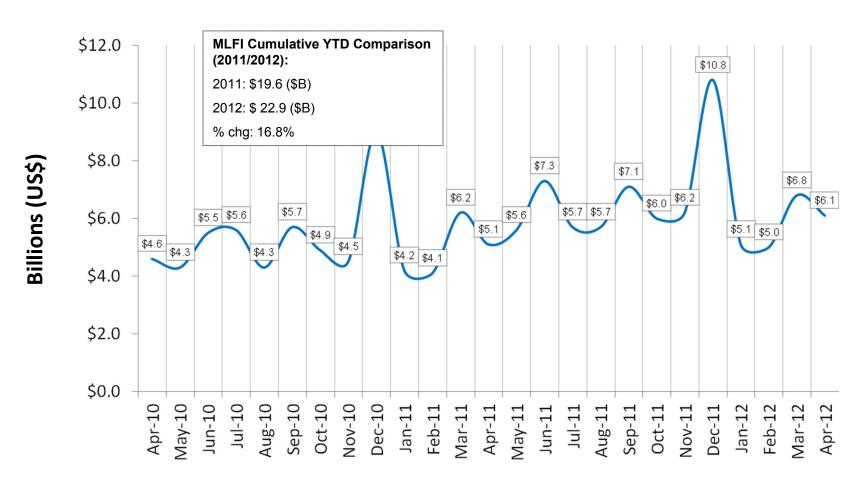
#### **Monthly Leasing & Finance Index**

April 2012





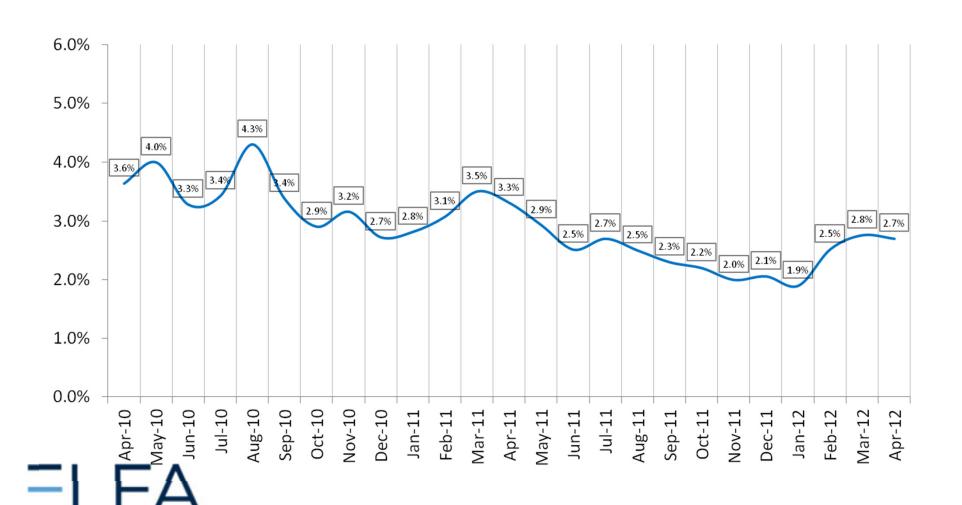
## MLFI-25 New Business Volume (Year-Over-Year Comparison)





