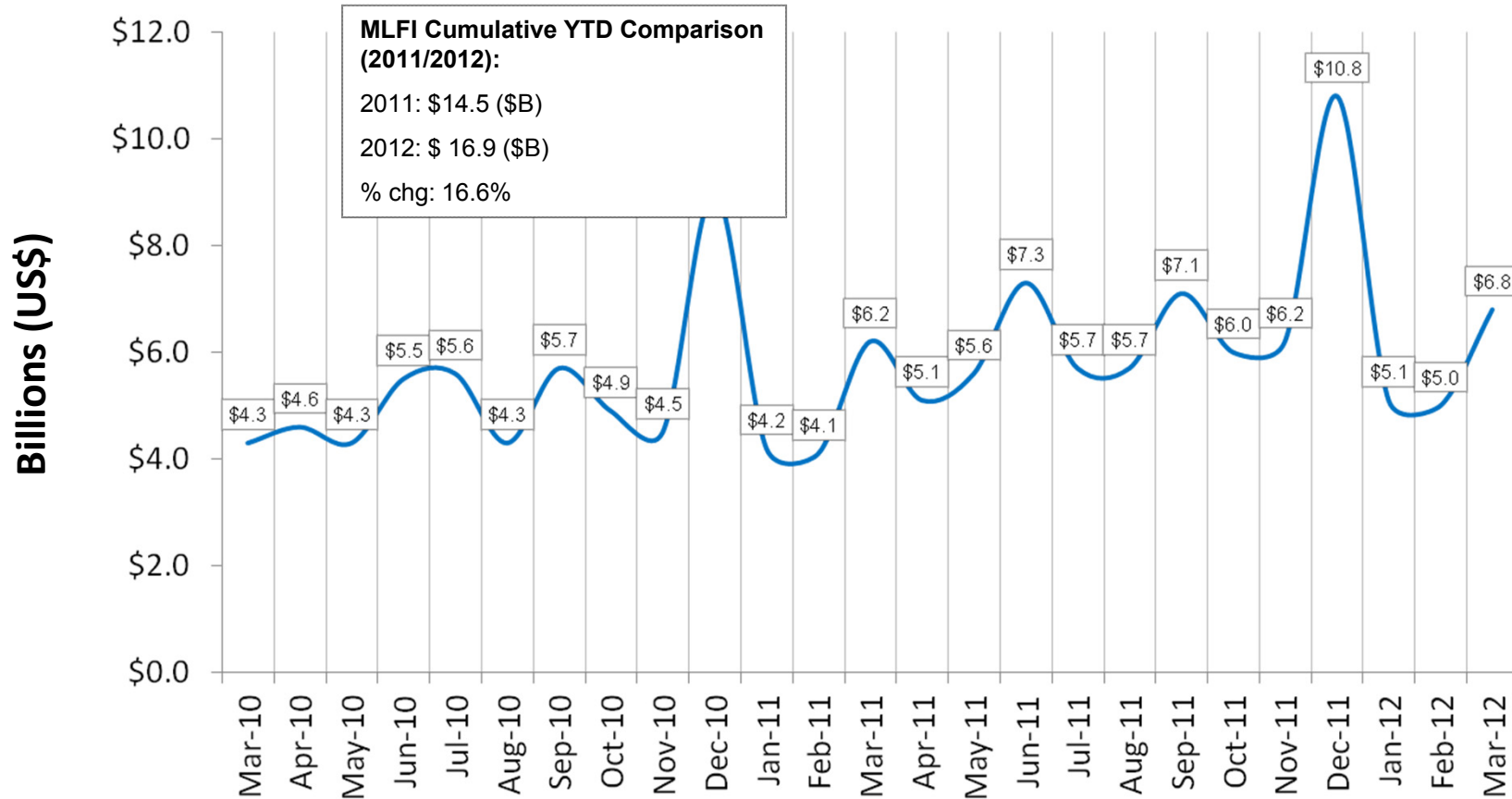


# Monthly Leasing & Finance Index

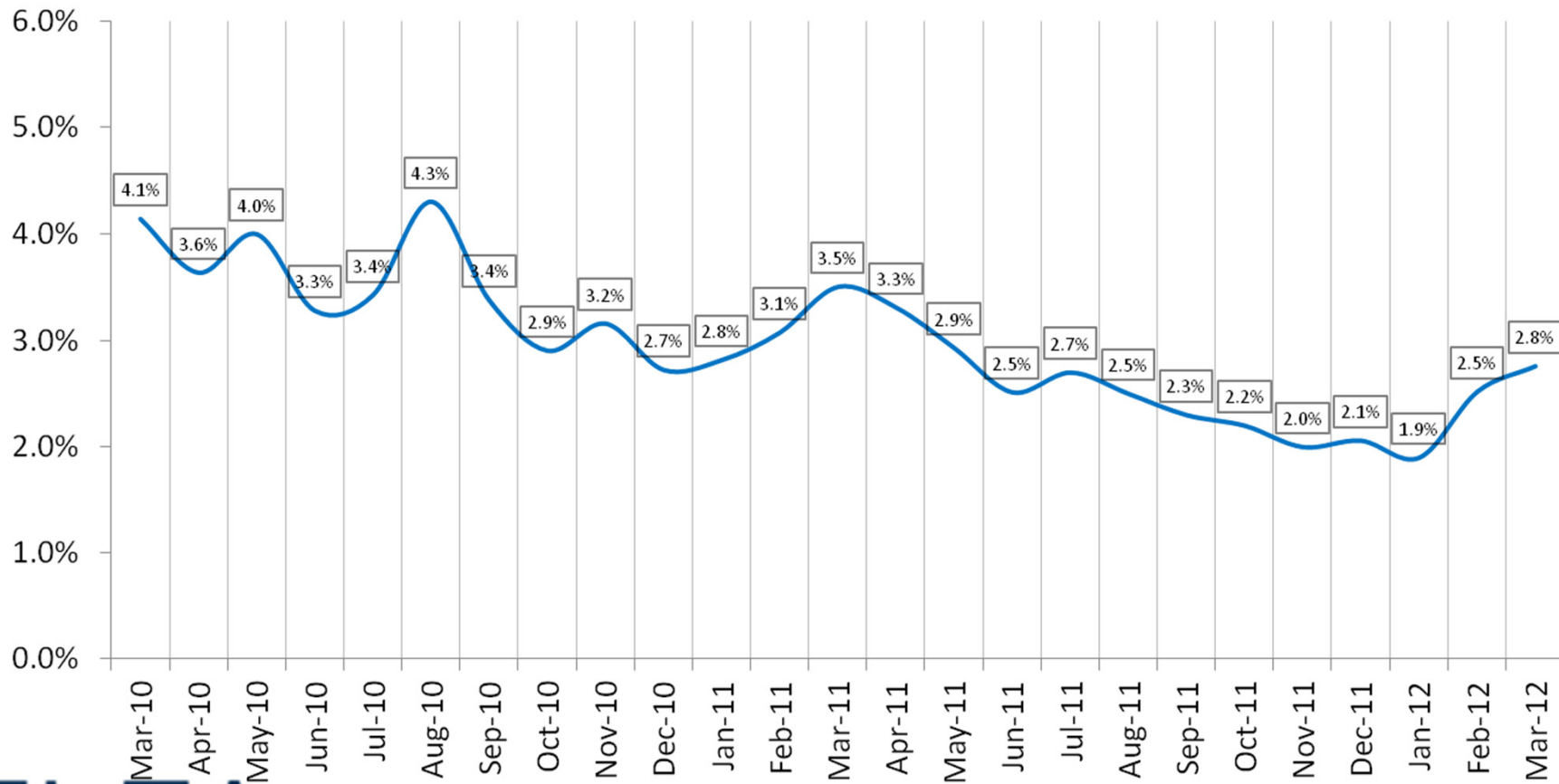
