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# Full Report on Manufacturers' Shipments, Inventories and Orders January 2012

### **Summary**

New orders for manufactured goods in January, down following two consecutive monthly increases, decreased \$4.8 billion or 1.0 percent to \$462.6 billion, the U.S. Census Bureau reported today. This followed a 1.4 percent December increase. Excluding transportation, new orders decreased 0.3 percent.

Shipments, up eight consecutive months, increased \$4.1 billion or 0.9 percent to \$463.6 billion. This followed a 0.8 percent December increase.

Unfilled orders, up twenty-one of the last twenty-two months, increased \$5.4 billion or 0.6 percent to \$917.9 billion. This followed a 1.5 percent December increase. The unfilled orders-to-shipments ratio was 6.10, up from 6.04 in December.

Inventories, up twenty-seven of the last twenty-eight months, increased \$3.9 billion or 0.6 percent to \$614.7 billion. This was at the highest level since the series was first published on a NAICS basis in 1992 and followed a 0.2 percent December increase. The inventories-to-shipments ratio was 1.33, unchanged from December.

#### **New Orders**

New orders for manufactured durable goods in January, down following three consecutive monthly increases, decreased \$8.0 billion or 3.7 percent to \$206.9 billion, revised from the previously published 4.0 percent decrease. This followed a 3.3 percent December increase.

Machinery, also down following three consecutive monthly increases, had the largest decrease, \$3.6 billion or 10.5 percent to \$30.5 billion.

New orders for manufactured nondurable goods increased \$3.3 billion or 1.3 percent to \$255.7 billion.

#### **Shipments**

Shipments of manufactured durable goods in January, up two consecutive months, increased \$0.8 billion or 0.4 percent to \$208.0 billion, unchanged from the previously published increase. This followed a 2.0 percent December increase.

Transportation equipment, also up two consecutive months, had the largest increase, \$2.9 billion or 6.1 percent to \$50.6 billion.

Shipments of manufactured nondurable goods, up two of the last three months, increased \$3.3 billion or 1.3 percent to \$255.7 billion. This followed a 0.2 percent December decrease. Petroleum and coal products, also up two of the last three months, led the increase, up \$2.5 billion or 3.5 percent to \$74.1 billion.

#### **Unfilled Orders**

Unfilled orders for manufactured durable goods in January, up twenty-one of the last twenty-two months, increased \$5.4 billion or 0.6 percent to \$917.9 billion, revised from the previously published 0.5 percent increase. This followed a 1.5 percent December increase.

Transportation equipment, up twelve of the last thirteen months, had the largest increase, \$4.8 billion or 0.9 percent to \$534.9 billion.

#### **Inventories**

Inventories of manufactured durable goods in January, up twenty-five consecutive months, increased \$2.4 billion or 0.6 percent to \$372.5 billion, revised from the previously published 0.7 percent increase. This was at the highest level since the series was first published on a NAICS basis and followed a 0.3 percent December increase.

Machinery, up twenty-two consecutive months, had the largest increase, \$0.9 billion or 1.5 percent to \$61.5 billion

Inventories of manufactured nondurable goods, up four of the last five months, increased \$1.5 billion or 0.6 percent to \$242.2 billion. This followed a slight December decrease. Petroleum and coal products, up five consecutive months, led the increase, up \$1.2 billion or 2.1 percent to \$57.1 billion.

By stage of fabrication, January materials and supplies increased 1.1 percent in durable goods and 1.0 percent in nondurable goods. Work in process increased 0.4 percent in durable goods and 1.4 percent in nondurable goods. Finished goods increased 0.4 percent in durable goods and a slight increase in nondurable goods.

 $\overline{Figures \ in \ text \ are \ adjusted \ for \ seasonality, \ but \ not \ for \ inflation.} \ \ \overline{Figures \ on \ new \ and \ unfilled \ orders \ exclude \ data \ for \ semiconductor \ manufacturing.} \ \ \overline{For \ data, \ call \ (301) \ 763-4673 \ or \ go \ to \ < http://www.census.gov/m3>.}$ 

