

EquipmentWatch INDEX™

December 2013 in Review | A Monthly Recap of Critical Heavy Equipment Benchmarks



The EquipmentWatch INDEX™ is a free monthly resource for critical thinkers in the construction equipment industry to make better informed heavy equipment decisions around price, market share and equipment age metrics.

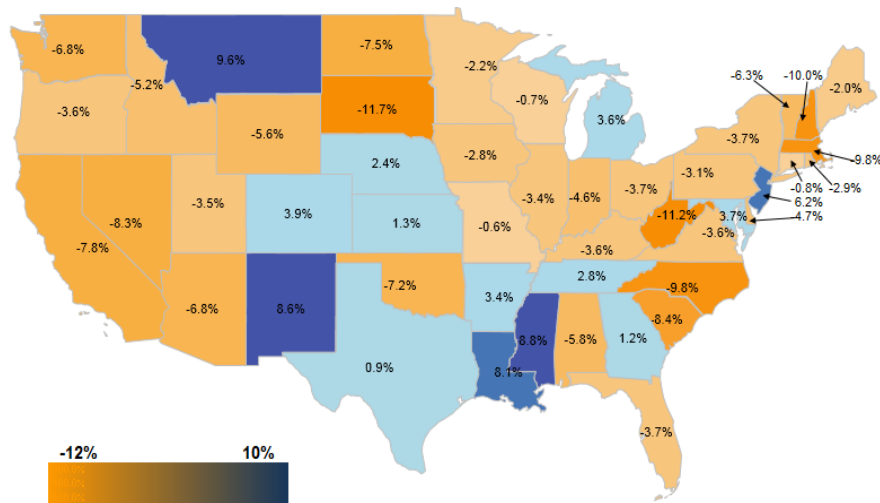
Marketplace Activity, Past 30 Days

Auction (Public) | 5,947 equipment units

Resale (Private) | 207,901 equipment units

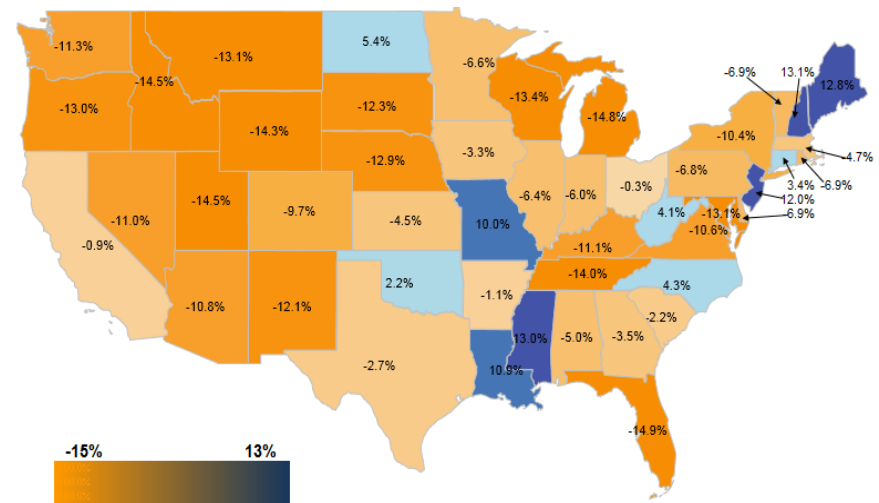
Price INDEX

A State Specific Measure of Monthly Price Differential (Resale Data)



Volume INDEX

A State Specific Measure of Monthly Sales Volume Differential (Resale Data)



EquipmentWatch INDEX™

December 2013 in Review | A Monthly Recap of Critical Heavy Equipment Benchmarks



Age Benchmarks, by Category				
	Average Age, Resale (yrs)		Average Age, Auction (yrs)	
4-Wd Articulated Wheel Loaders	7.4	▼ -0.4	14.0	▼ -0.5
Crawler Mounted Compact Excavators	6.8	▲ 0.1	9.8	▲ 1.0
Crawler Mounted Hydraulic Excavators	8.3	– 0.0	11.2	▼ -0.9
Electric Self Propelled Scissor Lifts	7.8	– 0.0	9.6	▲ 0.3
I.C. Pneumatic Tire Lift Trucks	9.2	▲ 0.2	10.0	– 0.0
I.C. Self Propelled Telescopic Boom Aerial Lifts	9.9	▲ 0.2	12.7	▲ 1.8
Skid Steer Loaders	6.8	▼ -0.1	11.0	▲ 0.1
Standard Crawler Dozers	8.5	▼ -0.3	13.9	▼ -0.6
Telescoping Boom Rough Terrain Lift Trucks	8.3	▲ 0.1	10.4	▲ 0.7
Tractor-Loader-Backhoes	8.7	▼ -0.1	14.4	▲ 0.1

Age Benchmarks, by Manufacturer				
	Average Age, Resale (yrs)		Average Age, Auction (yrs)	
Bobcat	7.8	▼ -0.1	9.6	▲ 0.4
Case	9.8	▼ -0.5	12.3	▲ 0.4
Caterpillar	9.2	▼ -0.2	13.0	▼ -0.9
Deere	8.9	▼ -0.6	14.5	▲ 0.6
Gehl	8.3	– 0.0	9.4	▲ 1.0
Genie	8.1	– 0.0	12.3	▲ 2.6
Hyster	11.2	▼ -0.3	10.4	▲ 1.4
Ingersoll Rand	9.5	▼ -0.4	12.3	▲ 0.1
JCB	7.1	▼ -0.3	9.6	▼ -0.2
JLG	8.5	▲ 0.1	9.6	– 0.0
Komatsu	9.8	▲ 0.3	9.8	▼ -0.7
New Holland	7.6	▼ -0.5	11.2	▲ 0.4
Sky Trak	7.8	▲ 0.2	11.6	▲ 1.5
Skyjack	7.8	– 0.0	12.1	▲ 2.9
Volvo	7.3	▼ -0.2	8.3	▲ 0.1

