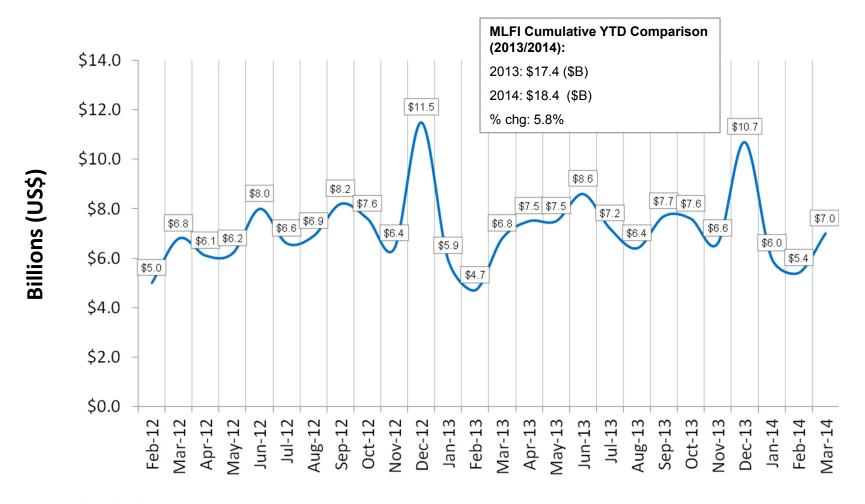
### **Monthly Leasing & Finance Index**

March 2014





## MLFI-25 New Business Volume (Year-Over-Year Comparison)



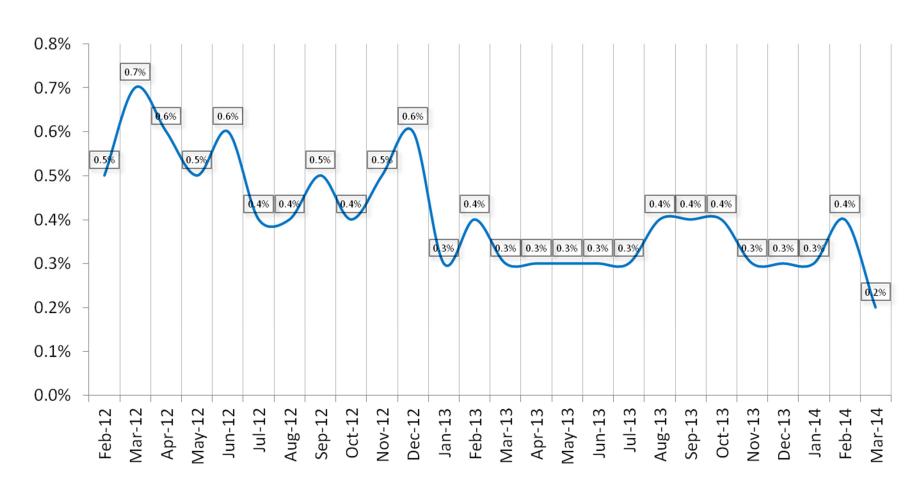




### **Aging of Receivables Over 30 Days**



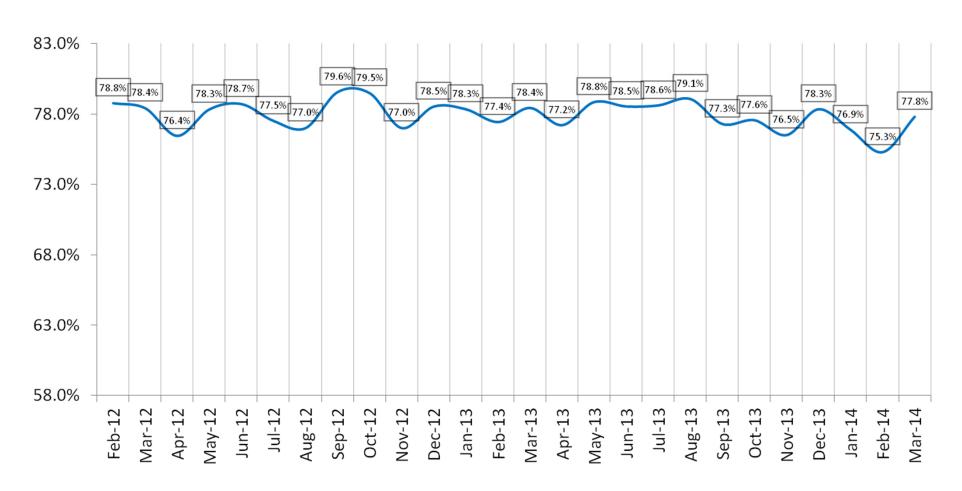
### Average Losses (Charge-offs) as a % of Net Receivables