Table 1. Value of Manufacturers' Shipments for Industry Groups<sup>1</sup>

		Sea	sonally A	djusted					Not S	easonally	ally Adjusted							
		Monthly		Per	ent Cha	inge		Mon	thly		١	ear to date						
Industry	Jan. 2012 <sup>p</sup>	Dec. 2011 <sup>r</sup>	Nov. 2011	Dec Jan.	Nov Dec.	Oct Nov.	Jan. 2012 <sup>p</sup>	Dec. 2011 <sup>r</sup>	Nov. 2011	Jan. 2011	2012 <sup>p</sup>	2011	Percent 2012/ 2011					
All manufacturing industries Excluding transportation Excluding defense With unfilled orders	463,648 413,004 453,552 150,405	459,581 411,840 449,625 151,193	456,023 408,780 446,651 146,553	0.9 0.3 0.9 -0.5	0.8 0.7 0.7 3.2	0.2 0.6 0.2 0.3	426,286 382,694 418,237 134,265	445,867 396,764 434,667 150,946	442,815 395,994 433,388 140,292	393,247 354,802 384,949 121,560	426,286 382,694 418,237 134,265	393,247 354,802 384,949 121,560	8.4 7.9 8.6 10.5					
Durable goods industries	207,997	207,200	203,104	0.4	2.0	-0.2	188,064	203,777	195,531	170,886	188,064	170,886	10.1					
Wood products Nonmetallic mineral products Primary metals Iron and steel mills. Aluminum and nonferrous metals Ferrous metal foundries Fabricated metal products Machinery Farm machinery Construction machinery Mining, oil field, and	5,655 8,193 27,554 11,741 13,942 1,871 26,420 29,787 2,688 4,494	5,431 8,210 28,360 12,040 14,417 1,903 26,184 31,663 2,565 4,441	5,411 8,109 26,906 11,794 13,315 1,797 25,550 30,493 2,583 4,415	-2.8 -2.5 -3.3 -1.7 0.9 -5.9 4.8	0.4 1.2 5.4 2.1 8.3 5.9 2.5 3.8 -0.7 0.6	-0.1 0.0 5.2 4.2 6.5 3.0 1.3 0.7 -7.3	4,796 7,032 26,269 11,283 13,243 1,743 24,227 26,707 2,362 4,085	4,757 6,916 24,159 10,384 12,103 1,672 23,949 32,641 2,047 4,504	5,122 7,837 24,284 10,243 12,368 1,673 24,574 28,270 1,932 4,340	4,474 6,561 20,017 10,417 8,177 1,423 21,917 24,247 1,778 3,096	4,796 7,032 26,269 11,283 13,243 24,227 26,707 2,362 4,085	4,474 6,561 20,017 10,417 8,177 1,423 21,917 24,247 1,778 3,096	7.2 7.2 31.2 8.3 62.0 22.5 10.5 10.1 32.8 31.9					
gas field machinery Industrial machinery Photographic equipment	1,545 3,019 604	1,582 3,181 622	1,580 3,325 622	-2.3 -5.1 -2.9	0.1 -4.3 0.0	-1.7 -7.3 -2.0	1,480 2,553 480	1,834 4,050 704	1,519 2,782 661	1,524 2,522 592	1,480 2,553 480	1,524 2,522 592	-2.9 1.2 -18.9					
Ventilation, heating, air-conditioning, and refrigeration equipment Metalworking machinery Turbines, generators, and other	2,399 2,183	2,368 2,259	2,379 2,154	-3.4	-0.5 4.9		1,968 1,933	2,384 2,513	2,188 2,098	2,173 1,600	1,968 1,933	2,173 1,600	-9.4 20.8					
power transmission equipment	3,444 2,693 29,803 3,571 730 977	5,203 2,816 30,054 3,964 757 949	4,091 2,661 30,317 4,087 768 956		27.2 5.8 -0.9 -3.0 -1.4 -0.7	13.0 -1.8 -3.0 -12.3 2.1 -6.6	3,297 2,435 28,018 3,104 522 618	5,160 2,900 32,567 4,378 1,322 1,526	4,074 2,563 29,704 3,666 628 900	3,105 2,150 29,502 3,713 508 513	3,297 2,435 28,018 3,104 522 618	3,105 2,150 29,502 3,713 508 513	6.2 13.3 -5.0 -16.4 2.8 20.5					
equipment  Defense communications equipment  Audio and video equipment  Electronic components	2,431 397 247 3,243	2,501 680 257 3,278	2,338 517 245 3,286	-2.8 -41.6 -3.9 -1.1	7.0 31.5 4.9 -0.2	-4.3 10.7 6.1 1.0	1,935 340 219 2,895	3,300 702 389 3,588	2,414 541 364 3,228	2,348 458 235 3,055	1,935 340 219 2,895	2,348 458 235 3,055	-17.6 -25.8 -6.8 -5.2					
Nondefense search and navigation equipment	1,161	1,249	1,156	-7.0	8.0	0.8	1,001	1,279	1,131	920	1,001	920	8.8					
Defense search and navigation equipment	2,813	2,762	2,673	1.8	3.3	3.6	2,365	3,038	2,791	2,269	2,365	2,269	4.2					
Electromedical, measuring, and control instruments	7,170	7,259	7,122	-1.2	1.9	-0.2	6,392	8,411	6,875	6,639	6,392	6,639	-3.7					
Electrical equipment, appliances, and components.  Electric lighting equipment	10,359 1,032 1,540 3,773 893 50,644 5,716	10,211 1,000 1,551 3,711 892 47,741 5,718 7,597 2,198	10,079 979 1,508 3,690 908 47,243 5,444 7,950 2,195	1.4 3.2 -0.7 1.7 0.1 6.1 0.0 6.2	1.3 2.1 2.9 0.6 -1.8 1.1 5.0 -4.4 0.1	-1.0 -0.5 -1.9 -2.2 2.9 -2.5 -3.4 -2.5 5.3	9,209 953 1,235 3,351 750 43,592 5,373 7,317 2,012	9,979 1,037 1,501 3,679 885 49,103 5,323 7,625 2,157	9,953 981 1,534 3,448 1,082 46,821 5,388 8,030 2,125	8,704 917 1,229 3,142 701 38,445 4,448 6,681 1,366	9,209 953 1,235 3,351 750 43,592 5,373 7,317 2,012	8,704 917 1,229 3,142 701 38,445 4,448 6,681 1,366	5.8 3.9 0.5 6.7 7.0 13.4 20.8 9.5 47.3					
and trailers	14,823 9,140 4,609 2,291 5,634 13,948	14,708 7,787 4,004 2,304 5,548 13,798	14,341 7,708 3,791 2,248 5,427 13,569	15.1	2.6 1.0 5.6 2.5 2.2 1.7	-0.2 -11.6 2.3 0.9 -0.2 -0.8	13,823 6,676 3,475 2,010 5,257 12,957	12,969 10,087 4,856 2,238 5,392 14,314	13,957 7,858 3,719 2,181 5,205 13,761	12,789 4,880 3,284 1,966 5,047 11,972	13,823 6,676 3,475 2,010 5,257 12,957	12,789 4,880 3,284 1,966 5,047 11,972	8.1 36.8 5.8 2.2 4.2 8.2					
Nondurable goods industries	255,651 62,874 8,128 9,260 17,719 12,506 2,533 1,931 1,521 318 14,148 6,640 4,198 6,823 74,052 69,566 62,071	252,381 62,615 8,084 9,220 17,565 12,731 10,304 2,427 2,512 1,917 1,456 6,691 4,241 6,820 71,579 67,359 61,450	252,919 62,530 8,450 9,239 17,528 12,449 9,663 2,786 2,516 1,893 1,455 3,455 4,243 6,712 4,243 6,826 68,246 61,618	0.4 0.5 0.4 0.9 -1.8 -0.6 -6.6 0.8 0.7 4.5 2.6 -0.8 -1.0 0.0 3.5 3.3	-0.2 0.1 -4.3 -0.2 0.2 2.3 6.6 -12.9 -0.2 1.3 0.1 0.6 0.0 0.0 -1.3 -1.3 -0.3	0.2 1.3 1.1	238,222 60,072 8,021 8,737 16,853 11,276 9,010 2,266 2,374 1,718 1,353 2,3840 6,595 4,055 4,055 4,055 4,575 4,589 4,589	242,090 62,161 8,059 9,065 17,196 12,509 10,082 2,427 2,195 1,678 1,357 6,576 4,022 4,022 13,817 6,913 68,259 65,111 57,720	247,284 64,373 8,811 9,557 17,731 12,674 9,888 2,786 2,389 1,659 2,93 13,979 6,505 4,150 7,119 68,963 65,062 58,334	222,361 55,887 8,996 7,980 15,573 10,194 7,989 2,205 2,441 1,574 1,092 252 14,201 6,724 4,227 6,561 61,022 58,411 54,805 3,841	238,222 60,072 8,021 8,737 16,853 11,276 9,010 2,266 2,374 1,718 1,353 262 13,840 6,595 4,055 6,401 67,686 64,287 57,645	222,361 55,887 8,096 7,980 15,573 10,194 7,989 2,205 2,441 1,574 1,092 252 14,201 6,724 4,227 6,561 61,022 58,411 54,805	7.1 7.5 -0.9 9.5 8.2 10.6 12.8 -2.7 9.1 23.9 4.0 -2.5 -1.9 -4.1 1-2.4 10.9 10.1 5.2					
agricultural chemicals	15,238 2,788 16,874	5,318 15,255 2,733 16,764	15,777 15,385 2,640 16,478	-0.1 2.0	-7.9 -0.8 3.5 1.7	2.1 3.1 0.9 0.6	4,589 14,385 2,393 15,595	4,150 15,292 2,178 15,189	4,318 15,938 2,292 15,687	3,841 14,405 2,001 14,332	4,589 14,385 2,393 15,595	3,841 14,405 2,001 14,332	-0.1 19.6 8.8					

Preliminary Revised data due to late receipts and concurrent seasonal adjustment.

<sup>&</sup>lt;sup>1</sup> Estimates of shipments and new orders are for the duration of the period, while estimates of unfilled orders and total inventories are for the end of the period. Not seasonally adjusted estimates of shipments and new orders include adjusted data for non-calendar reporters. Seasonally adjusted estimates include concurrent adjustments for holiday and trading-day differences, where appropriate, as well as seasonal variation, based on the results of the latest annual review of the model parameters. Estimates are not adjusted for price changes.

See note at end of Table 2 relating to survey error and revision.

<sup>&</sup>lt;sup>2</sup> Estimates and percent changes of shipments for the semiconductor industry are no longer shown separately, but are included in computers and electronic products, and all other applicable aggregate totals.

