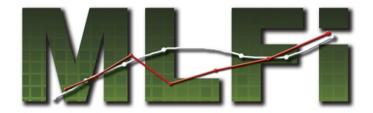
EQUIPMENT LEASING AND FINANCE ASSOCIATION

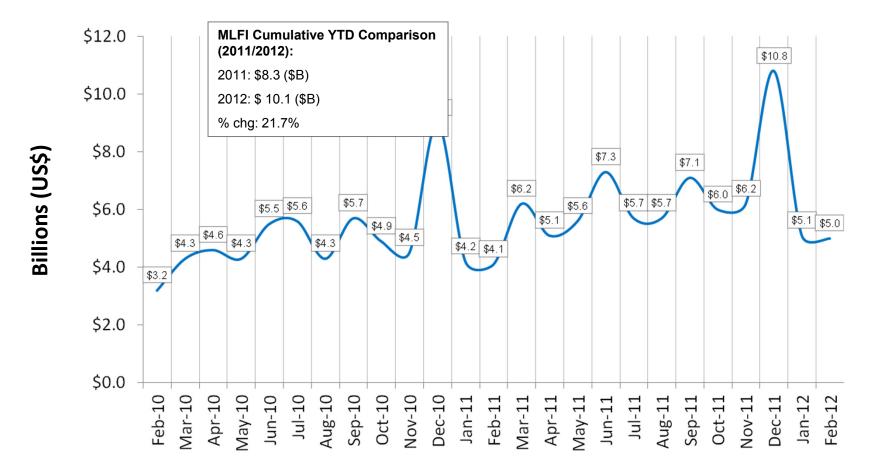
Monthly Leasing & Finance Index

February 2012





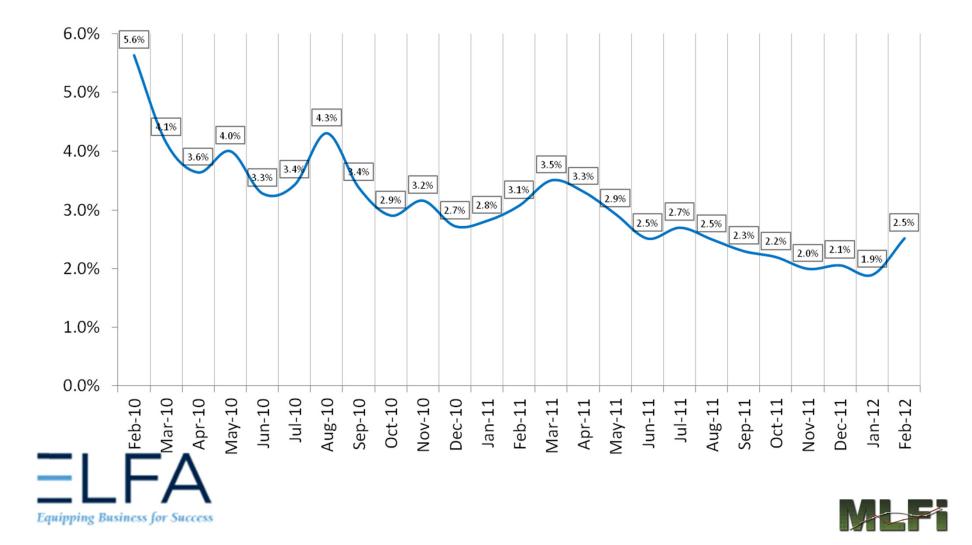
MLFI-25 New Business Volume (Year-Over-Year Comparison)



