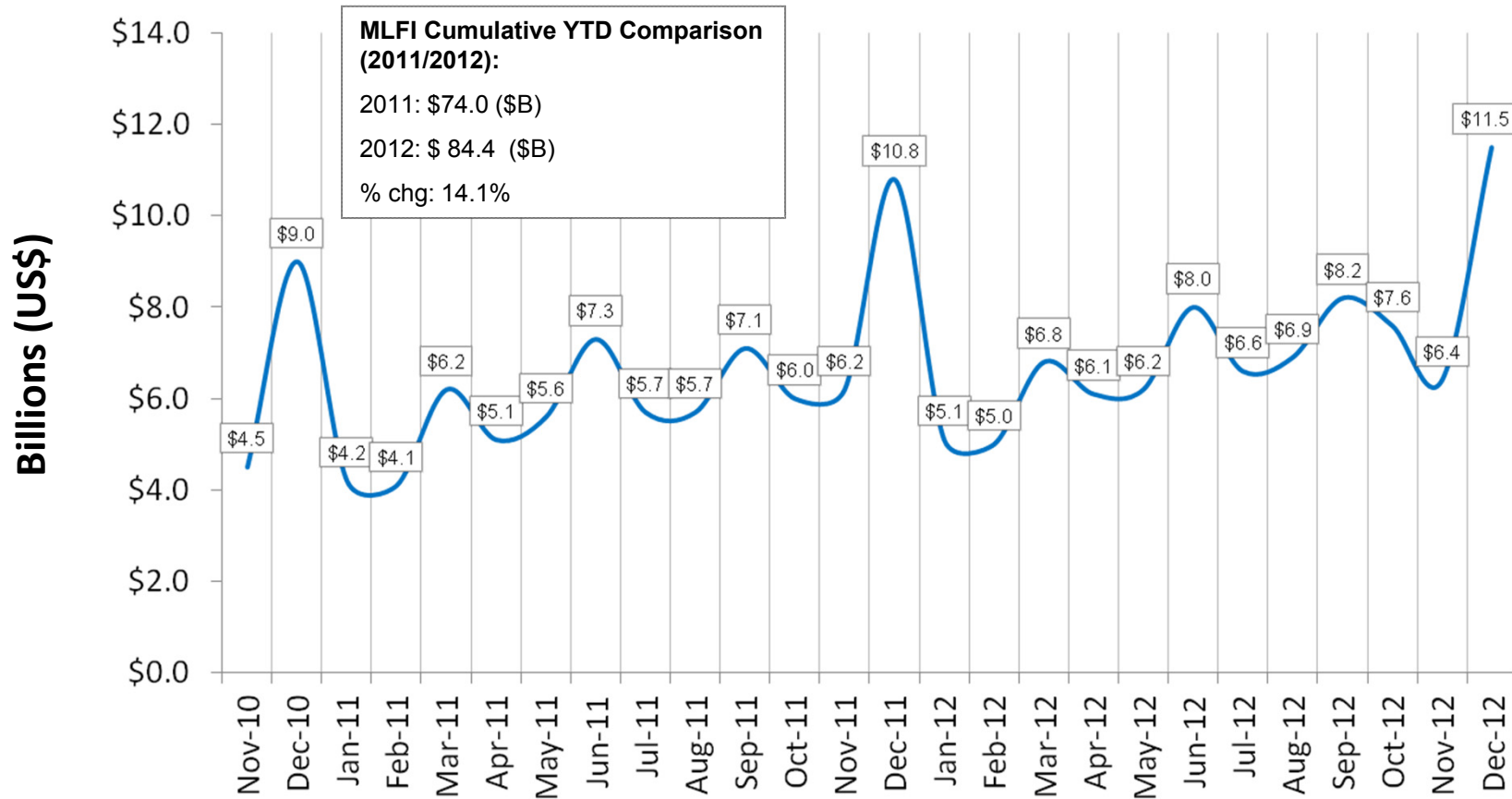


# Monthly Leasing & Finance Index

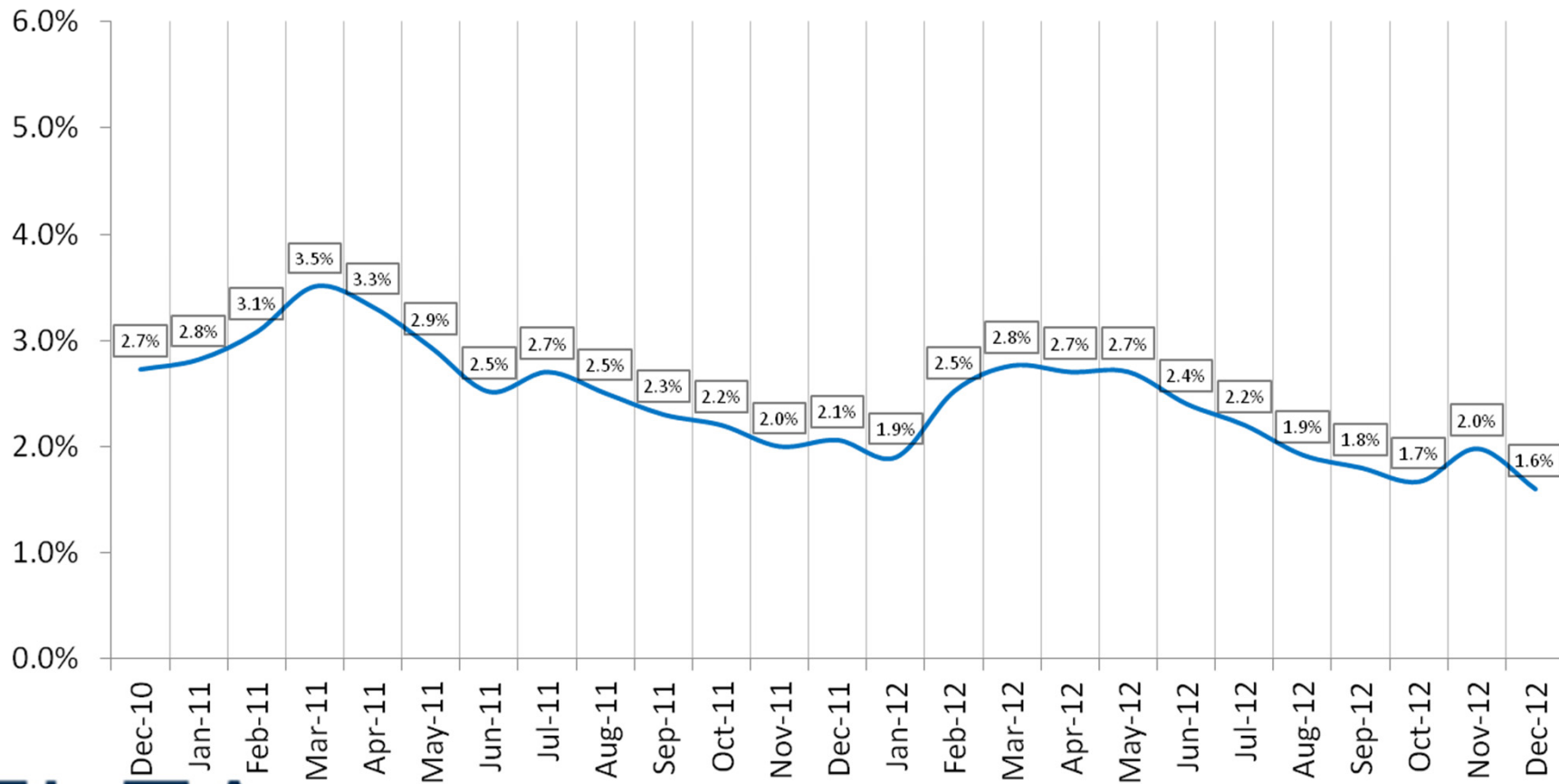
December 2012

The logo for the Monthly Leasing & Finance Index (MLFI) features the letters 'MLFI' in a large, bold, green, sans-serif font. A line graph is overlaid on the letters, with a red line showing an upward trend and a grey line showing a downward trend. The background of the letters has a subtle grid pattern.