Table 2. Value of Manufacturers' New Orders for Industry Groups<sup>1</sup>

		S	easonally	Adjusted			Not Seasonally Adjusted							
		Monthly		Per	cent Chan	ge		Mon	thly		Υ	ear to date		
Industry	Jan. 2012 <sup>p</sup>	Dec. 2011 <sup>r</sup>	Nov. 2011	Dec Jan.	Nov Dec.	Oct Nov.	Jan. 2012 <sup>p</sup>	Dec. 2011 <sup>r</sup>	Nov. 2011	Jan. 2011	2012 <sup>p</sup>	2011	Percent 2012/ 2011	
All manufacturing industries <sup>2</sup>	462,576	467,341	460,931	-1.0	1.4	2.2	430,029	467,743	444,953	397,758	430,029	397,758	8.1	
Excluding transportation 2	407,130	408,541	405,590	-0.3	0.7	0.5	380,271	395,163	390,775	354,792	380,271	354,792	7.2	
Excluding defense 2	454,093	459,706	452,457	-1.2	1.6	2.3	421,590	455,137	437,452	384,299	421,590	384,299	9.7	
With unfilled orders <sup>2</sup>	155,841	164,856	158,164	-5.5	4.2	6.0	146,143	176,897	149,063	134,537	146,143	134,537	8.6	
Durable goods industries <sup>2</sup>	206,925	214,960	208,012	-3.7	3.3	4.2	191,807	225,653	197,669	175,397	191,807	175,397	9.4	
Primary metals	27,056	28,978	27,892	-6.6	3.9	5.8	26,978	25,543	25,323	22,560	26,978	22,560	19.6	
Iron and steel mills	11,235	12,653	12,619	-11.2	0.3	8.2	11,829	11,354	11,065	12,499	11,829	12,499	-5.4	
Aluminum and nonferrous metals	13,934	14,328	13,435	-2.7	6.6	4.8	13,287	12,382	12,521	8,484	13,287	8,484	56.6	
Ferrous metal foundries	1,887	1,997	1,838	-5.5		-1.6	1,862	1,807	1,737	1,577	1,862	1,577	18.1	
Fabricated metal products	26,450	26,205	25,943	0.9		0.3	24,801	23,637	24,610	22,805	24,801	22,805	8.8	
Machinery	30,532	34,100	32,020	-10.5	6.5	1.2	29,292	34,286	28,985	28,088	29,292	28,088	4.3	
Construction machinery Mining, oil field, and	4,766	4,472	4,383	6.6	2.0	-8.1	4,700	4,577	4,382	3,659	4,700	3,659	28.5	
gas field machinery	1,689	2,212	1,151	-23.6	92.2	-16.5	1,735	2,069	1,184	1,637	1,735	1,637	6.0	
Industrial machinery	2,724	3,310	3,188	-17.7	3.8	13.3	2,731	3,925	2,566	2,697	2,731	2,697	1.3	
Photographic equipment Ventilation, heating, air-conditioning,	591	554	645	6.7	-14.1	3.5	551	529	665	668	551	668	-17.5	
and refrigeration equipment	2,130	2,487	2,760	-14.4	-9.9	6.0	1,892	2,497	1,966	3,299	1,892	3,299	-42.6	
Metalworking machinery	2,255	2,363	2,199	-4.6	7.5	2.1	2,152	2,569	2,105	1,822	2,152	1,822	18.1	
Turbines, generators, and other														
power transmission equipment	4,112	5,878	5,547	-30.0	6.0	5.2	3,953	6,236	5,593	3,442	3,953	3,442	14.8	
Material handling equipment	2,799	2,978	2,609	-6.0	14.1	-2.0	2,617	3,142	2,424	2,428	2,617	2,428	7.8	
Computers and electronic products 2	23,485	23,299	23,336	0.8	-0.2	-6.4	20,595	28,961	21,934	21,348	20,595	21,348	-3.5	
Computers Nondefense communications	3,331	3,893	4,214	-14.4	-7.6	-9.0	2,864	4,307	3,793	3,565	2,864	3,565	-19.7	
equipment	2,560	2,592	2,504	-1.2	3.5	-9.7	2,075	3,693	2,105	2,095	2,075	2,095	-1.0	
Defense communications equipment	278	315	338	-11.7	-6.8	-8.4	285	445	258	559	285	559	-49.0	
Electronic components	3,219	3,281	3,312	-1.9	-0.9	-3.0	2,991	3,506	3,167	3,091	2,991	3,091	-3.2	
Nondefense search and navigation	-							-	-	-				
equipment	1,249	1,285	1,375	-2.8	-6.5	1.9	1,198	1,183	1,472	1,127	1,198	1,127	6.3	
Defense search and navigation														
equipment	2,870	2,442	2,279	17.5	7.2	-12.4	2,433	3,701	2,225	2,264	2,433	2,264	7.5	
Electromedical, measuring,														
and control instruments	7,469	7,033	6,879	6.2	2.2	-5.7	6,898	8,330	6,489	7,013	6,898	7,013	-1.6	
Electrical equipment, appliances,	10 504	10.617	10.602	0.3	0.6	0.3	10 257	0.011	10 430	0.505	10 257	0.505	7.0	
and components	10,584 1.015	10,617 969	10,682 951	-0.3 4.7	-0.6 1.9	0.2 -4.2	10,357 956	9,911 953	10,430 915	9,595 971	10,357 956	9,595 971	7.9 -1.5	
Electric lighting equipment Household appliances	1,466	1,648	1,561	-11.0		1.4	1,385	1,454	1,613	1,297	1,385	1,297	6.8	
Electrical equipment	4,106	3,940	4,126	4.2	-4.5	5.4	4,007	3,561	3,930	3,690	4,007	3,690	8.6	
Transportation equipment	55,446	58,800	55,341	-5.7	6.3	16.6	49,758	72,580	54,178	42,966	49,758	42,966	15.8	
Motor vehicle bodies, parts,	33,	30,000	33,3	3	0.5		.5,750	. 2,300	3 .,	.2,500	.5,750	.2,300	13.0	
and trailers	14,703	14,868	14,477	-1.1	2.7	1.9	13,827	13,657	14,275	12,934	13,827	12,934	6.9	
Nondefense aircraft and parts	16,068	19,847	16,400	-19.0	21.0	88.1	12,979	31,359	16,238	4,810	12,979	4,810	169.8	
Defense aircraft and parts	3,885	3,882	4,147	0.1	-6.4	8.5	3,900	6,118	3,802	5,315	3,900	5,315	-26.6	
Ships and boats	1,672	1,495	1,464	11.8	2.1	-17.7	2,076	1,503	1,396	4,790	2,076	4,790	-56.7	
Furniture and related products	5,631	5,550	5,582	1.5	-0.6	3.0	5,296	4,776	5,362	5,026	5,296	5,026	5.4	
Nondurable goods industries	255,651	252,381	252,919	1.3	-0.2	0.6	238,222	242,090	247,284	222,361	238,222	222,361	7.1	

