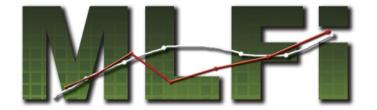
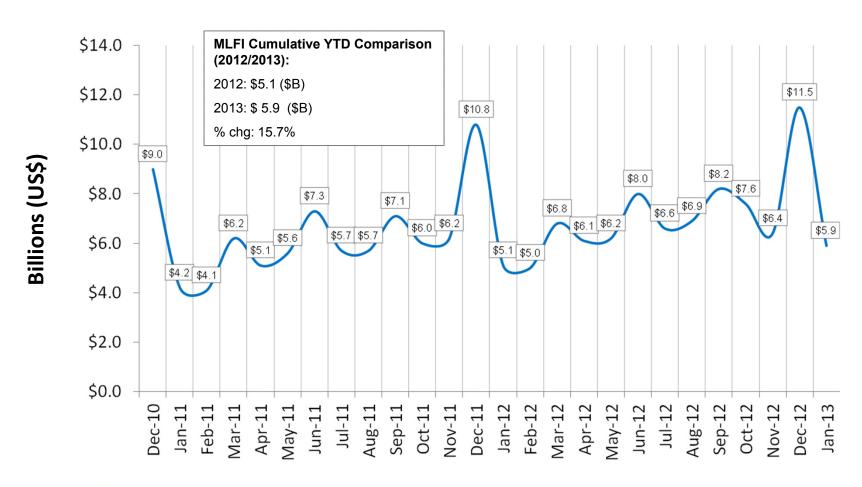
Monthly Leasing & Finance Index

January 2013





MLFI-25 New Business Volume (Year-Over-Year Comparison)





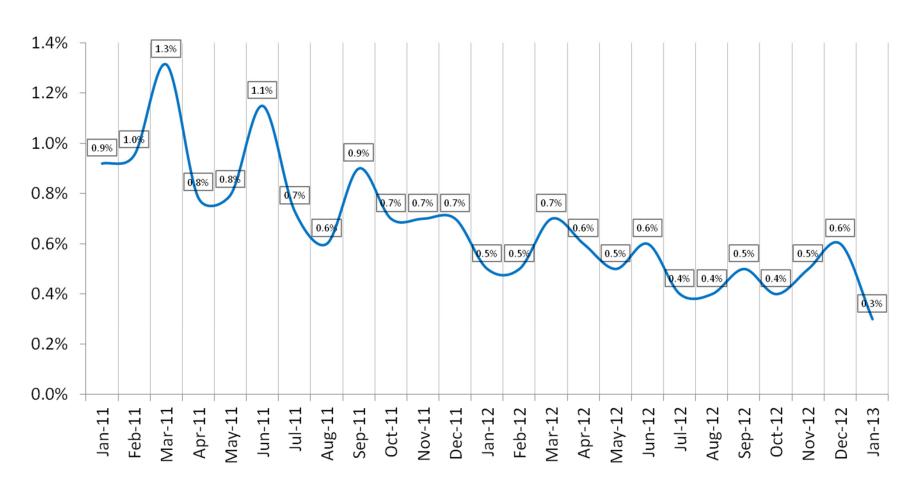


Aging of Receivables Over 30 Days



Equipping Business for Success

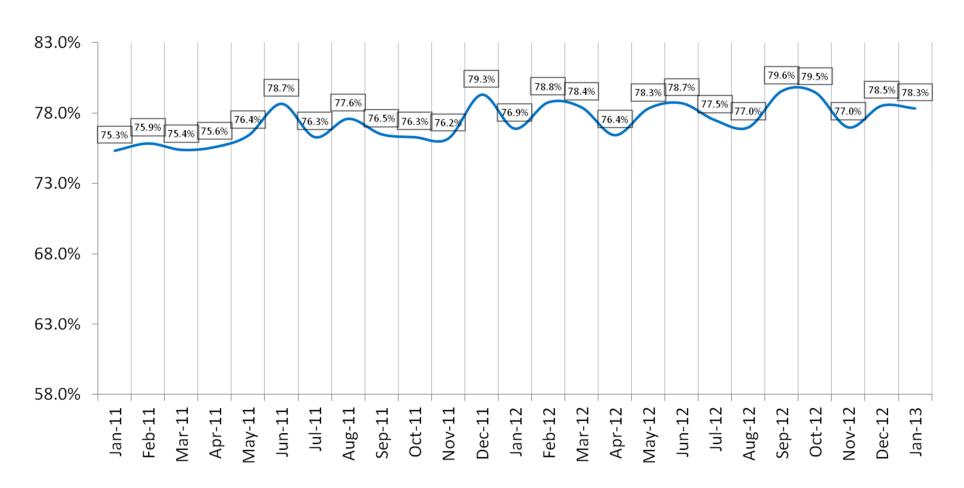
Average Losses (Charge-offs) as a % of Net Receivables