March 2012



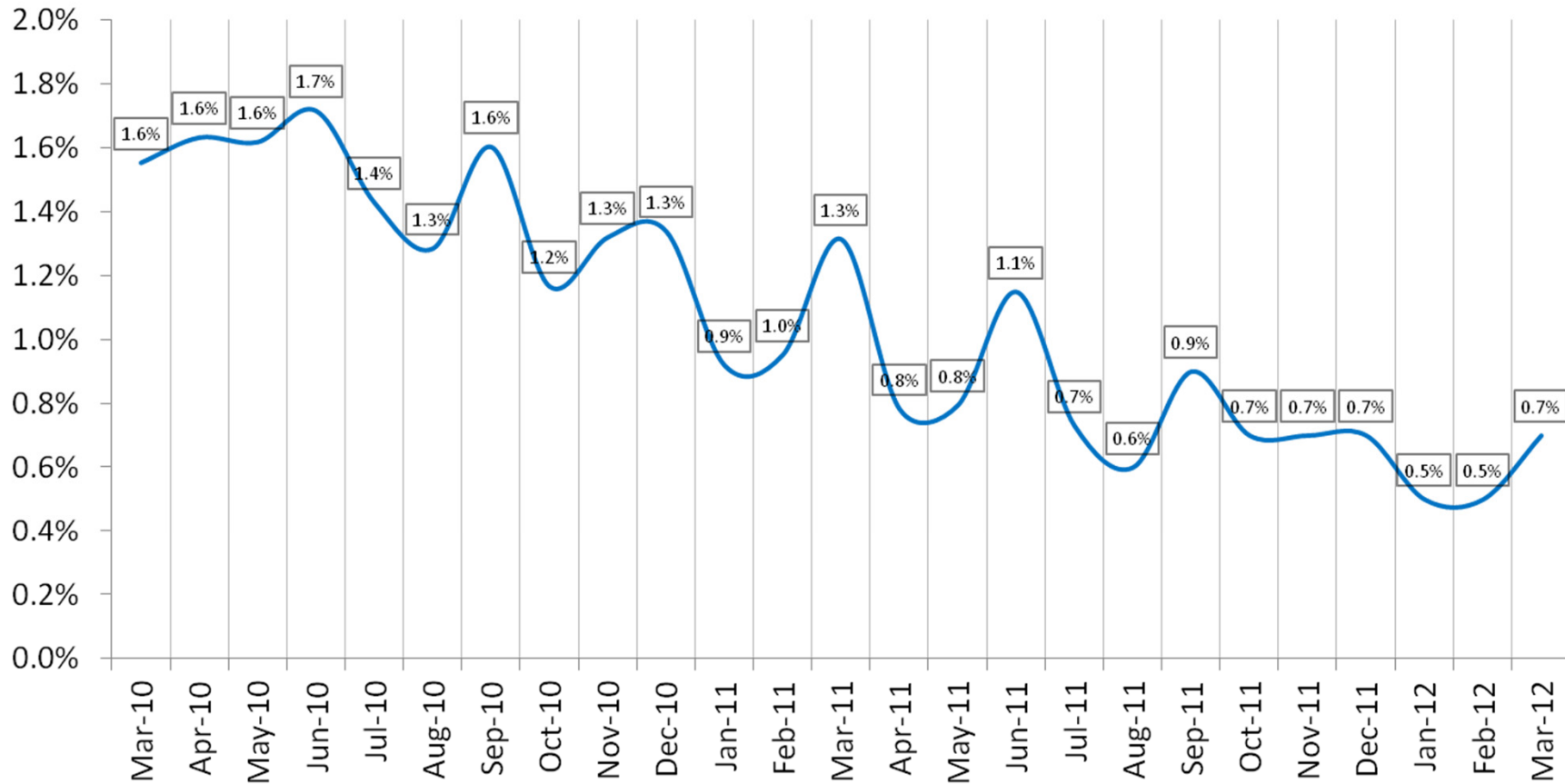
# MLFI-25 New Business Volume (Year-Over-Year Comparison)