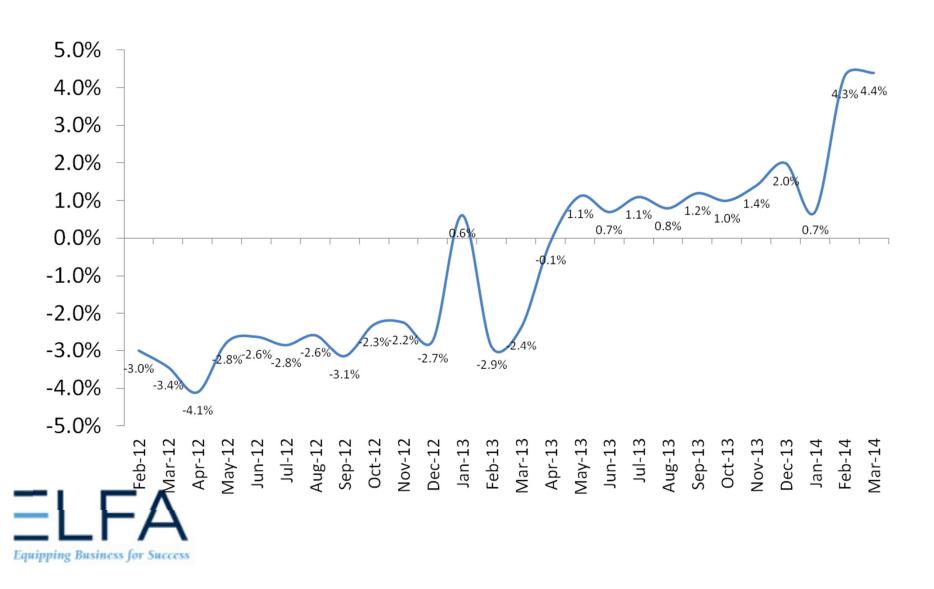
# Credit Approvals As % of All Decisions Submitted



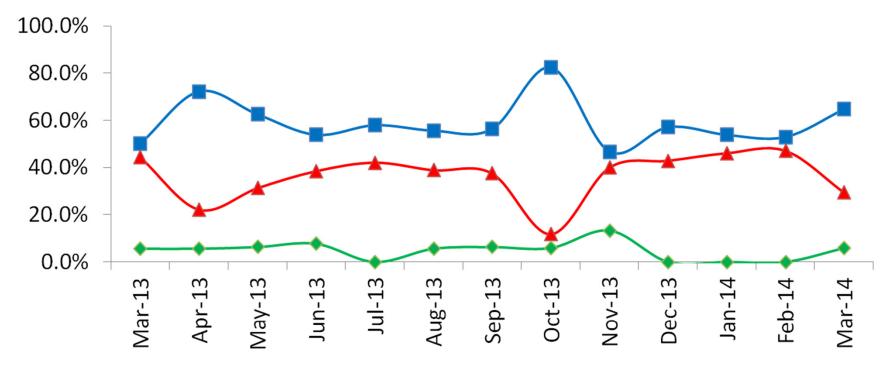




#### Total Number of Employee % CHG YOY



### Is Your Organization Putting More, Less or the Same Number of Transactions Through the Credit Approval Process?



- More transactions are being submitted
- Fewer transactions are being submitted
- The same number of transactions are being submitted



