

# EquipmentWatch INDEX™

February 2014 in Review | A Monthly Recap of Critical Heavy Equipment Benchmarks



The EquipmentWatch INDEX™ is a free monthly resource for critical thinkers in the **construction** equipment industry to make better informed heavy equipment decisions around price, market share and equipment age metrics.

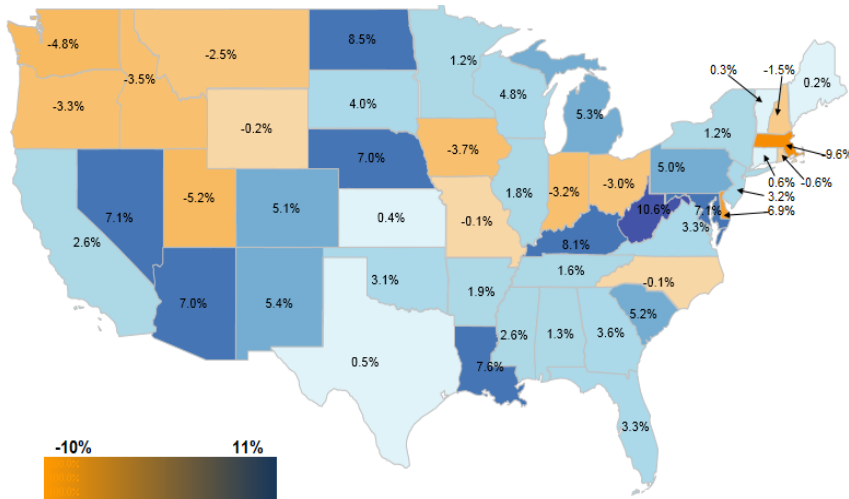
Marketplace Activity, Past 30 Days

Auction (Public) | 6,325 equipment units

Resale (Private) | 256,996 equipment units

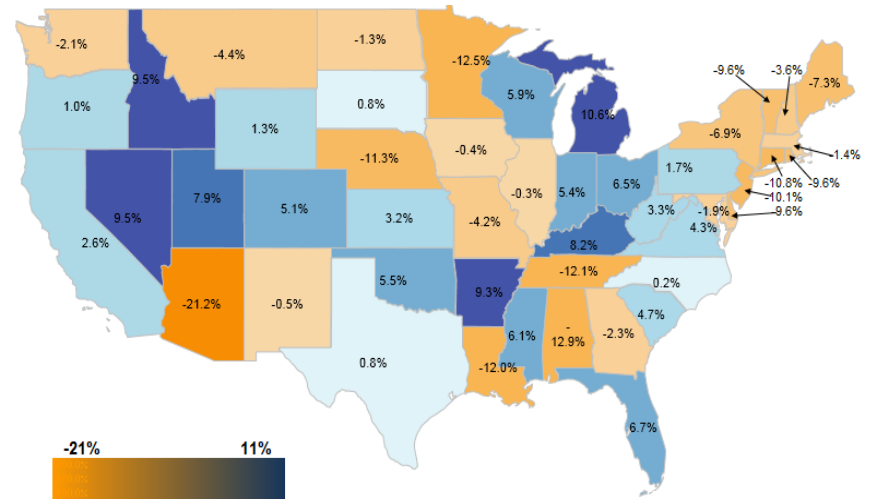
## Price INDEX

A State Specific Measure of Monthly Price Differential (Resale Data)



## Volume INDEX

A State Specific Measure of Monthly Sales Volume Differential (Resale Data)



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Age Benchmarks, by Category				
	Average Age, Resale (yrs)		Average Age, Auction (yrs)	
4-Wd Articulated Wheel Loaders	9.9	▼ -0.1	10.1	▼ -2.7
Crawler Mounted Compact Excavators	6.8	▼ -0.2	7.4	▼ -3.0
Crawler Mounted Hydraulic Excavators	9.1	▼ -0.1	8.1	▼ -0.9
Electric Self Propelled Scissor Lifts	7.7	▼ -0.1	9.0	▼ -0.7
I.C. Pneumatic Tire Lift Trucks	9.7	▲ 0.1	9.2	▼ -3.0
I.C. Self Propelled Telescopic Boom Aerial Lifts	9.4	▼ -0.4	10.3	▼ -2.9
Skid Steer Loaders	7.9	▲ 0.1	7.6	▼ -2.0
Standard Crawler Dozers	12.0	▼ -0.1	10.4	▼ -1.0
Telescoping Boom Rough Terrain Lift Trucks	8.3	- 0.0	8.7	▼ -1.2
Tractor-Loader-Backhoes	9.9	▼ -0.2	9.2	▼ -2.4

Age Benchmarks, by Manufacturer				
	Average Age, Resale (yrs)		Average Age, Auction (yrs)	
Bobcat	7.3	- 0.0	8.4	▼ -0.9
Case	8.3	▲ 0.1	11.9	▼ -2.1
Caterpillar	8.3	▼ -0.4	9.3	▼ -1.5
Deere	7.7	▼ -0.3	9.4	▼ -1.1
Gehl	7.7	▼ -0.1	8.7	▼ -0.4
Genie	8.2	▼ -0.1	12.5	▼ -2.7
Hyster	10.3	- 0.0	10.7	▲ 0.2
Ingersoll Rand	9.0	▼ -0.2	11.9	▼ -1.6
JCB	7.2	▼ -0.1	8.6	▼ -0.1
JLG	8.4	- 0.0	9.3	▼ -0.2
Komatsu	8.6	- 0.0	9.9	▼ -1.4
New Holland	7.9	▲ 0.2	9.3	▼ -2.5
Skyjack	7.6	- 0.0	14.2	▼ -5.6
Takeuchi	7.0	▼ -0.1	9.5	▼ -1.2
Volvo	7.5	▲ 7.5	7.3	▼ -1.4

\*Given the limited number of auction transactions in January, Auction values are compared against December values.