Note: Estimates of manufacturers' shipments, inventories and orders are subject to survey error and revision. One major component of survey error is nonsampling error, which includes errors of coverage, response, and nonreporting. Since the survey panel is not a probability sample, estimates of sampling error cannot be calculated. For further details on survey design, methodology, and data limitations see <a href="http://www.census.gov/manufacturing/m3/">http://www.census.gov/manufacturing/m3/</a>>.

<sup>&</sup>lt;sup>1</sup> Estimates of shipments and new orders are for the duration of the period, while estimates of unfilled orders and total inventories are for the end of the period. Not seasonally adjusted estimates of shipments and new orders include adjusted data for non-calendar reporters. Seasonally adjusted estimates include concurrent adjustments for holiday and trading-day differences, where appropriate, as well as seasonal variation, based on the results of the latest annual review of the model parameters. Estimates are not adjusted for price changes.

<sup>&</sup>lt;sup>2</sup> Data on new orders are not available for the semiconductor industry. Estimates and percent changes for new orders exclude semiconductor industry data.

Table 3. Value of Manufacturers' Unfilled Orders for Industry Groups<sup>1</sup>

	donars arr		easonally A		Not Seasonally Adjusted						
		Monthly		Pe	rcent Chan	ae		Mon	nthly		Percent
Industry	Jan. 2012 <sup>p</sup>	Dec. 2011 <sup>r</sup>	Nov. 2011	Dec Jan.	Nov Dec.	Oct Nov.	Jan. 2012 <sup>p</sup>	Dec. 2011 <sup>r</sup>	Nov. 2011	Jan. 2011	Change Jan. 12/11
All manufacturing industries 2	917,943	912,507	898,844	0.6	1.5	1.3	922,241	910,363	884,412	842,435	9.5
Excluding transportation <sup>2</sup> Excluding defense <sup>2</sup>	383,039 751,340	382,405 744,291	379,801 728,307	0.2 0.9	0.7 2.2	0.9 1.7	381,614 754,728	375,902 743,240	373,428 718,695	348,654 673,870	9.5 12.0
Durable goods industries <sup>2</sup>	917,943	912,507	898,844	0.6	1.5	1.3	922,241	910,363	884,412	842,435	9.5
Primary metals	34,021 19,083 11,201 3,737 66,398 121,830 10,891	34,519 19,589 11,209 3,721 66,368 121,085 10,619	33,901 18,976 11,298 3,627 66,347 118,648 10,588	-1.4 -2.6 -0.1 0.4 0.0 0.6 2.6	1.8 3.2 -0.8 2.6 0.0 2.1 0.3	3.0 4.5 1.1 1.1 0.6 1.3 -0.3	34,286 19,179 11,297 3,810 65,285 121,519 11,054	33,577 18,633 11,253 3,691 64,711 118,934 10,439	32,193 17,663 10,974 3,556 65,023 117,289 10,366	34,204 21,604 9,567 3,033 60,176 98,119 8,511	0.2 -11.2 18.1 25.6 8.5 23.8 29.9
Mining, oil field, and gas field machinery Industrial machinery Photographic equipment Ventilation, heating, air-conditioning,	13,245 13,528 1,925	13,101 13,823 1,938	12,471 13,694 2,006	1.1 -2.1 -0.7	5.1 0.9 -3.4	-3.3 -1.0 1.2	13,146 13,645 1,906	12,891 13,467 1,835	12,656 13,592 2,010	8,799 14,063 1,955	49.4 -3.0 -2.5
and refrigeration equipment Metalworking machinery Turbines, generators, and other	20,190 5,886	20,459 5,814	20,340 5,710	-1.3 1.2	0.6 1.8	1.9 0.8	19,665 5,896	19,741 5,677	19,628 5,621	18,206 4,490	8.0 31.3
power transmission equipment Material handling equipment	25,032 8,771	24,364 8,665	23,689 8,503	2.7 1.2	2.8 1.9	6.5 -0.6	25,217 8,742	24,561 8,560	23,485 8,318	15,022 7,841	67.9 11.5
Computers and electronic products <sup>2</sup> Computers  Nondefense communications	123,879 3,204	123,689 3,444	124,541 3,515	0.2 -7.0	-0.7 -2.0	-0.2 3.7	124,161 3,204	123,449 3,444	122,980 3,515	124,183 3,506	0.0 -8.6
equipment	23,075	22,946	22,855	0.6	0.4	0.7	23,197	23,057	22,664	22,991	0.9
Defense communications equipment Electronic components Nondefense search and navigation	5,047 11,778	5,166 11,802	5,531 11,799	-2.3 -0.2	-6.6 0.0	-3.1 0.2	5,034 11,733	5,089 11,637	5,346 11,719	6,448 11,467	-21.9 2.3
equipment  Defense search and navigation	9,571	9,483	9,447	0.9	0.4	2.4	9,621	9,424	9,520	8,732	10.2
equipment Electromedical, measuring,	43,276	43,219	43,539	0.1	-0.7	-0.9	,	43,375	42,712	44,025	-1.3
and control instruments Electrical equipment, appliances,	27,928	27,629	27,855	1.1	-0.8	-0.9	,-	27,423	27,504	27,014	3.4
and components Electric lighting equipment	28,421 1,000	28,196 1,017	27,790 1,048	0.8 -1.7	1.5 -3.0	2.2 -2.6	28,428 947	27,280 944	27,348 1,028	24,143 1,071	17.7 -11.6
Household appliances	901 15,664 534,904	975 15,331 530,102	878 15,102 519,043	-7.6 2.2 0.9	11.0 1.5 2.1	6.4 3.0 1.6	967 15,565 540,627	817 14,909 534,461	864 15,027 510,984	772 13,585 493,781	25.3 14.6 9.5
and trailers	13,916 383,414 54,828 16,542 6,866	14,036 376,486 55,552 17,161 6,869	13,876 364,426 55,674 17,970 6,867	-0.9 1.8 -1.3 -3.6 0.0	1.2 3.3 -0.2 -4.5 0.0	1.0 2.4 0.6 -4.2 2.3	14,409 387,694 55,649 16,291 6,311	14,405 381,391 55,224 16,225 6,272	13,717 360,119 53,962 16,960 6,888	13,941 337,346 54,136 19,760 6,209	3.4 14.9 2.8 -17.6 1.6