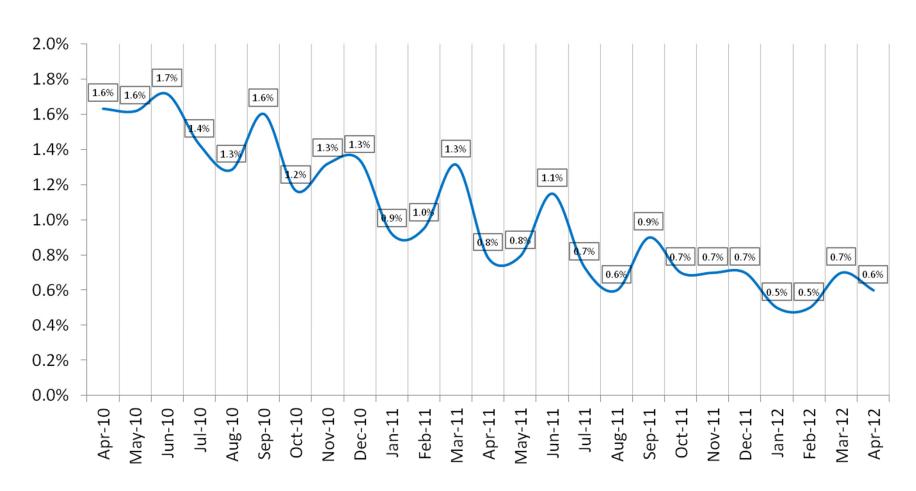


#### **Aging of Receivables Over 30 Days**



Equipping Business for Success

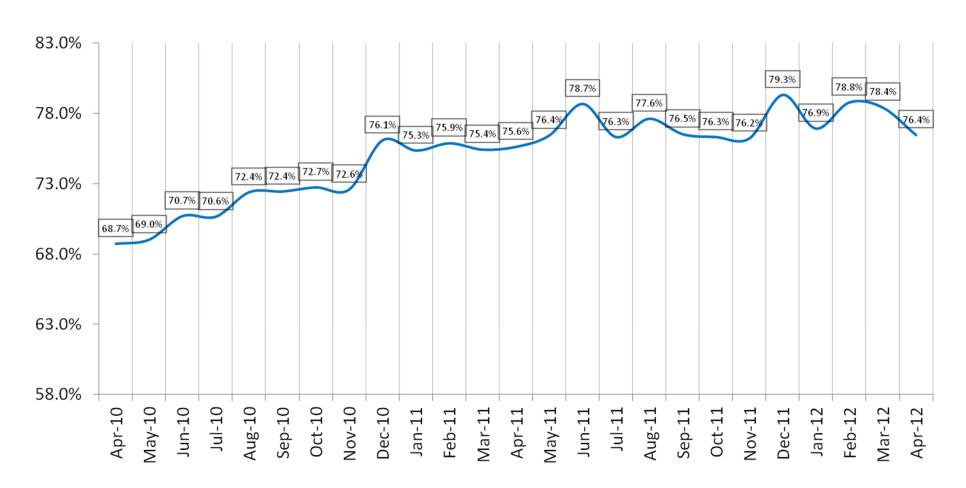
## Average Losses (Charge-offs) as a % of Net Receivables







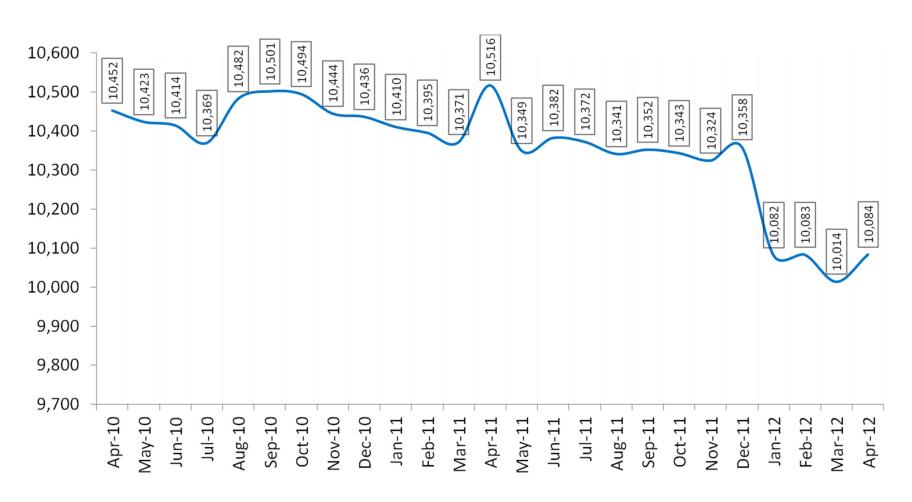
# Credit Approvals As % of All Decisions Submitted







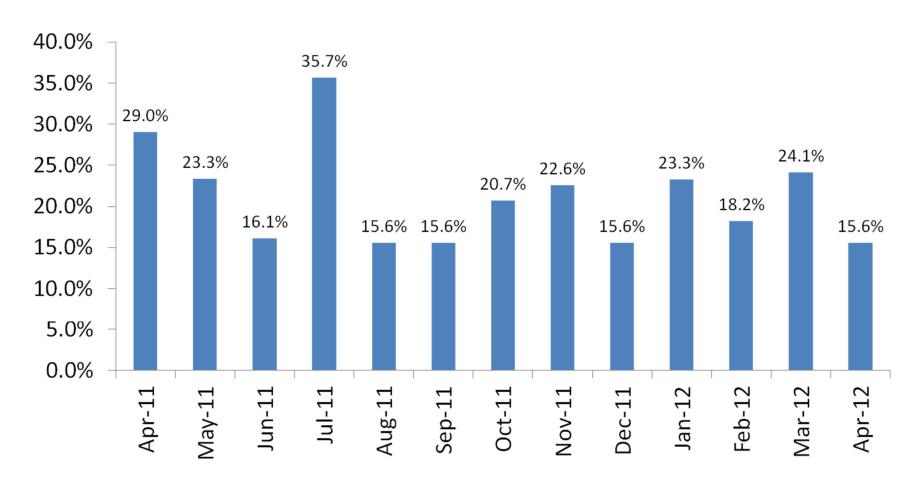
### **Total Number of Employees**







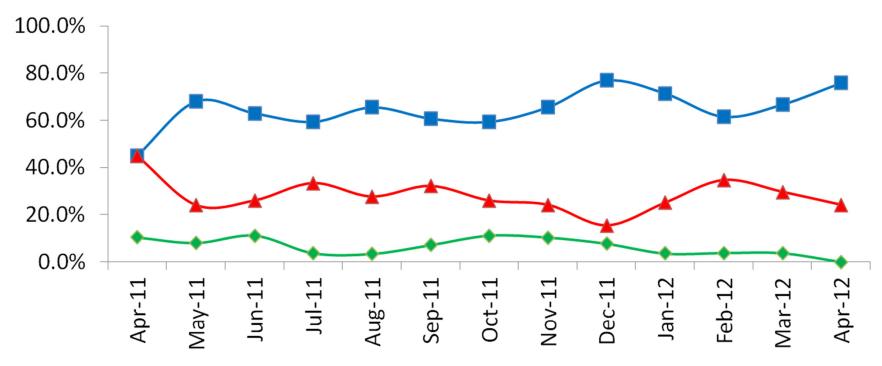
### Percentage of Organizations That Saw a Downturn in Business Year Over Year







### Is Your Organization Putting More, Less or the Same Number of Transactions Through the Credit Approval Process?



- More transactions are being submitted
- Fewer transactions are being submitted
- The same number of transactions are being submitted





# Which Industries or Sectors Are Underperforming?

