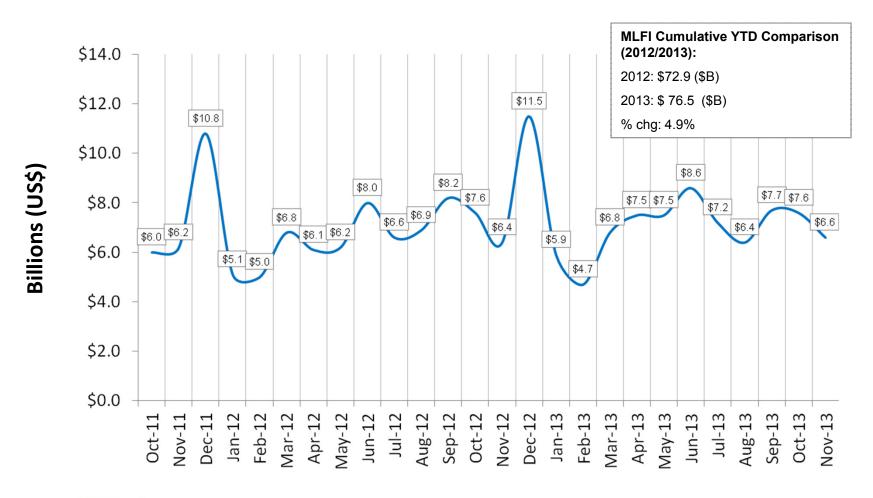
Monthly Leasing & Finance Index

November 2013





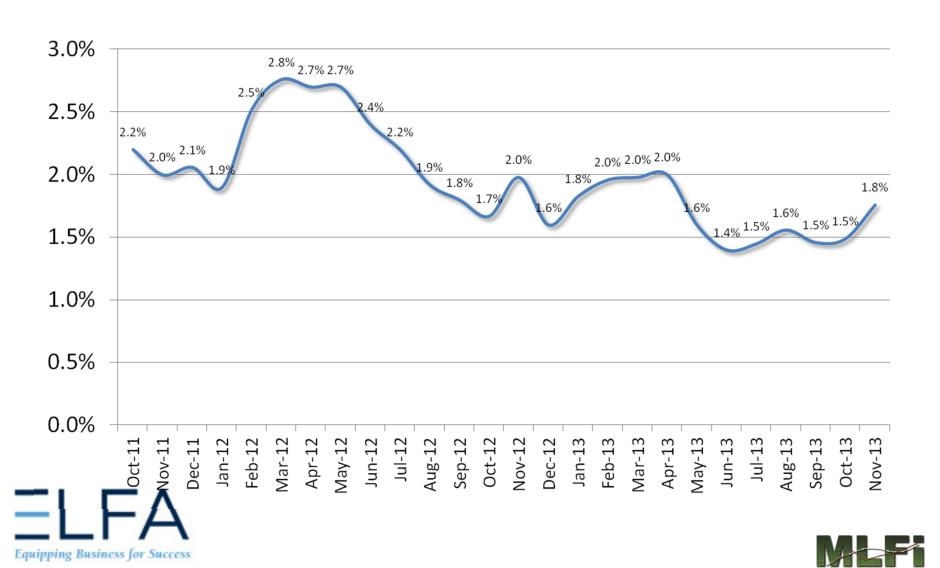
MLFI-25 New Business Volume (Year-Over-Year Comparison)