<sup>&</sup>lt;sup>P</sup> Preliminary Revised data due to late receipts and concurrent seasonal adjustment.

<sup>&</sup>lt;sup>1</sup> Estimates of shipments and new orders are for the duration of the period, while estimates of unfilled orders and total inventories are for the end of the period. Not seasonally adjusted estimates of shipments and new orders include adjusted data for non-calendar reporters. Seasonally adjusted estimates include concurrent adjustments for holiday and trading-day differences, where appropriate, as well as seasonal variation, based on the results of the latest annual review of the model parameters. Estimates are not adjusted for price changes.

<sup>&</sup>lt;sup>2</sup> Data on unfilled orders are not available for the semiconductor industry. Estimates and percent changes for unfilled orders exclude semiconductor industry data. See note at end of Table 2 relating to survey error and revision.

Table 4. Value of Manufacturers' Inventories for Industry Groups<sup>1</sup>

			Seasonally A		·				easonally Ad	justed	
		Monthly		Pe	rcent Chan	ige		Mor	nthly		Percent
Industry	Jan. 2012 <sup>p</sup>	Dec. 2011 <sup>r</sup>	Nov. 2011	Dec Jan.	Nov Dec.	Oct Nov.	Jan. 2012 <sup>p</sup>	Dec. 2011 <sup>r</sup>	Nov. 2011	Jan. 2011	Change Jan. 12/11
All manufacturing industries	614,719	610,815	609,632	0.6	0.2	0.4	609,750	593,137	609,246	561,832	8.5
Excluding transportation Excluding defense	497,851 589,402	494,481 585,481	494,952 583,610	0.7 0.7	-0.1 0.3	0.3 0.4	493,845 584,468	480,908 568,059		460,998 536,924	7.1 8.9
With unfilled orders	305,421	303,461	302,239	0.7	0.3	0.4	303,510	294,533		274,750	10.5
Durable goods industries	372,483	370,100	368,843	0.6	0.3	0.5	370,537	359,494		336,950	10.0
Wood products	8,726	8,842	8,818	-1.3	0.3	2.1	8,866	8,762	, , , , , , , , , , , , , , , , , , ,	8,663	2.3
Nonmetallic mineral products	11,242	11,246	11,170	0.0	0.3	0.6	11,239	11,014	10,861	10,428	7.8
Primary metals	34,606	34,511	34,373	0.3	0.4	0.1	33,884	33,589		30,994	9.3
Iron and steel mills	21,627 10,893	21,538 10,880	21,440 10,840	0.4 0.1	0.5 0.4	0.2 -0.1	20,967 10,825	20,745 10,768		18,770 10,369	11.7 4.4
Ferrous metal foundries	2,086	2,093	2,093	-0.3	0.0	0.4	2,092	2,076		1,855	12.8
Fabricated metal products	46,073 61,511	46,070	46,365	0.0	-0.6	0.2 0.9	46,045	45,288		42,583 54,143	8.1 13.6
Machinery Farm machinery	3,573	60,601 3,581	60,341 3,536	1.5 -0.2	0.4 1.3	4.0	61,508 3,746	58,649 3,577	3,396	3,177	17.9
Construction machinery	6,214	6,107	5,940	1.8	2.8	4.8	6,167	5,954		4,776	29.1
Mining, oil field, and gas field machinery	7,861	7,707	7,540	2.0	2.2	2.5	7,753	7,333	7,493	6,275	23.6
Industrial machinery	7,061	7,333	6,952	-3.7	5.5	0.7	6,893	7,089		6,234	10.6
Photographic equipment	1,525	1,521	1,605	0.3	-5.2	-4.2	1,539	1,448	1,694	1,586	-3.0
Ventilation, heating, air-conditioning, and refrigeration equipment	3,931	3,909	3,967	0.6	-1.5	-2.7	3,775	3,559	3,925	3,864	-2.3
Metalworking machinery	5,188	5,139	5,111	1.0	0.5	0.7	5,064	4,958		4,101	23.5
Turbines, generators, and other	7 0 5 5	7 225	7 470	0.6	2.1	-1.0	7 020	6.054	7 0 4 1	6 775	16.0
power transmission equipment Material handling equipment	7,855 3,613	7,235 3,543	7,470 3,638	8.6 2.0	-3.1 -2.6	-0.9	7,920 3,648	6,954 3,467	7,841 3,722	6,775 3,354	16.9 8.8
Computers and electronic products 2	47,672	47,324	47,908	0.7	-1.2	-0.4	47,546	46,108		45,861	3.7
Computers	3,169	3,145	3,236	0.8			2,999	3,018		2,611	14.9
Computer storage devices Other peripheral equipment Nondefense communications	1,332 1,537	1,350 1,500	1,339 1,519	-1.3 2.5	0.8 -1.3	1.2	1,294 1,493	1,241 1,376		1,270 1,362	1.9 9.6
equipment  Defense communications equipment	7,151 2,032	6,967 2,010	7,118 2,366	2.6 1.1	-2.1 -15.0	-1.1 -5.3	7,277 2,032	6,888 2,010		6,626 2,499	9.8 -18.7
Audio and video equipment	518	528	517	-1.9		1.0		507	564	486	2.5
Electronic components	7,302	7,229	7,079	1.0	2.1	-0.5	7,443	6,989		7,331	1.5
Nondefense search and navigation equipment	3,313	3,350	3,324	-1.1	0.8	0.9	3,275	3,278	3,294	3,101	5.6
Defense search and navigation	3,313	3,330	3,324		0.0		ŕ	3,270	3,234	3,101	
equipment Electromedical, measuring and control instruments	2,692 12,491	2,655 12,561	2,821 12,670	1.4 -0.6	-5.9 -0.9		ŕ	2,554 12,213		2,723 12,248	-2.4 2.4
Electrical equipment, appliances,	12,431	12,301	12,070	0.0	0.3	0.4	12,337	12,213	12,030	12,240	2.7
and components	15,865	15,419	15,430	2.9	-0.1	-0.2	15,712	14,748		14,889	5.5
Electric lighting equipment Household appliances	2,021 2,091	1,795 2,098	1,794 2,106	12.6 -0.3	0.1 -0.4	-0.1 -0.8	1,998 2,070	1,711 1,889	1,786 2,066	1,669 2,249	19.7 -8.0
Electrical equipment	4,942	4,886	4,857	1.1	0.6	0.9	4,927	4,853	4,976	4,769	3.3
Batteries	1,054 116,868	1,057 116,334	1,059 114,680	-0.3 0.5	-0.2 1.4	-0.1 1.2	1,026 115,905	975 112,229		1,034 100,834	-0.8 14.9
Transportation equipment Automobiles	3,147	3,324	3,314	-5.3	0.3	-2.1	3,237	3,133		2,770	16.9
Light trucks and utility vehicles	3,496	3,318	3,228 1,423	5.4 0.7	2.8 -2.7	-3.5 -1.7	3,225	2,778 1,310	3,360	2,575	25.2 -3.4
Heavy duty trucks Motor vehicle bodies, parts, and trailers	1,395 18,845	1,385 18,651	18,462	1.0	1.0		1,368 19,078	18,275		1,416 17,241	10.7
Nondefense aircraft and parts		64,191	62,924	0.4	2.0		63,525	61,747		52,341	21.4
Defense aircraft and parts Ships and boats	14,612 3,474	14,648 3,510	14,823 3,459			3.6 -3.2	14,492 3,511	14,418 3,508		13,783 3,248	5.1 8.1
Furniture and related products	6,696	6,736	6,709	-0.6	0.4	-0.1	6,666	6,571	6,741	6,741	-1.1
Miscellaneous durable goods	23,224	23,017	23,049	0.9	-0.1	-0.1	23,166	22,536	23,317	21,814	6.2
Nondurable goods industries	242,236	240,715	240,789	0.6	0.0	0.3	239,213	233,643	239,761	224,882	6.4
Food products	45,111	45,039	44,717	0.2	0.7	-0.2	45,018	44,921	46,705	43,362	3.8
Grain and oilseed milling Dairy products	5,226	5,292	5,204 6,083	-1.2	1.7	0.4	5,435	5,422		6,265	-13.2 11.2
Meat, poultry, and seafood products	6,037 8,451	6,127 8,424	8,387	-1.5 0.3	0.7 0.4	0.3 -1.0	5,807 8,391	5,647 8,403	5,835 8,796	5,223 8,239	11.2
Beverage and tobacco products	16,885	16,814	16,690	0.4	0.7	0.5	17,183	16,764	16,998	16,587	3.6
BeveragesTobacco	13,421 3,464	13,375 3,439	13,257 3,433	0.3 0.7	0.9 0.2	0.7 -0.4	13,512 3,671	13,213 3,551	13,478 3,520	12,823 3,764	5.4 -2.5
Textile mills	3,618	3,621	3,623	-0.1	-0.1	-0.4	3,616	3,579	3,592	3,337	8.4
Textile products	3,064	3,125	3,097	-2.0		1.4	3,057	3,006		2,912	5.0
ApparelLeather and allied products	2,779 897	2,735 908	2,734 908	1.6 -1.2	0.0 0.0	0.0 0.6	2,790 922	2,596 879	2,645 905	2,349 864	18.8 6.7
Paper products	13,844	13,790	13,886	0.4	-0.7	-0.9	13,872	13,751	13,926	13,863	0.1
Pulp, paper, and paperboard mills Paperboard containers	5,968 3,971	5,920 3,959	5,958 3,998	0.8	-0.6		6,004	5,949		5,945	1.0 1.5
Printing	3,971 5,322	3,959 5,321	3,998 5,396	0.3 0.0	-1.0 -1.4	-1.0 -1.2	4,021 5,195	3,957 5,056	3,971 5,459	3,961 5,465	1.5 -4.9
Petroleum and coal products	57,141	55,963	55,546	2.1	0.8	2.7	54,298	52,097	53,147	46,140	17.7
Petroleum refineries Chemical products	53,241 72,796	52,101 72,689	51,721 73,468	2.2 0.1	0.7 -1.1	2.8 -0.7	50,432 72,511	48,387 70,890	49,423 72,898	42,970 70,137	17.4 3.4
Pesticides, fertilizers, and other	-						, 2, 3 1 1				
agricultural chemicals	4,096	4,147	4,051	-1.2	2.4	-0.3	4,560	4,250		4,001	14.0 -2.0
Pharmaceuticals and medicines Paints, coatings, and adhesives	24,981 3,071	24,975 3,057	25,153 3,066	0.0 0.5	-0.7 -0.3	0.4 0.3	24,595 3,073	23,947 2,876		25,104 3,091	-2.0 -0.6
Plastics and rubber products	20,779	20,710	20,724	0.3	-0.1	-0.5	20,751	20,104		19,866	4.5