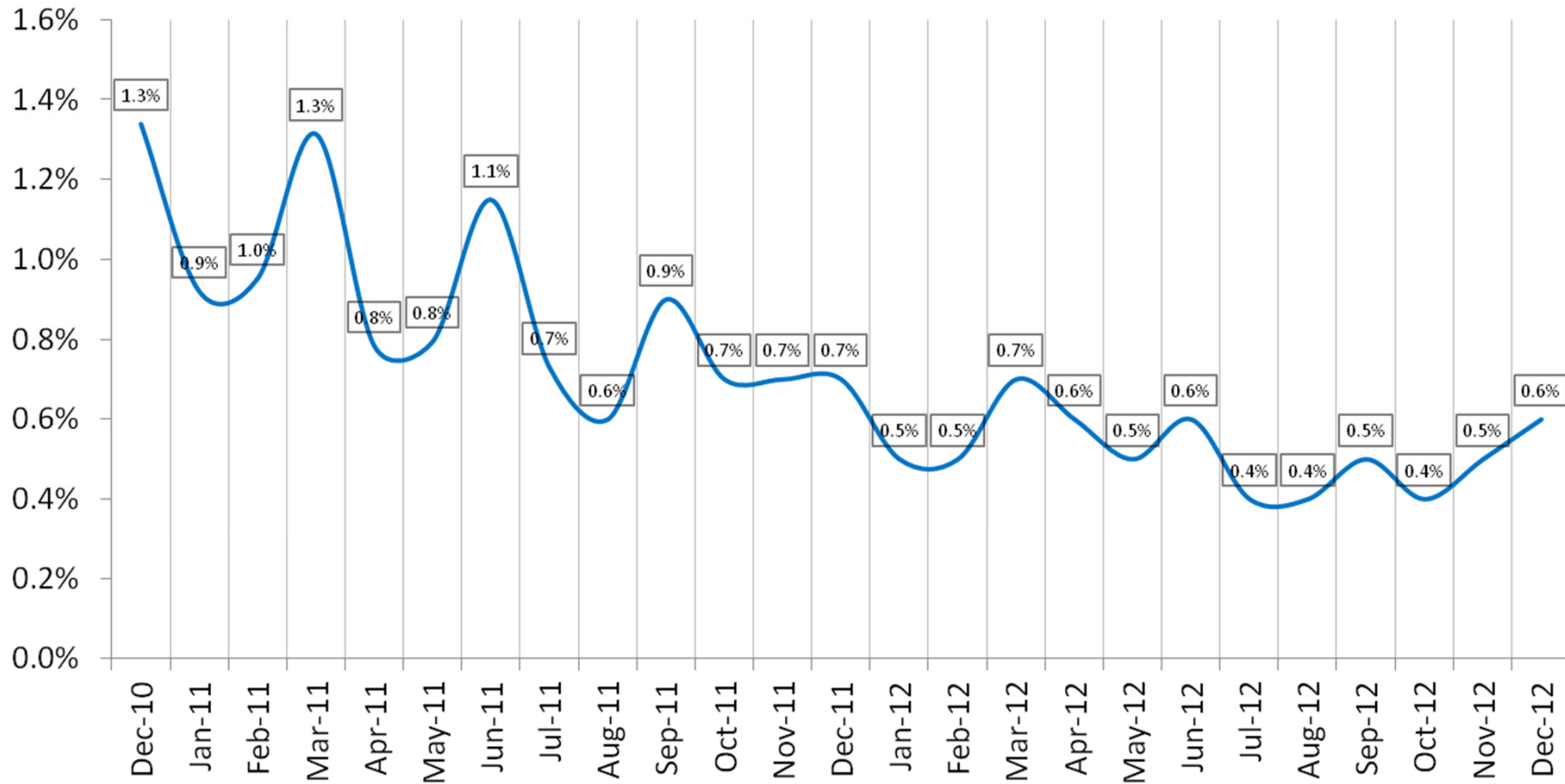
# MLFI-25 New Business Volume (Year-Over-Year Comparison)



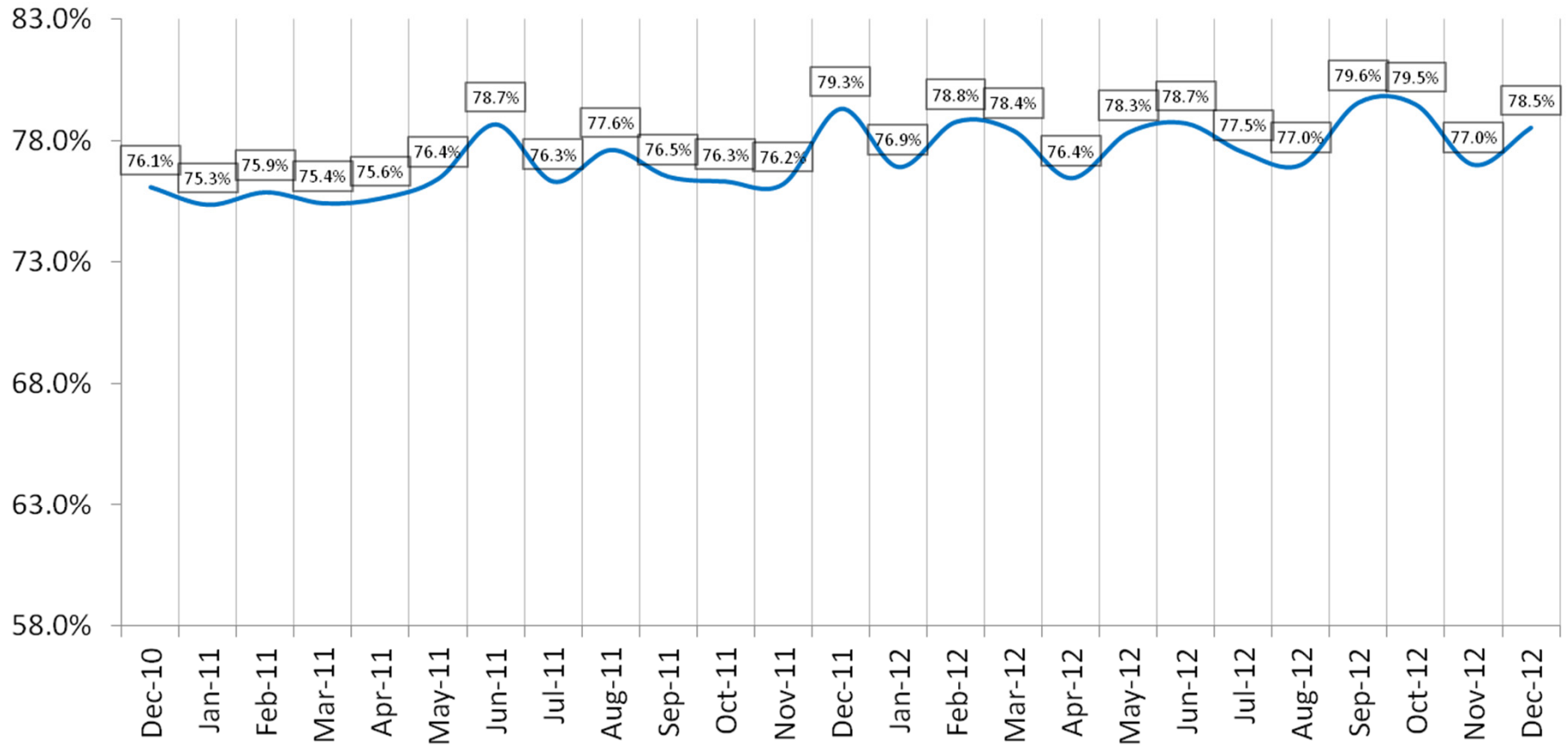