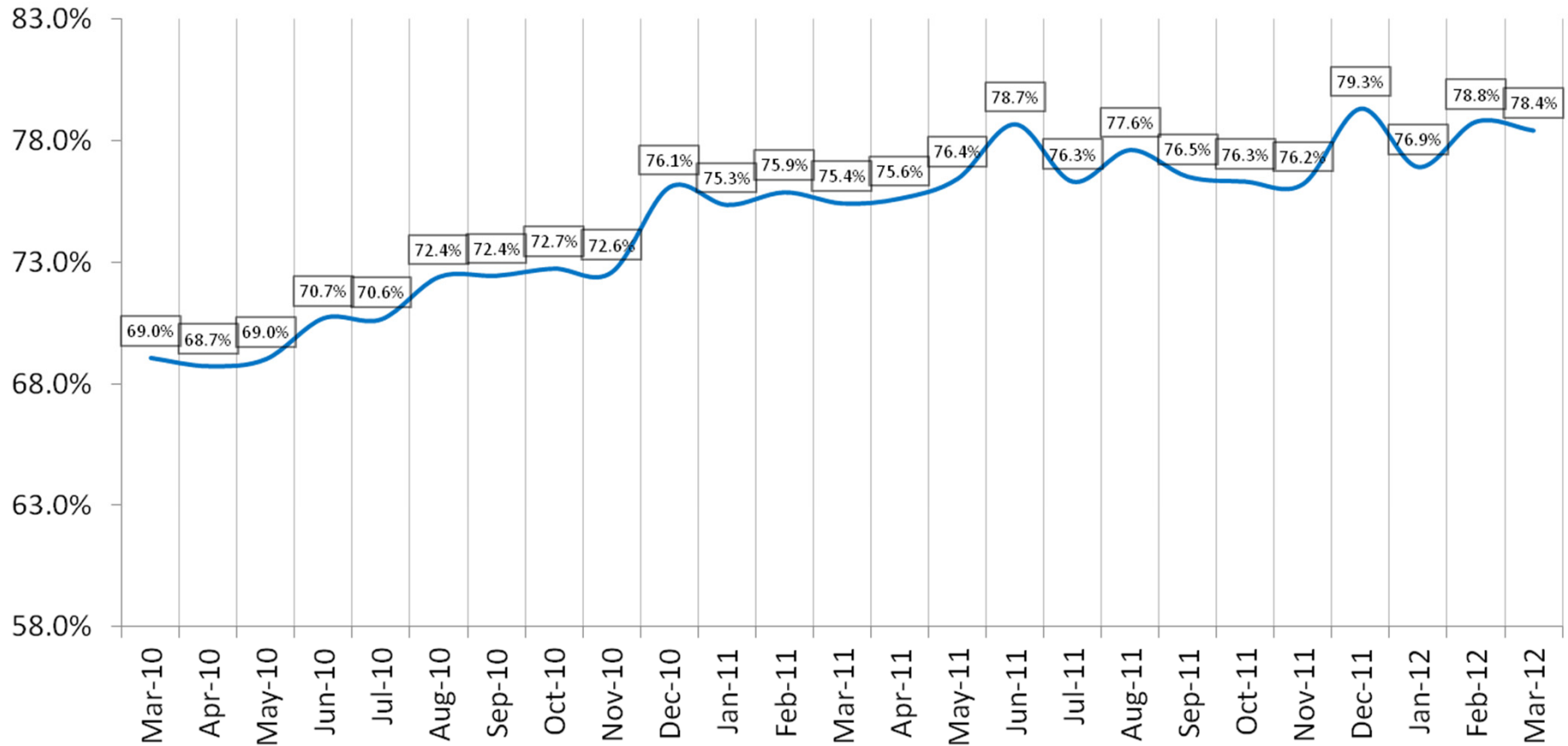
# Aging of Receivables Over 30 Days



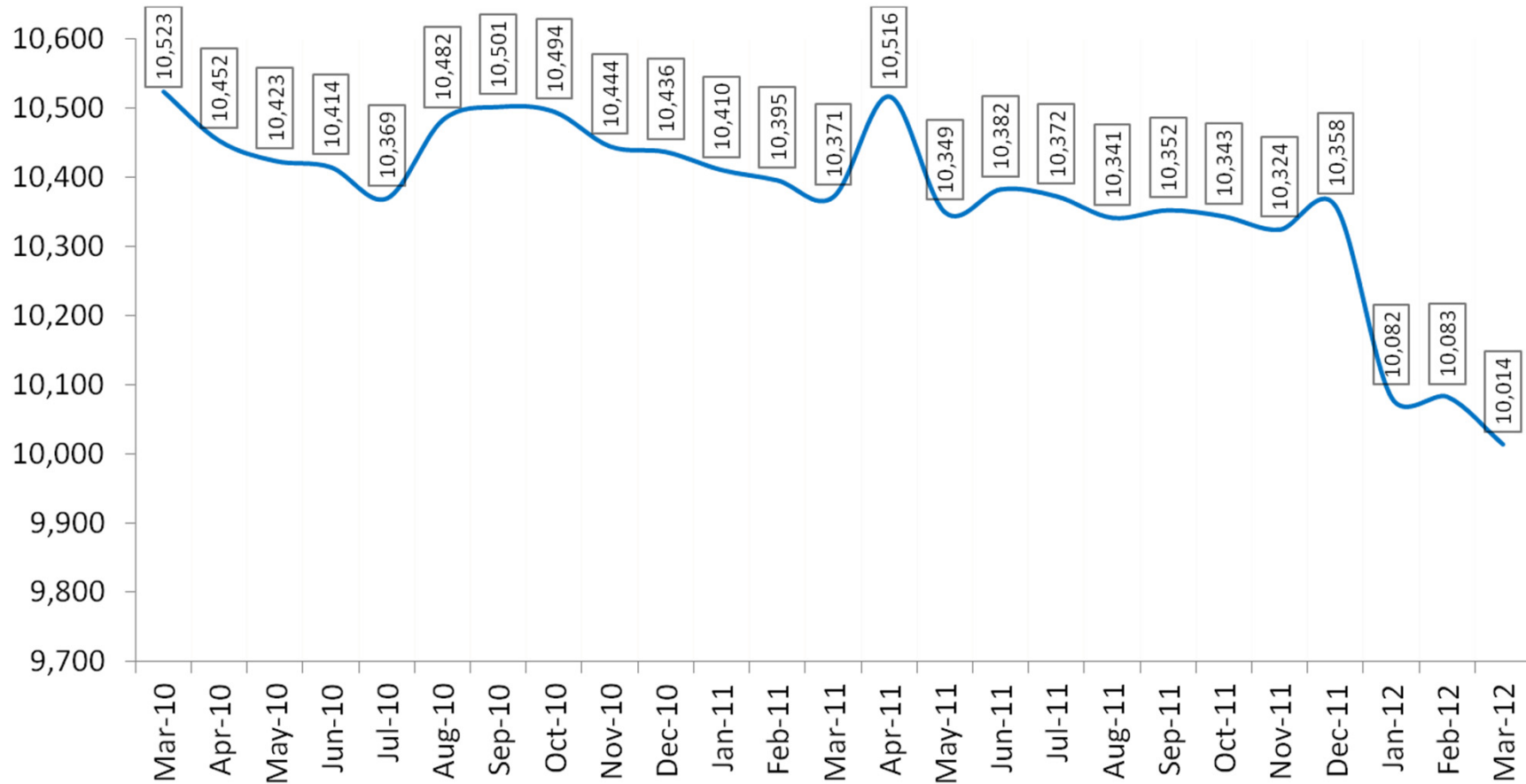
