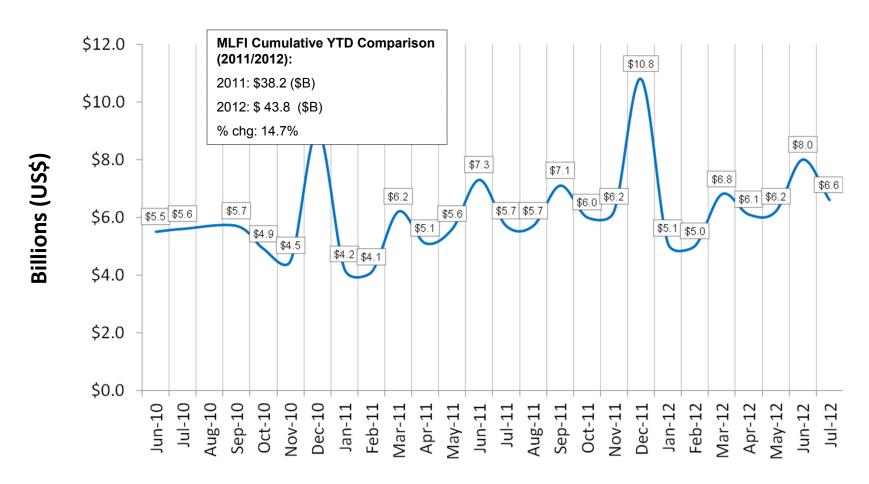
#### **Monthly Leasing & Finance Index**

July 2012





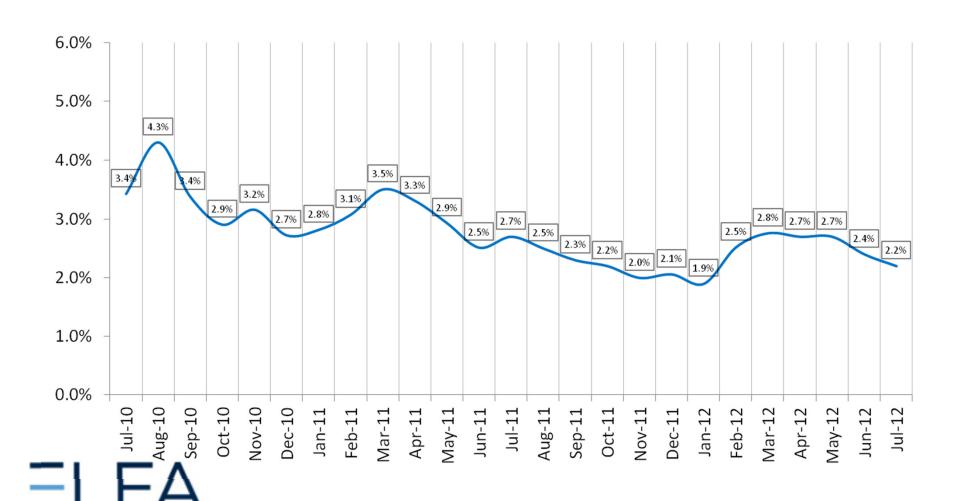
## MLFI-25 New Business Volume (Year-Over-Year Comparison)