Revised data due to late receipts and concurrent seasonal adjustment.

<sup>\*\*</sup>Testimates of shipments and new orders are for the duration of the period, while estimates of unfilled orders and total inventories are for the end of the period. Not seasonally adjusted estimates of shipments and new orders include adjusted data for non-calendar reporters. Seasonally adjusted estimates include concurrent adjustments for holiday and trading-day differences, where appropriate, as well as seasonal variation, based on the results of the latest annual review of the model parameters. Estimates are not adjusted for price changes.

\*\*Estimates of inventories for the semiconductor industry data are included in computers and electronic products and all other applicable agregates totals, but are not shown separately. See note at end of Table 2 relating to survey error and revision.

Table 5. Value of Manufacturers' Shipments, New Orders, Unfilled Orders, and Total Inventories for Topical Series<sup>1, 2</sup>

Estimates are shown in minions of	Seasonally Adjusted							Not Seasonally Adjusted						
		Monthly		-	ent Cha	inge		Mor	nthly		Year t	o date	Percent	
Industry	Jan. 2012 <sup>p</sup>	Dec. 2011 <sup>r</sup>	Nov. 2011	Dec Jan.	Nov Dec.	Oct Nov.	Jan. 2012 <sup>p</sup>	Dec. 2011 <sup>r</sup>	Nov. 2011	Jan. 2011	2012 <sup>p</sup>	2011	Change <sup>6</sup> 2012/ 2011	
<u>SHIPMENTS</u>														
All manufacturing industries	463,648	459,581	456,023	0.9	0.8	0.2	426,286	445,867	442,815	393,247	426,286	393,247	8.4	
Construction materials and supplies Information technology Computers and related products Motor vehicle and parts	39,121 23,777 5,278 30,784	38,223 24,552 5,670 30,221	37,594 23,944 5,811 29,930	2.3 -3.2 -6.9 1.9	1.7 2.5 -2.4 1.0	0.1 -2.5 -9.7 -1.0	33,698 20,388 4,244 28,525	33,225 28,485 7,226 28,074		30,711 21,288 4,734 25,284	33,698 20,388 4,244 28,525	30,711 21,288 4,734 25,284	9.7 -4.2 -10.4 12.8	
Capital goods Nondefense capital goods <sup>3</sup> Excluding aircraft Defense capital goods <sup>4</sup>	78,456 70,940 64,933 7,516	79,197 71,561 66,965 7,636	76,710 69,745 65,156 6,965	-0.9 -0.9 -3.0 -1.6	2.6 2.8	-2.0 -2.2 -0.9 0.0	68,013 61,881 57,981 6,132	86,405 78,194 71,735 8,211	73,809 66,738 61,901 7,071	63,158 56,592 54,403 6,566	68,013 61,881 57,981 6,132	63,158 56,592 54,403 6,566	7.7 9.3 6.6 -6.6	
Consumer goods Consumer durable goods Consumer nondurable goods	202,354 26,684 175,670	199,398 26,026 173,372	200,070 25,999 174,071	1.5 2.5 1.3	-0.3 0.1 -0.4	0.6 -1.5 0.9	189,131 24,216 164,915		26,003	175,078 21,916 153,162	189,131 24,216 164,915	175,078 21,916 153,162	8.0 10.5 7.7	
NEW ORDERS														
All manufacturing industries 5	462,576	467,341	460,931	-1.0	1.4	2.2	430,029	467,743	444,953	397,758	430,029	397,758	8.1	
Construction materials and supplies Information technology Computers and related products Motor vehicle and parts	38,828 23,961 5,038 30,664	38,142 23,740 5,599 30,381	38,046 23,805 5,938 30,066	1.8 0.9 -10.0 0.9	-0.3 -5.7	0.8 -6.5 -7.3 0.0	21,414 4,004	29,042 7,155	22,322 5,321	32,554 21,861 4,586 25,429	33,866 21,414 4,004 28,529	32,554 21,861 4,586 25,429	4.0 -2.0 -12.7 12.2	
Capital goods Nondefense capital goods <sup>3</sup> Excluding aircraft Defense capital goods <sup>4</sup>	86,331 79,986 66,427 6,345	90,060 84,983 69,157 5,077	85,583 79,514 66,793 6,069	-4.1 -5.9 -3.9 25.0	3.5	8.0 9.3 -1.5 -6.7	72,643			70,778 59,267 57,774 11,511	79,039 72,643 62,178 6,396	70,778 59,267 57,774 11,511	11.7 22.6 7.6 -44.4	
Consumer goods Consumer durable goods Consumer nondurable goods	202,233 26,563 175,670	199,522 26,150 173,372	200,362 26,291 174,071	1.4 1.6 1.3	-0.4 -0.5 -0.4	0.7 -0.9 0.9	189,329 24,414 164,915	25,458	26,363	175,181 22,019 153,162	189,329 24,414 164,915	175,181 22,019 153,162	8.1 10.9 7.7	
UNFILLED ORDERS														
All manufacturing industries 5	917,943	912,507	898,844	0.6	1.5	1.3	922,241	910,363	884,412	842,435	(X)	(X)	9.5	
Construction materials and supplies Information technology Computers and related products Motor vehicle and parts	57,389 124,882 3,204 13,916	57,682 124,698 3,444 14,036	57,763 125,510 3,515 13,876	-0.5 0.1 -7.0 -0.9	-0.6 -2.0	0.8 -0.1 3.7 1.0	125,283 3,204	56,157 124,257 3,444 14,405	123,700 3,515	54,275 123,386 3,506 13,941	(X) (X) (X) (X)	(X) (X) (X) (X)	3.8 1.5 -8.6 3.4	
Capital goods Nondefense capital goods <sup>3</sup> Excluding aircraft Defense capital goods <sup>4</sup>	702,411 554,911 214,986 147,500	694,536 545,865 213,492 148,671	532,443 211,300	1.1 1.7 0.7 -0.8	1.6 2.5 1.0 -1.7	1.9 0.8	214,704	547,874	527,243 209,542	635,832 486,215 189,465 149,617	(X) (X) (X) (X)	(X) (X) (X) (X)	11.1 14.9 13.3 -1.1	
Consumer goods	4,950	5,071	4,947	-2.4		6.3	4,951	4,753		4,713	(X)	(X)	5.0	
Consumer durable goods TOTAL INVENTORIES	4,950	5,071	4,947	-2.4	2.5	6.3	4,951	4,753	4,908	4,713	(X)	(X)	5.0	
All manufacturing industries	614,719	610,815	609,632	0.6	0.2	0.4	609.750	593,137	609,246	561,832	(X)	(X)	8.5	
Construction materials and supplies Information technology Computers and related products Motor vehicle and parts	57,888 41,891 6,038 26,883	57,965 41,543 5,995	57,976 42,499 6,094 26,427	-0.1 0.8	0.0 -2.2 -1.6	0.4 -0.7 -0.8	57,808 41,655 5,786	56,472 40,219 5,635	57,231 43,325 6,399	54,389 40,081 5,243 24,002	(X) (X) (X) (X)	(X) (X) (X) (X)	6.3 3.9 10.4 12.1	
Capital goods	192,194 172,124 116,880 20,070	115,340		1.3		0.9 0.8 0.4 1.8	170,573 116,274	164,586 111,758	171,043 117,130	105,194	(X) (X) (X) (X)	(X) (X) (X) (X)	12.7 14.1 10.5 1.8	
Consumer goods Consumer durable goods Consumer nondurable goods	185,951 27,506 158,445			0.7 -0.1 0.8		0.7 -0.8 0.9	183,201 27,716 155,485		184,157 27,766 156,391	171,742 26,291 145,451	(X) (X) (X)	(X) (X) (X)	6.7 5.4 6.9	

X Not Applicable

<sup>&</sup>lt;sup>p</sup> Preliminary

<sup>&</sup>lt;sup>r</sup> Revised data due to late receipts and concurrent seasonal adjustment.

<sup>&</sup>lt;sup>1</sup> Estimates of shipments and new orders are for the duration of the period, while estimates of unfilled orders and total inventories are for the end of the period. Not seasonally adjusted estimates of shipments and new orders include adjusted data for non-calendar reporters. Seasonally adjusted estimates include concurrent adjustments for holiday and trading-day differences, where appropriate, as well as seasonal variation, based on the results of the latest annual review of the model parameters. Estimates are not adjusted for price changes.

<sup>&</sup>lt;sup>2</sup> Topical series are regroupings of the separate industry categories.

<sup>&</sup>lt;sup>3</sup> Nondefense capital goods industries include: small arms and ordnance; farm machinery and equipment; construction machinery; mining, oil, and gas field machinery; industrial machinery; vending, laundry, and other machinery; photographic equipment; metalworking machinery; turbines and generators; other power transmission equipment; pumps and compressors; material handling equipment; all other machinery; electronic computers; computer storage devices; other computer peripheral equipment; communications equipment; search and navigation equipment; electronedical, measuring, and control instruments; electrical equipment; other electrical equipment, appliances, and components; heavy duty trucks; aircraft; railroad rolling stock; ships and boats; office and institutional furniture; and medical equipment and supplies.

<sup>&</sup>lt;sup>4</sup> Defense capital goods industries include: small arms and ordnance; communications equipment; aircraft; missiles, space vehicles, and parts; ships and boats; and search and navigation equipment.

<sup>&</sup>lt;sup>5</sup> Estimates and percent changes exclude semiconductor industry data.

<sup>&</sup>lt;sup>6</sup> Based on year-to-date for shipments and new orders, but on same month prior year for unfilled orders and inventories. See note at end of Table 2 relating to survey error and revision.

Table 6. Value of Manufacturers' Inventories, by Stage of Fabrication, by Industry Group<sup>1</sup>