# Aging of Receivables Over 30 Days



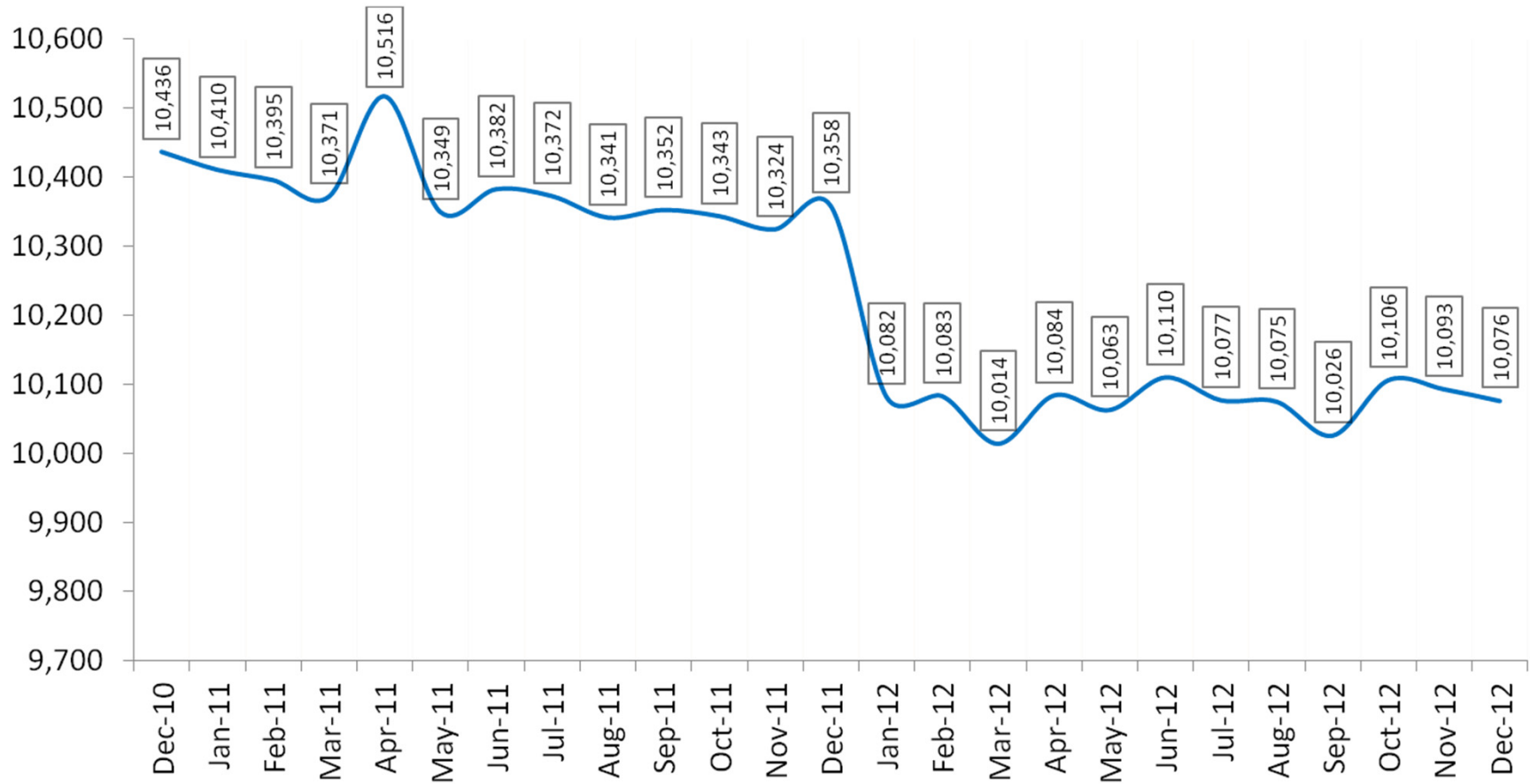
# Average Losses (Charge-offs) as a % of Net Receivables