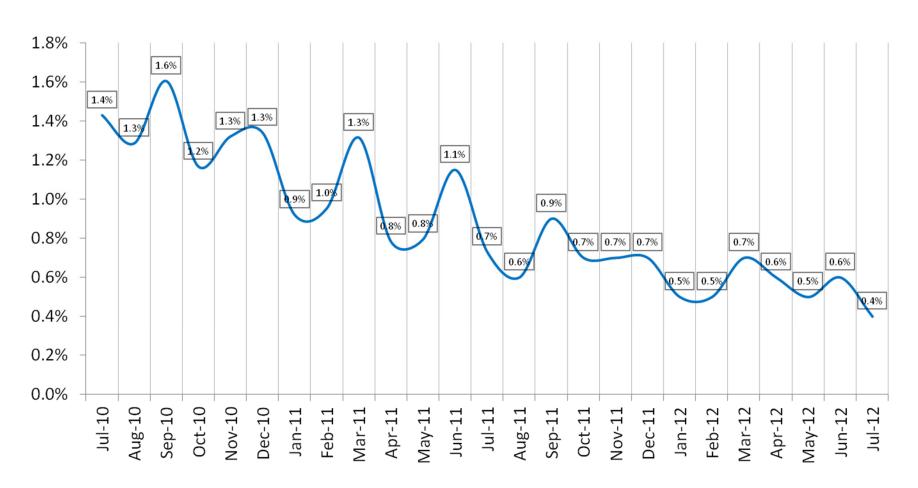


#### **Aging of Receivables Over 30 Days**



Equipping Business for Success

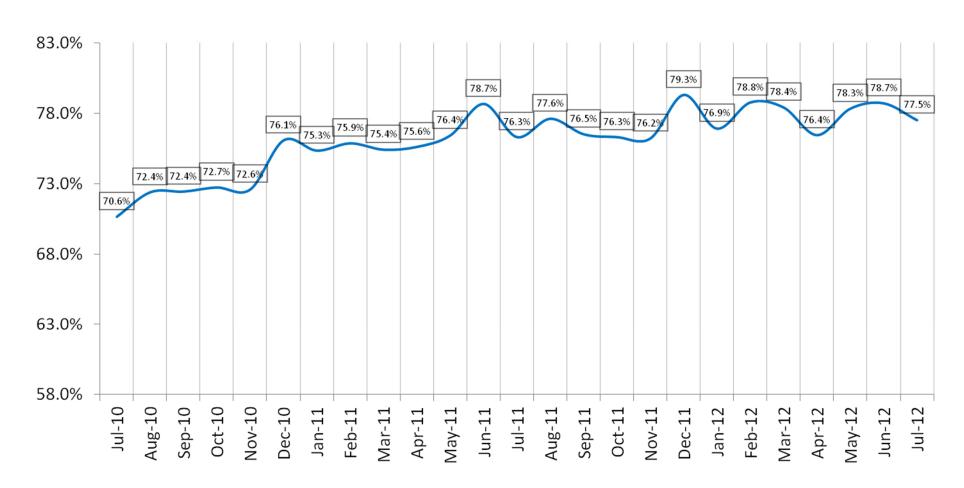
## Average Losses (Charge-offs) as a % of Net Receivables







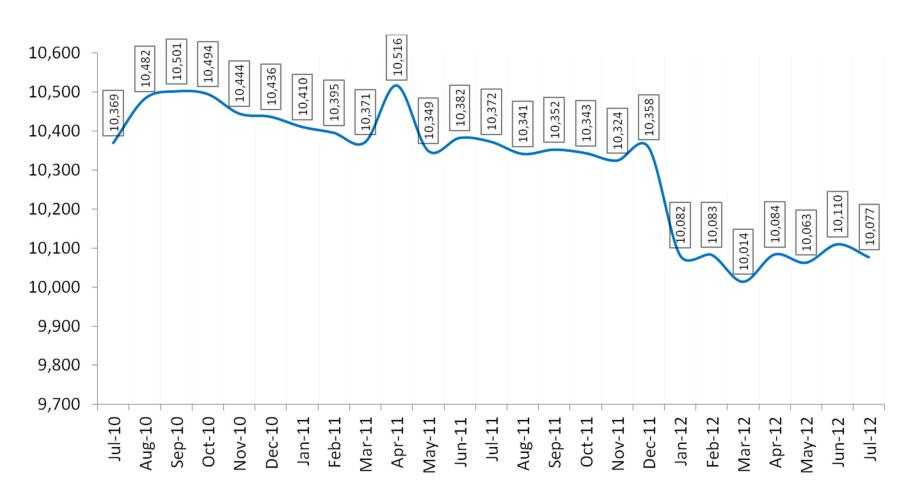
# Credit Approvals As % of All Decisions Submitted







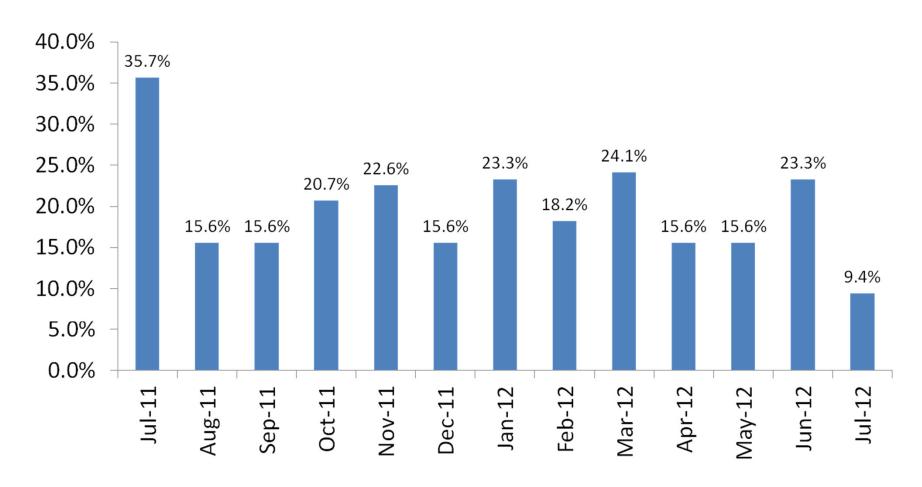
### **Total Number of Employees**







### Percentage of Organizations That Saw a Downturn in Business Year Over Year







### Is Your Organization Putting More, Less or the Same Number of Transactions Through the Credit Approval Process?

Feb-12	61.5%	34.6%	3.8%					
Mar-12	66.7%	29.6%	3.7%					
Apr-12	75.9%	24.1%	0.0%					
May-12	75.0%	14.3%	10.7%					
Jun-12	65.5%	27.6%	6.9%					
Jul-12	65.5%	27.6%	6.9%					
	<b>-</b> ^							





# Which Industries or Sectors Are Underperforming?