Lestimates are shown in millions of	timates are shown in millions of dollars and are based on data from the Manufacturers' Shipments, Inventories, and  Seasonally Adjusted  Not Seasonal											
		Monthly	<b>,</b>		rcent Chan	ge		Mon			Percent	
Industry	Jan. 2012 <sup>p</sup>	Dec. 2011 <sup>r</sup>	Nov. 2011	Dec Jan.	Nov Dec.	Oct Nov.	Jan. 2012 <sup>p</sup>	Dec. 2011 <sup>r</sup>	Nov. 2011	Jan. 2011	Change Jan. 12/11	
MATERIALS AND SUPPLIES												
All manufacturing industries	202,979	200,787	199,673	1.1	0.6	0.1	202,612	198,440	198,143	187,791	7.9	
Durable goods industries		118,618	117,512	1.1	0.9	0.4	120,022	117,924	117,650	110,488	8.6	
Wood products Nonmetallic mineral products	3,344 4,570	3,370 4,484	3,311 4,434	-0.8 1.9	1.8 1.1	2.9 -0.2	3,510 4,556	3,541 4,446	3,501 4,405	3,235 4,063	8.5 12.1	
Primary metals Fabricated metal products	14,179 16,337	14,027 16,298	13,812 16,472	1.1 0.2	1.6 -1.1	-0.7 0.1	13,963 16,425	14,037 16,467	13,867 16,295	12,811 15,567	9.0 5.5	
Machinery	23,010	22,791	22,578	1.0	0.9	1.1	23,125	22,190	22,682	20,410	13.3 7.3	
Computers and electronic products Electrical equipment, appliances,	18,665	18,346	18,237	1.7	0.6	0.4	18,701	18,221	18,456	17,430		
and components Transportation equipment	6,808 22,365	6,640 22,079	6,576 21,577	2.5 1.3	1.0 2.3	-0.1 0.8	6,756 22,261	6,459 22,073	6,517 21,406	6,148 20,678	9.9 7.7	
Furniture and related products Miscellaneous products	3,296 7,401	3,302 7,281	3,246 7,269	-0.2 1.6	1.7 0.2	-1.0 -0.4	3,294 7,431	3,276 7,214	3,236 7,285	3,239 6,907	1.7 7.6	
Nondurable goods industries		82,169	82,161	1.0	0.0	-0.4	82,590	80,516	80,493	77,303	6.8	
Food products	14,296	14,396 4,382	14,450 4,344	-0.7 1.1	-0.4 0.9	-0.7 -0.1	14,656 4,643	14,570 4,529	14,807 4,392	14,755 4,559	-0.7 1.8	
Textiles	1,294	1,298	1,299	-0.3	-0.1	-0.6	1,284	1,279	1,269	1,220	5.2	
Textile products		1,477 965	1,456 965	-0.4 2.2	1.4 0.0	2.2 2.0	1,449 990	1,433 956	1,431 936	1,305 749	11.0 32.2	
Leather and allied products Paper products		298 6,711	298 6,681	-1.7 0.5	0.0 0.4	0.0 -0.8	296 6,788	291 6,761	297 6,718	291 6,669	1.7 1.8	
Printing	2,574	2,541	2,603	1.3	-2.4	-0.8	2,530	2,476	2,629	2,655	-4.7	
Petroleum and coal products Chemical products	22,806	18,229 23,228	18,182 23,166	6.2 -1.8	0.3 0.3	1.4 -1.3	18,354 22,824	16,972 22,795	16,699 22,769	15,146 21,893	21.2 4.3	
Plastics and rubber products	8,758	8,644	8,717	1.3	-0.8	-1.5	8,776	8,454	8,546	8,061	8.9	
WORK IN PROCESS	102 224	101.022	100 527	0.7	0.3	0.9	100.645	105.020	101.025	172.004	10.2	
All manufacturing industries  Durable goods industries		191,022 144,373	190,537 144,156	0.7 0.4	0.3	1.0	190,645 143,829	185,039 139,399	191,935 144,734	172,904 128,673	10.3 11.8	
Wood products	1,549	1,539	1,556	0.6	-1.1	0.1	1,539	1,497	1,555	1,515	1.6	
Nonmetallic mineral products Primary metals	1,228 10,138	1,250 10,134	1,246 10,155	-1.8 0.0	0.3 -0.2	3.1 1.3	1,216 9,823	1,190 9,421	1,184 10,004	1,168 8,944	4.1 9.8	
Fabricated metal products Machinery		13,305 15,413	13,176 15,361	0.7 2.3	1.0 0.3	2.0 1.0	13,389 15,488	12,966 14,635	13,270 15,787	11,582 14,081	15.6 10.0	
Computers and electronic products Electrical equipment, appliances,	17,400	17,353	17,808	0.3	-2.6	-2.4	17,298	16,707	18,036	17,208	0.5	
and components Transportation equipment		3,749 77,175	3,786 76,621	3.9 0.0	-1.0 0.7	1.3 1.6	3,858 76,840	3,533 75,148	3,753 76,665	3,483 66,434	10.8 15.7	
Furniture and related products Miscellaneous products	1,055 3,383	1,049 3,406	1,076 3,371	0.6 -0.7	-2.5 1.0	1.5 1.2	1,055 3,323	1,041 3,261	1,073 3,407	1,007 3,251	4.8 2.2	
Nondurable goods industries		46,649	46,381	1.4	0.6	0.5	46,816	45,640	47,201	44,231	5.8	
Food products Beverage and tobacco products	3,613 5,624	3,527 5,633	3,508 5,647	2.4 -0.2	0.5 -0.2	1.3 0.5	3,840 5,882	4,087 5,996	4,458 6,037	3,653 5,756	5.1 2.2	
Textiles Textile products	827	849 475	848 465	-2.6 -2.5	0.1 2.2	0.5 -0.9	828 463	820 449	850 458	753 473	10.0 -2.1	
Apparel	355	356	352	-0.3	1.1	-1.1	349	326	341	348	0.3	
Leather and allied products Paper products	103 1,253	107 1,220	110 1,274	-3.7 2.7	-2.7 -4.2	3.8 -1.8	107 1,258	111 1,209	110 1,267	83 1,243	28.9 1.2	
Printing Petroleum and coal products		1,137 16,733	1,160 16,441	-1.8 0.3	-2.0 1.8	-4.3 2.4	1,074 15,821	1,011 15,578	1,191 15,777	1,212 13,580	-11.4 16.5	
Chemical productsPlastics and rubber products	15,158 2,005	14,631 1,981	14,576 2,000	3.6 1.2	0.4 -1.0	-1.4 1.5	15,158 2,036	14,142 1,911		14,948 2,182	1.4 -6.7	
FINISHED GOODS	2,003	1,961	2,000	1.2	-1.0	1.3	2,030	1,911	1,991	2,102	-0.7	
All manufacturing industries	219,416	219,006	219,422	0.2	-0.2	0.4	216,493	209,658	219,168	201,137	7.6	
Durable goods industries		107,109	107,175	0.4	-0.1	0.1	106,686	102,171	107,101	97,789	9.1	
Wood products Nonmetallic mineral products	3,833	3,933 5,512	3,951 5,490	-2.5 -1.2	-0.5 0.4	2.3 0.7	3,817 5,467	3,724 5,378	3,784 5,272	3,913 5,197	-2.5 5.2	
Primary metals	10,289	10,350	10,406	-0.6	-0.5	-0.1	10,098	10,131	10,167	9,239	9.3	
Fabricated metal products Machinery	22,734	16,467 22,397	16,717 22,402	-0.8 1.5	-1.5 0.0	-1.1 0.6	16,231 22,895	15,855 21,824	16,340 22,459	15,434 19,652	5.2 16.5	
Computers and electronic products Electrical equipment, appliances,	11,607	11,625	11,863	-0.2	-2.0	1.3	11,547	11,180	12,170	11,223	2.9	
and components Transportation equipment	5,163 17,295	5,030 17.080	5,068 16,482	2.6 1.3	-0.7 3.6	-1.4 -0.1	5,098 16,804	4,756 15,008	5,112 16,740	5,258 13,722	-3.0 22.5	
Furniture and related products	2,345	2,385	2,387	-1.7	-0.1	0.3	2,317	2,254	2,432	2,495	-7.1	
Miscellaneous products	12,440	12,330	12,409	0.9	-0.6	-0.3	12,412	12,061	12,625	11,656	6.5	
Nondurable goods industries Food products	27,202	111,897 27,116	112,247 26,759	0.0 0.3	-0.3 1.3	0.7 -0.2	109,807 26,522	107,487 26,264	112,067 27,440	103,348 24,954	6.2 6.3	
Beverage and tobacco products Textiles	6,832 1,497	6,799 1,474	6,699 1,476	0.5 1.6	1.5 -0.1	0.8 -0.8	6,658 1,504	6,239 1,480	6,569 1,473	6,272 1,364	6.2 10.3	
Textile productsApparel	1,130	1,173 1,414	1,176 1,417	-3.7 1.7	-0.3 -0.2	1.5 -1.0	1,145 1,451	1,124 1,314	1,143 1,368	1,134 1,252	1.0 15.9	
Leather and allied products	501	503	500	-0.4	0.6	0.2	519	477	498	490	5.9	
Paper products Printing	5,846 1,631	5,859 1,643	5,931 1,633	-0.2 -0.7	-1.2 0.6	-0.8 0.7	5,826 1,591	5,781 1,569	5,941 1,639	5,951 1,598	-2.1 -0.4	
Petroleum and coal products Chemical products	21,002 34,832	21,001 34,830	20,923 35,726	0.0 0.0	0.4 -2.5	4.1 0.0	20,123 34,529	19,547 33,953	20,671 35,408	17,414 33,296	15.6 3.7	
Plastics and rubber products	10,016	10,085	10,007	-0.7	0.8	-0.1	9,939	9,739	9,917	9,623	3.3	

Preliminary Revised data due to late receipts and concurrent seasonal adjustment.

<sup>&</sup>lt;sup>1</sup> Estimates of shipments and new orders are for the duration of the period, while estimates of unfilled orders and total inventories are for the end of the period. Not seasonally adjusted estimates of shipments and new orders include adjusted data for non-calendar reporters. Seasonally adjusted estimates include concurrent adjustments for holiday and trading-day differences, where appropriate, as well as seasonal variation, based on the results of the latest annual review of the model parameters. Estimates are not adjusted for price changes.

Table 7. Ratios of Manufacturers' Inventories to Shipments and Unfilled Orders to Shipments, by Industry Group<sup>3</sup>

[Based on Seasonally Adjusted data from the Manufacturers' Shipments, Inventories, and Orders Survey.]

