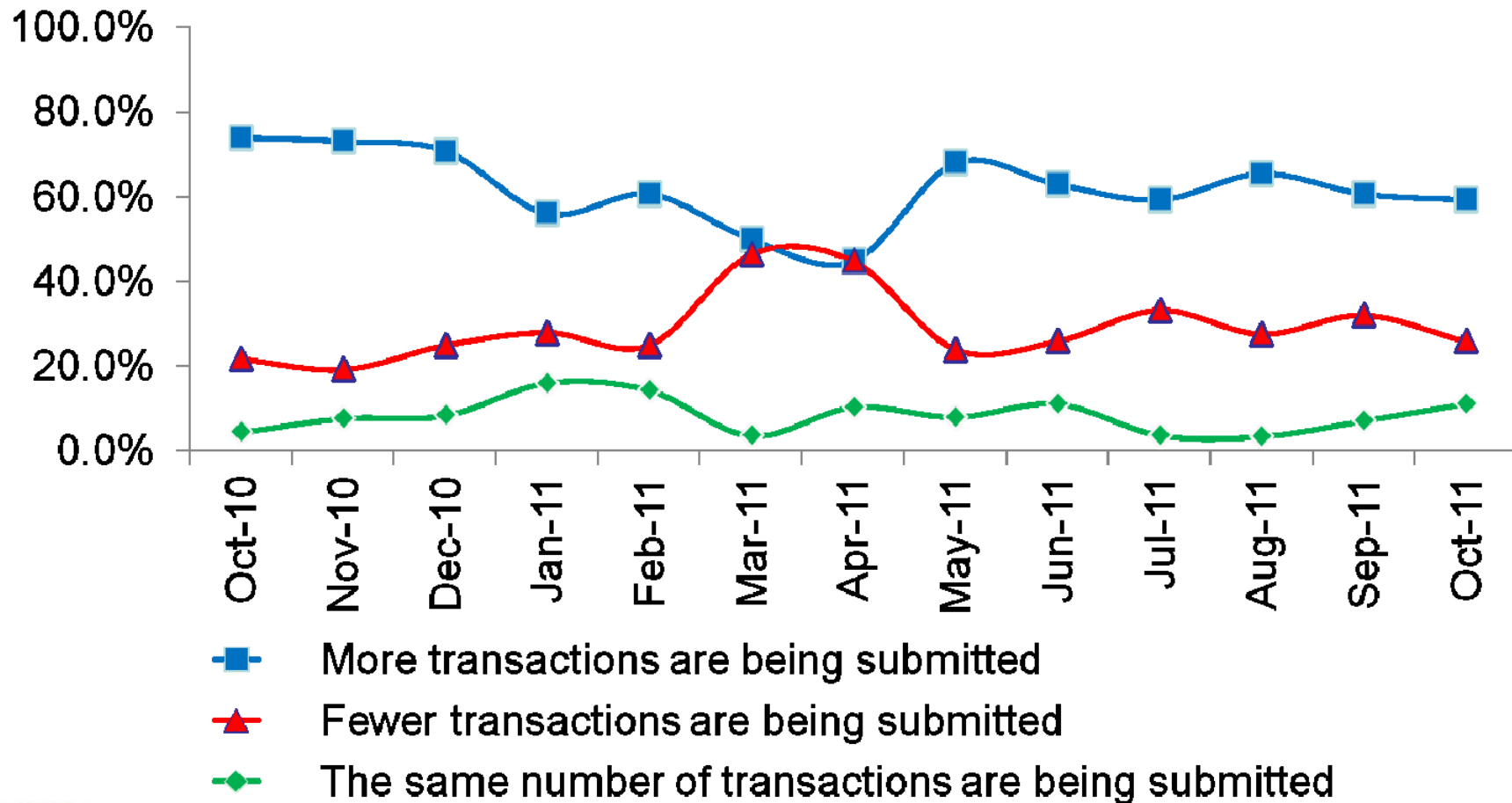
Percentage of Organizations That Saw a Downturn in Business Year Over Year



If Yes, Can You Attribute the Downturn to Something Specific?



Is Your Organization Putting More, Less or the Same Number of Transactions Through the Credit Approval Process?



Which Industries or Sectors Are Underperforming?