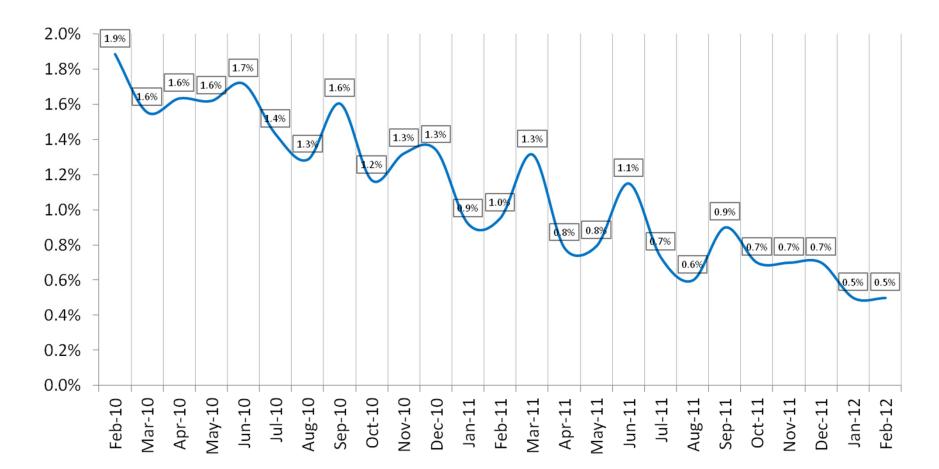




Aging of Receivables Over 30 Days



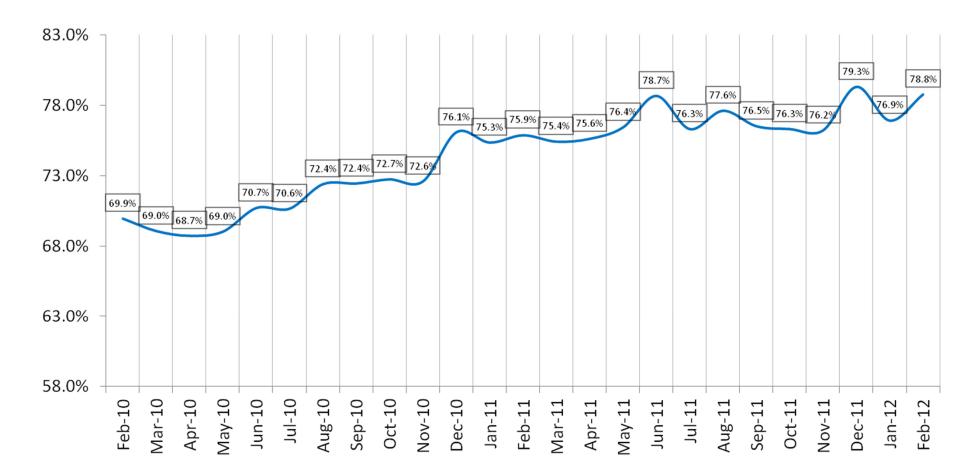
Average Losses (Charge-offs) as a % of Net Receivables







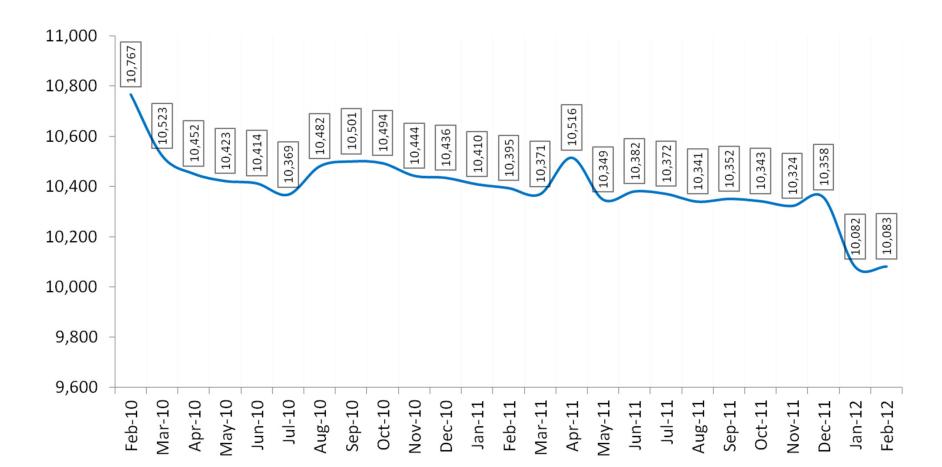
Credit Approvals As % of All Decisions Submitted