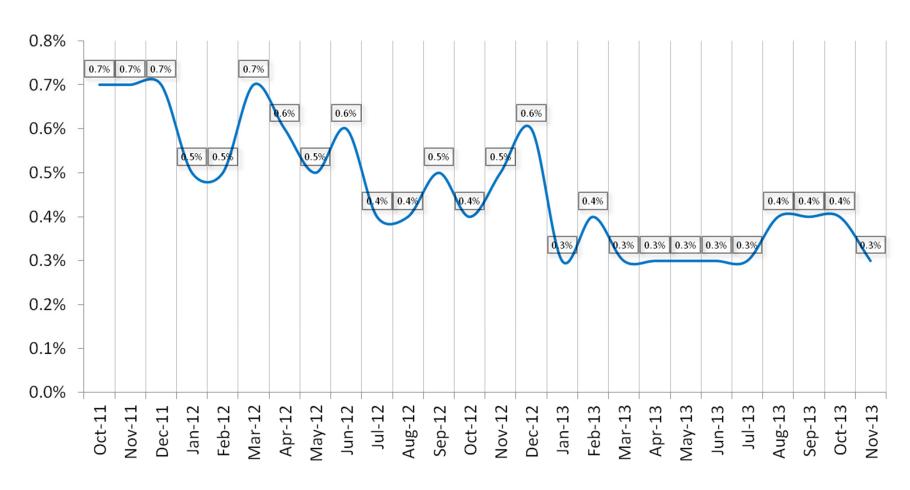




Aging of Receivables Over 30 Days



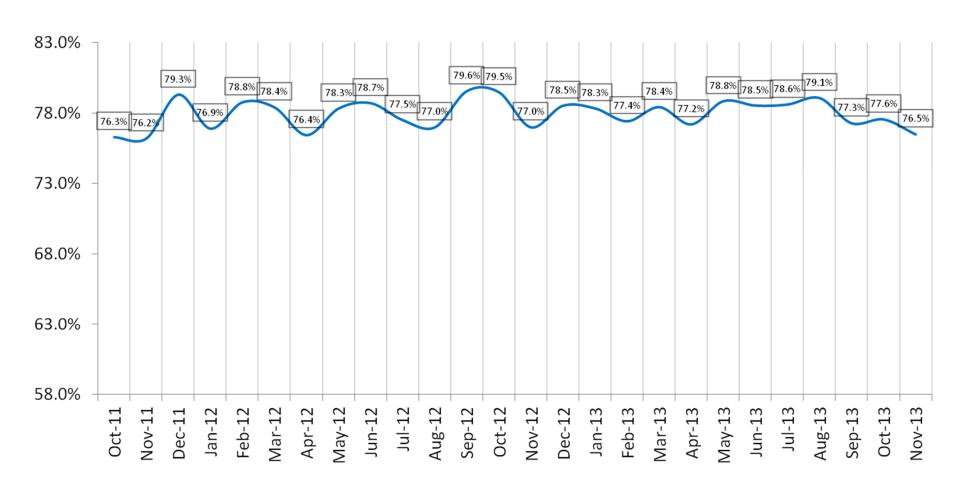
Average Losses (Charge-offs) as a % of Net Receivables







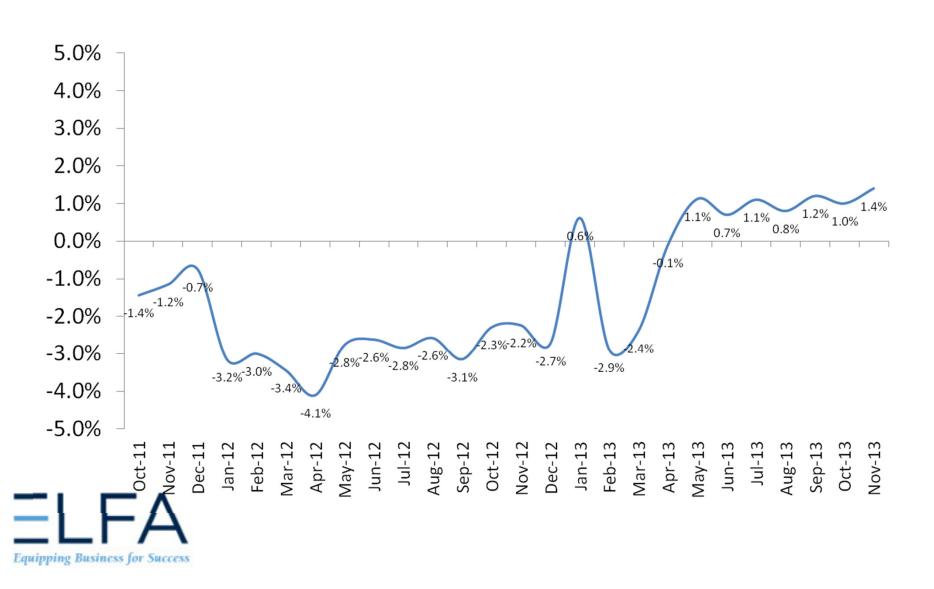
Credit Approvals As % of All Decisions Submitted



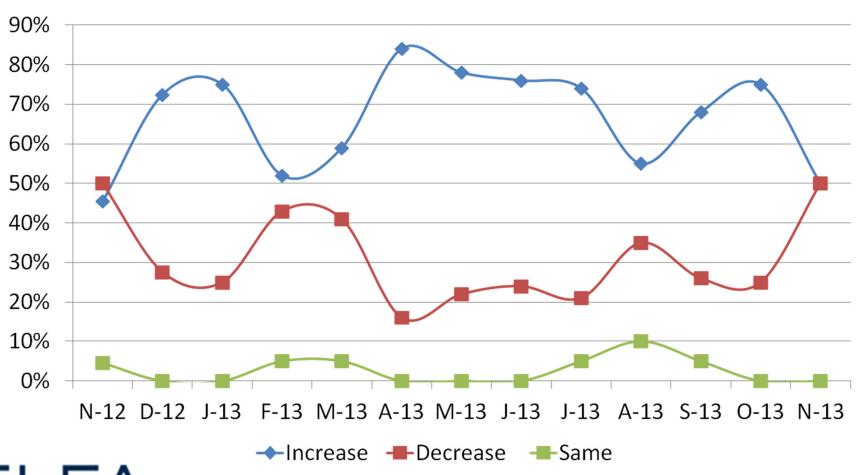




Total Number of Employee % CHG YOY

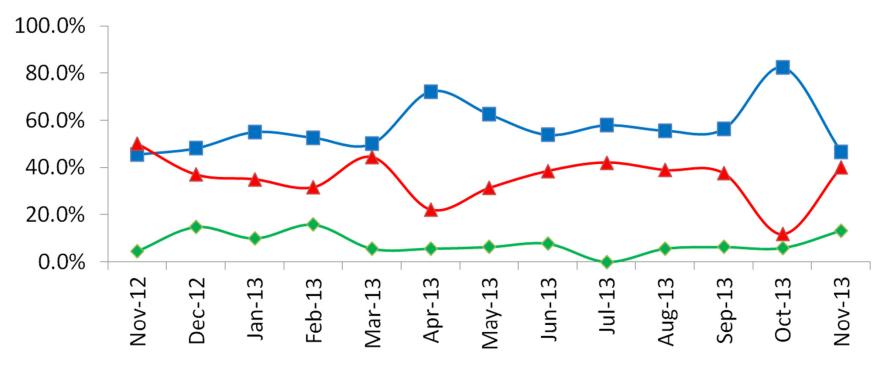


How Did Your New Business Volume Perform Year Over Year





Is Your Organization Putting More, Less or the Same Number of Transactions Through the Credit Approval Process?



- More transactions are being submitted
- Fewer transactions are being submitted
- The same number of transactions are being submitted