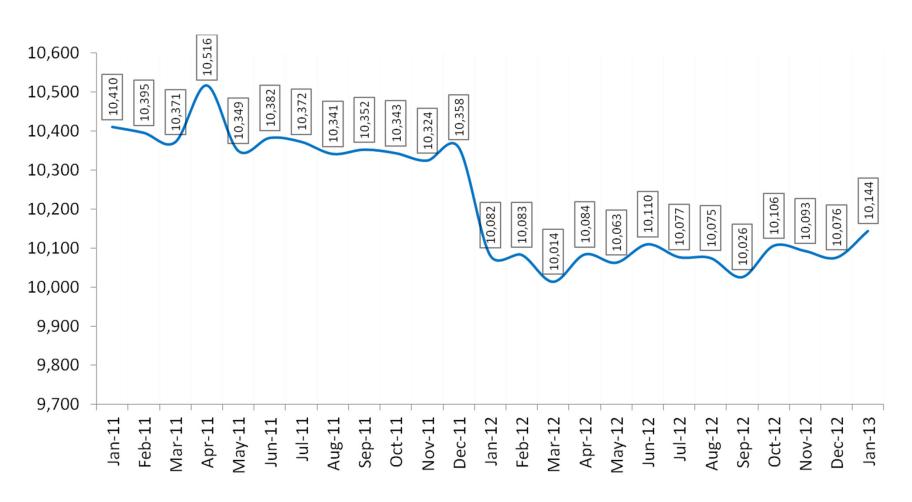
Credit Approvals As % of All Decisions Submitted







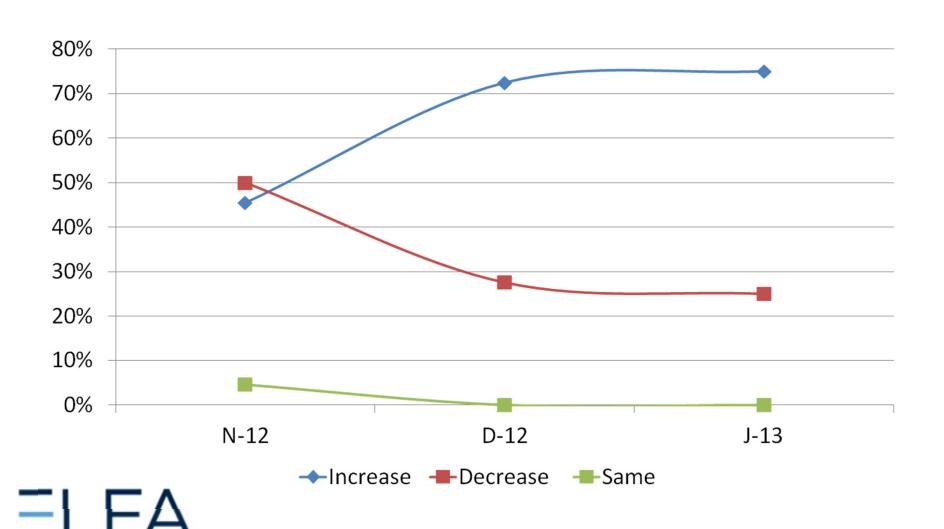
Total Number of Employees





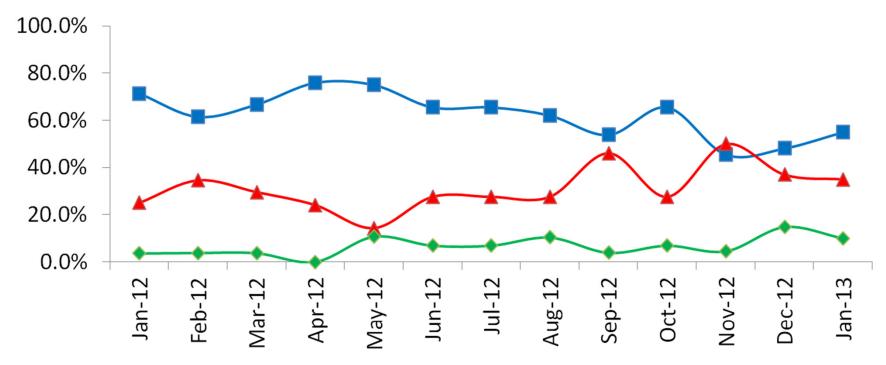


How Did Your New Business Volume Perform Business Year Over Year



Equipping Business for Success

Is Your Organization Putting More, Less or the Same Number of Transactions Through the Credit Approval Process?



- More transactions are being submitted
- Fewer transactions are being submitted
- The same number of transactions are being submitted