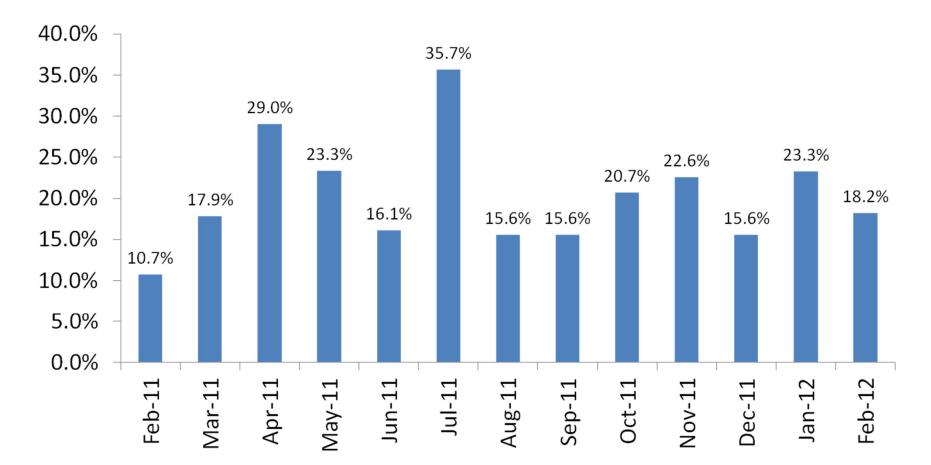
Total Number of Employees







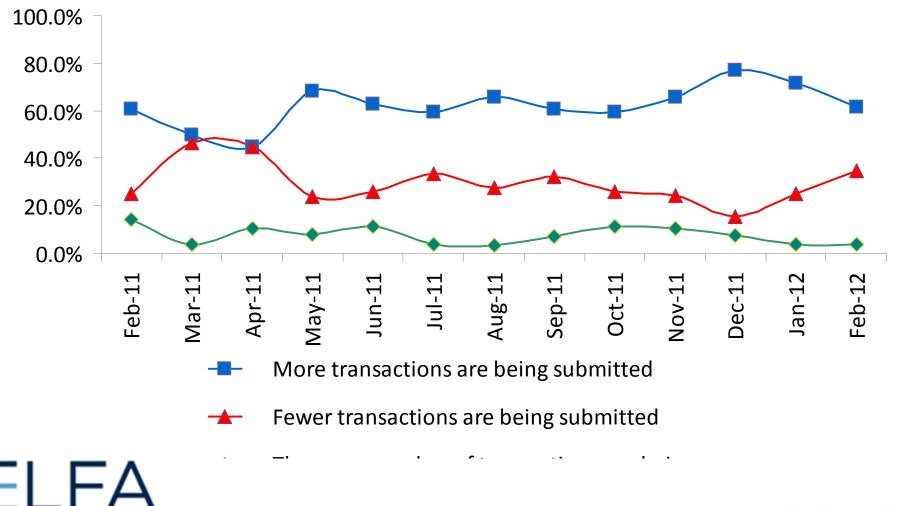
Percentage of Organizations That Saw a Downturn in Business Year Over Year







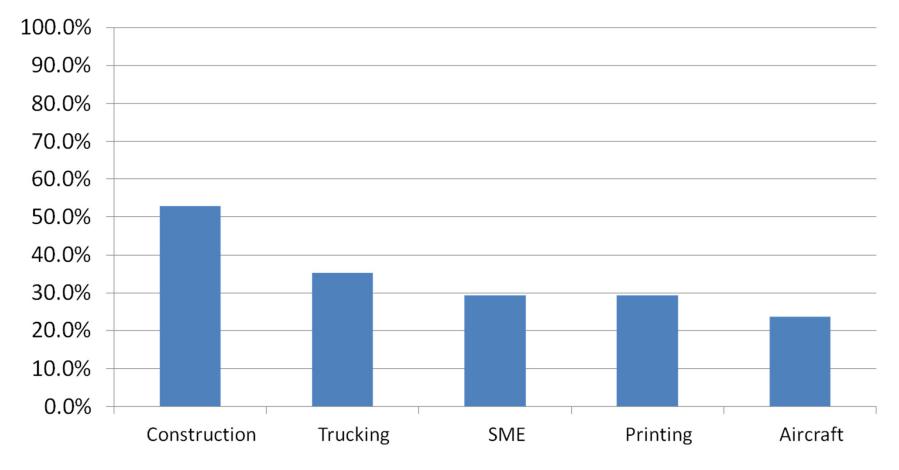
Is Your Organization Putting More, Less or the Same Number of Transactions Through the Credit Approval Process?



Equipping Business for Success



Which Industries or Sectors Are Underperforming?



Equipping Business for Success