# Average Losses (Charge-offs) as a % of Net Receivables



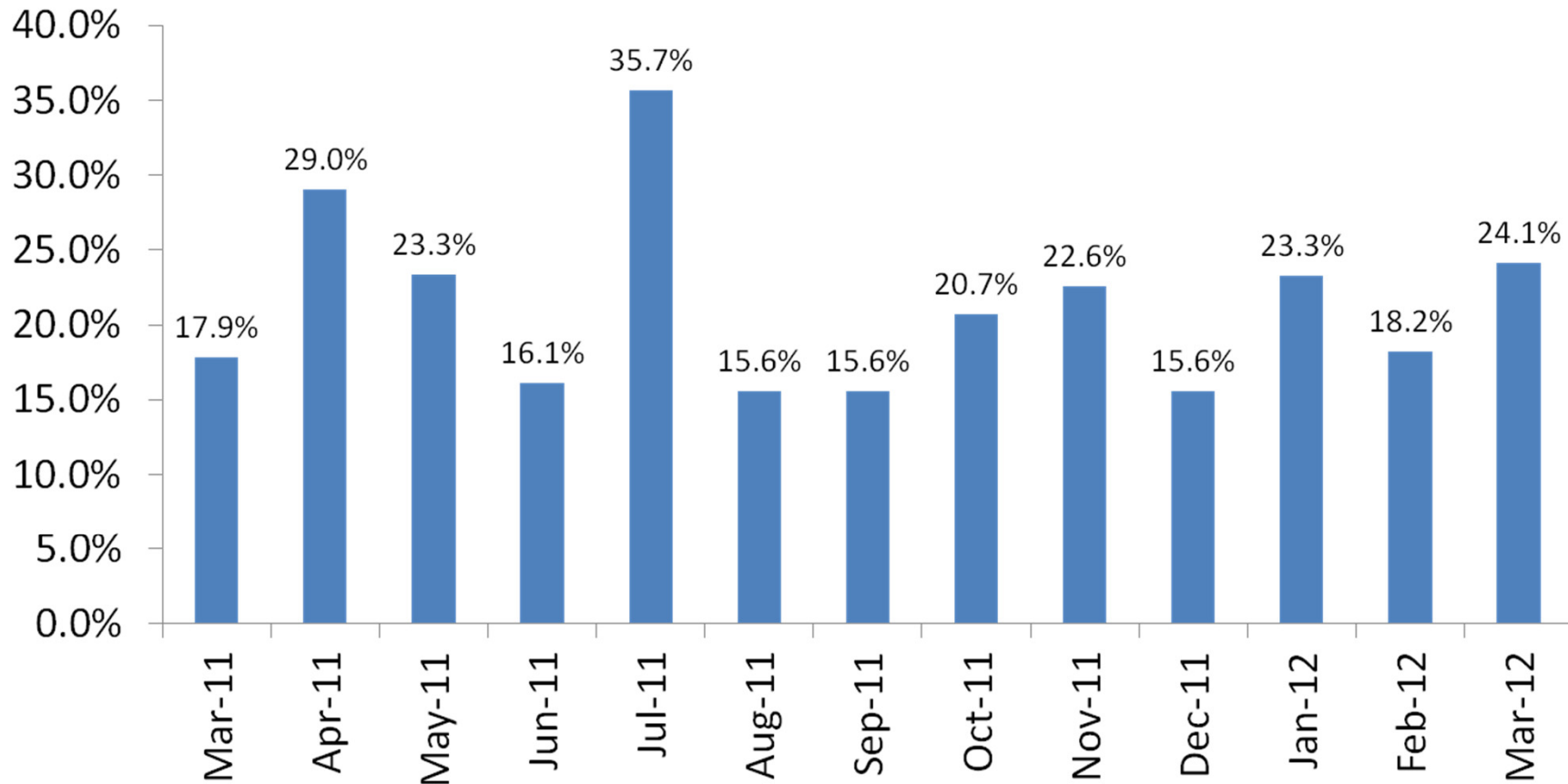
# Credit Approvals