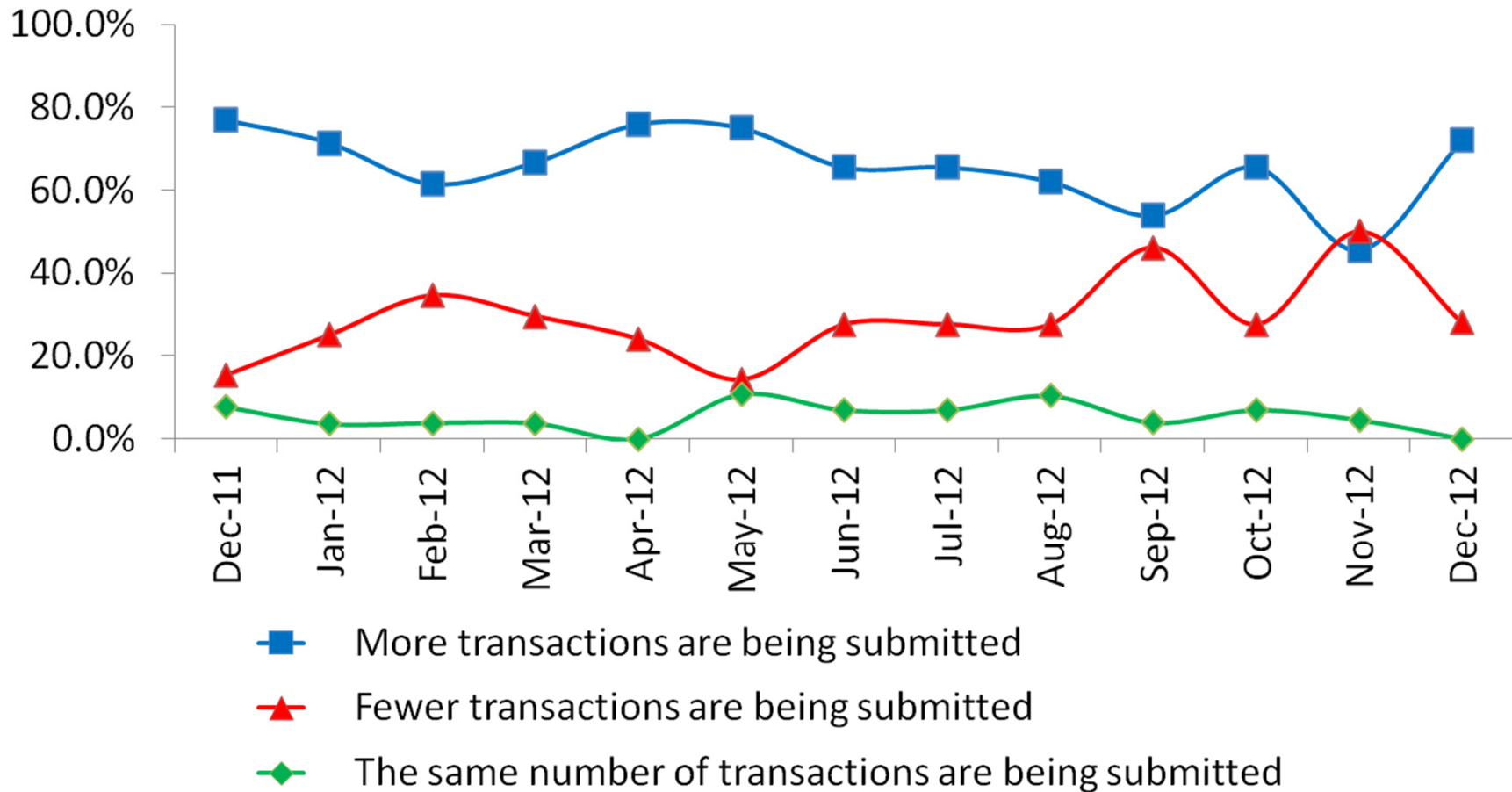
# Credit Approvals As % of All Decisions Submitted



# Total Number of Employees



# Is Your Organization Putting More, Less or the Same Number of Transactions Through the Credit Approval Process?



# Which Industries or Sectors Are Underperforming?