	Inver	ntory/Shi	pments r	atio	Unfilled Orders/Shipments ratio <sup>1</sup>				
Industry	Jan 2012 <sup>p</sup>	Dec 2011 <sup>r</sup>	Nov 2011	Oct 2011	Jan 2012 <sup>p</sup>	Dec 2011 <sup>r</sup>	Nov 2011	Oct 2011	
All manufacturing industries <sup>2</sup>	1.33	1.33	1.34	1.33	(X)	(X)	(X)	(X)	
Durable goods industries <sup>2</sup>	1.79	1.79	1.82	1.80	6.10	6.04	6.13	6.07	
Wood products	1.54	1.63	1.63	1.59	(X)	(X)	(X)	(X)	
Nonmetallic mineral products	1.37	1.37	1.38	1.37	(X)	(X)	(X)	(X)	
Primary metals	1.26	1.22	1.28	1.34	1.23	1.22	1.26	1.29	
Fabricated metal products	1.74	1.76	1.81	1.83	2.59	2.61	2.68	2.69	
Machinery	2.07	1.91	1.98	1.98	4.60	4.25	4.35	4.36	
Computers and electronic products <sup>2</sup>	1.60	1.57	1.58	1.54	5.96	5.70	5.88	5.76	
Electrical equipment, appliances,									
and components	1.53	1.51	1.53	1.52	3.00	3.03	3.03	2.92	
Transportation equipment	2.31	2.44	2.43	2.34	15.42	16.45	16.40	15.68	
Furniture and related products	1.19	1.21	1.24	1.24	1.42	1.44	1.46	1.43	
Miscellaneous products	1.67	1.67	1.70	1.69	(X)	(X)	(X)	(X)	
Nondurable goods industries	0.95	0.95	0.95	0.96	(X)	(X)	(X)	(X)	
Food products	0.72	0.72	0.72	0.72	(X)	(X)	(X)	(X)	
Beverage and tobacco products	1.35	1.32	1.34	1.37	(X)	(X)	(X)	(X)	
Textiles	1.43	1.44	1.44	1.43	(X)	(X)	(X)	(X)	
Textile products	1.59	1.63	1.64	1.64	(X)	(X)	(X)	(X)	
Apparel	1.83	1.88	1.88	1.93	(X)	(X)	(X)	(X)	
Leather and allied products	2.82	2.93	2.95	2.95	(X)	(X)	(X)	(X)	
Paper products	0.98	0.97	0.98	0.98	(X)	(X)	(X)	(X)	
Printing	0.78		0.78				(X)	(X)	
Petroleum and coal products	0.77	0.78	0.77	0.76	(X)	(X)	(X)	(X)	
Chemical products	1.17	1.18	1.19	1.21	(X)	(X)	(X)	(X)	
Plastics and rubber products	1.23	1.24	1.26	1.27	(X)	(X)	(X)	(X)	

X Not Applicable Preliminary

Table 8. Revisions to Previously Published Monthly Percent Changes<sup>3</sup>

Based on Seasonally Adjusted data from the Manufacturers' Shipments, Inventories, and Orders Survey.

Shipments New Orders Unfilled Orders Inventories Jan<sup>2</sup> Industry 2011-2011 2011-2011-Jan<sup>1</sup> Dec lan1 Dec Jan<sup>1</sup> Dec lan1 Dec 2011 2011 2011 All manufacturing industries. 0.1 (X 0.2 (X 0.3 0.1 (X) Durable goods industries. (X) (X) 0.0 Wood products..... Nonmetallic mineral products... (X) (X) 0.9 0.4 1.0 0.3 0.9 0.5 (NA) (NA) (NA) (NA) 0.6 (X) (X) -0.1 0.3 0.1 0.0 0.9 Primary metals. 2.1 0.6 0.8 1.9 0.9 0.2 Fabricated metal products.. -0.2 -1.1 0.1 0.1 Machinery.. 0.5 0.2 Computers and electronic products. 0.0 0.4 0.2 0.0 0.2 Electrical equipment, appliances, 0.7 0.6 0.5 0.5 0.3 0.1 and components....... Transportation equipment 1.1 0.5 0.4 0. -0.1 (X) (X) 0.4 (X) (X) Furniture and related products... (X 1.1 (X) (X) 0.7 0.3 Miscellaneous products (X) 0.5 0.2 0.1 Nondurable goods industries... Food products.... 0.2 0.7 0.4 0.5 1.0 0.7 0.1 0.6 0.2 (X (X) (NA) (NA) (X) (NA) (NA) (X) (X) (X) (X) (X) (X) (X) (X) (X) 0.3 (NA) Beverage and tobacco products... 0.2 (NA) (NA) (NA) (NA) Textiles. Textile products... 0.5 Apparel.....Leather and allied products..... (NA) (NA) 0.6 (NA (NA) Paper products... (NA (NA 0.3 0.8 Petroleum and coal products.. (NA) (NA 0.6 Chemical products.....Plastics and rubber products... (NA (NA (NA 0.2 (NA

Revised data due to late receipts and concurrent seasonal adjustment.

<sup>&</sup>lt;sup>1</sup> Excludes the following industries with no unfilled orders: Wood products; nonmetallic mineral products; medical equipment and supplies; office supplies; other miscellaneous manufacturing; cutlery and handtools; farm and garden machinery; computer storage and peripheral devices; audio and video equipment; manufacturing and reproducing magnetic and optical media; batteries; automobiles; light trucks and utility vehicles; heavy duty trucks; and miscellaneous furniture.

<sup>&</sup>lt;sup>2</sup> Unfilled orders to shipments ratio excludes semiconductor manufacturing

X Not Applicable

NA Not Available

<sup>&</sup>lt;sup>1</sup> The current month revisions are the difference between the advance percent change and the percent change as shown in this publication.

<sup>&</sup>lt;sup>2</sup> The twelve month revisions are the differences between the month-to-month percent changes of the preliminary and final estimates. The monthly averages are the simple averages of the absolute values of the differences for the months specified. The advance to final percent change revisions for the durable goods industries are shown in the advance report for the month.

<sup>&</sup>lt;sup>3</sup> Estimates of shipments and new orders are for the duration of the period, while estimates of unfilled orders and total inventories are for the end of the period. Not seasonally adjusted estimates of shipments and new orders include adjusted data for non-calendar reporters. Seasonally adjusted estimates include concurrent adjustments for holiday and trading-day differences, where appropriate, as well as seasonal variation, based on the results of the latest annual review of the model parameters. Estimates are not adjusted for price changes.

## **Survey Description**

This report is compiled from results of the U.S. Census Bureau's Manufacturers' Shipments, Inventories, and Orders (M3) survey. This survey provides statistics on manufacturers' value of shipments, new orders (net of cancellations), end-of-month order backlog (unfilled orders), end-of-month total inventory (at current cost or market value), and inventories by stage of fabrication (materials and supplies, work-in-process, and finished goods). The M3 includes approximately 4,300 reporting units. Units may be divisions of diversified large companies, large homogenous companies, or single-unit manufacturers in 89 industry categories. Due to the small monthly sample, these 89 categories have been combined into 65 publication levels. The survey methodology assumes that the month-to-month changes of the total operations of those companies in the monthly survey effectively represent the month-to-month movements of all establishments that make up the category. The current coverage levels in the survey show that reported data in the monthly survey represent approximately 60 percent of the shipments estimates at the total manufacturing level. Data published represent manufacturing in a calendar month. The data collection is based on a voluntary survey authorized by Title 13 of the United States Code.

The data presented in this release are based on data obtained from a panel of 4,300 reporting units and provide an indication of the activity within the manufacturing sector. The results differ from what would be obtained from a complete enumeration of all manufacturing companies. In addition, a different panel of 4,300 companies would yield different results. The M3 panel is comprised of companies with \$500 million or more in shipments and a limited number of smaller companies. From a statistical perspective, the panel is not a probability sample; therefore, the sampling errors that are normally provided with sample surveys cannot be measured. Nonsampling errors are attributable to many sources. The use of company or divisional reports to estimate the monthly change for establishments is one source of nonsampling error. The use of primarily large companies to represent the month-to-month movement of all companies is another potential source. Any corrections will be published in the full report. Corrections received after the full report will be released in the next month's advance report. Any revisions made later than two months will be reflected in the annual benchmark publication.

Additional survey documentation can be found on our web site: http://www.census.gov/m3.

#### **Benchmark Notice**

Revised historical data for Manufacturers' Shipments, Inventories, and Orders will be issued on May 18, 2012. These revisions reflect:

- benchmarking the shipments and inventories data to the 2010 Annual Survey of Manufactures (ASM) data, as well as revised ASM benchmarks for prior years;
- incorporating the unfilled orders to shipments ratios obtained from the 2009/2010 Manufacturers' Unfilled Orders Survey by applying these ratios to the respective ASM shipments data, as well as incorporating revised unfilled orders to shipments ratios for prior years;
- adjusting the new orders data to be consistent with the benchmarked shipments and unfilled orders data;
- correcting monthly data for late receipts, reclassifications of reported data, and revisions to previously reported data;
- incorporating the monthly data corrections when producing estimates for industry groups for which we identified companies to be tabbed separately from the link-relative estimation procedure;
- implementing a new SAS<sup>®</sup> benchmarking program, which is based on the same benchmarking methodology as the previous ASCII Fortran program; and
- updating the seasonally adjusted data, based on the results of benchmarking and the recent annual review of the seasonal adjustment models.

An accompanying press release will include the revised 2012 January through March data. Please call Jessica Young on (301) 763-4832 with any questions.