As % of All Decisions Submitted



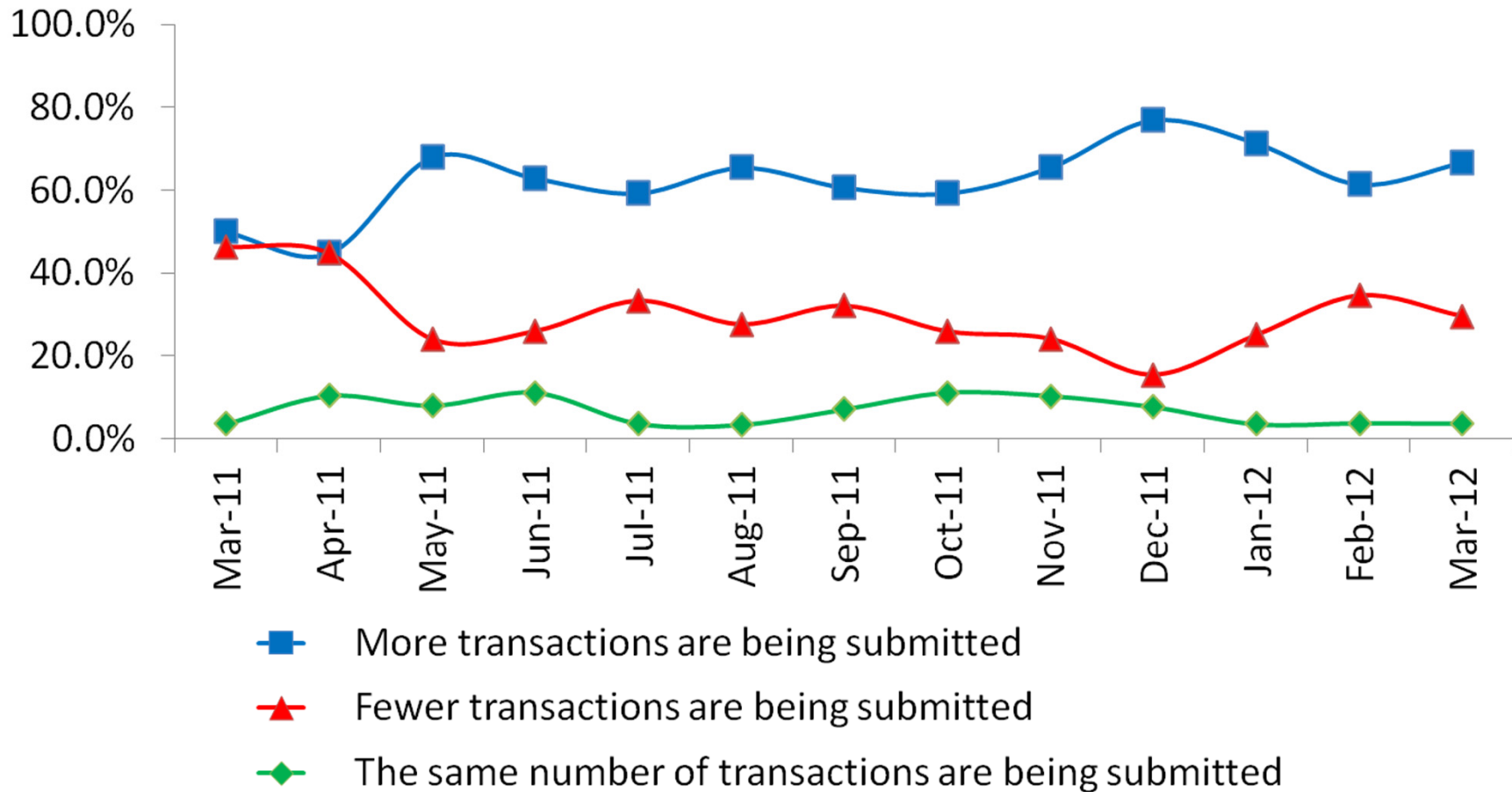
# Total Number of Employees



# Percentage of Organizations That Saw a Downturn in Business Year Over Year



# Is Your Organization Putting More, Less or the Same Number of Transactions Through the Credit Approval Process?





# Which Industries or Sectors Are Underperforming?

