EquipmentWatch **INDEX**™
May 2014 in Review | A Monthly Recap of Critical Heavy Equipment Benchmarks

EQUIPMENT WATCH

The EquipmentWatch **INDEX**™ is a **free** monthly resource for critical thinkers in the **construction** equipment industry to make better informed heavy equipment decisions around price, market share and equipment age metrics.
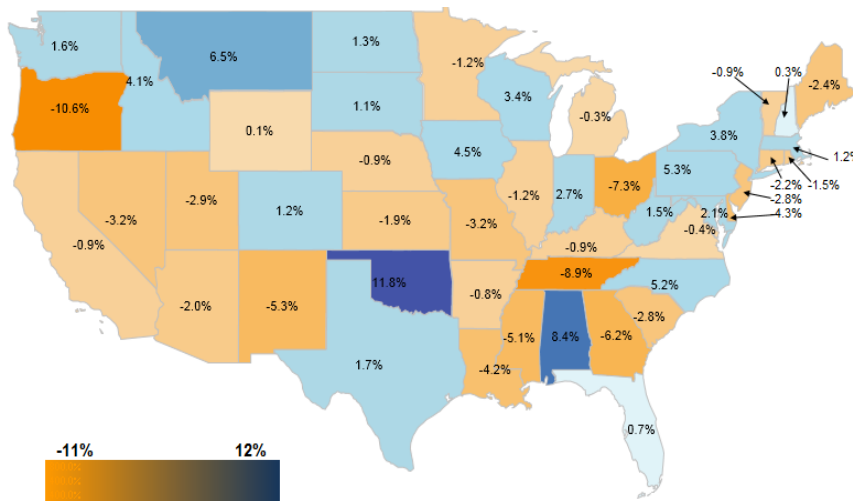
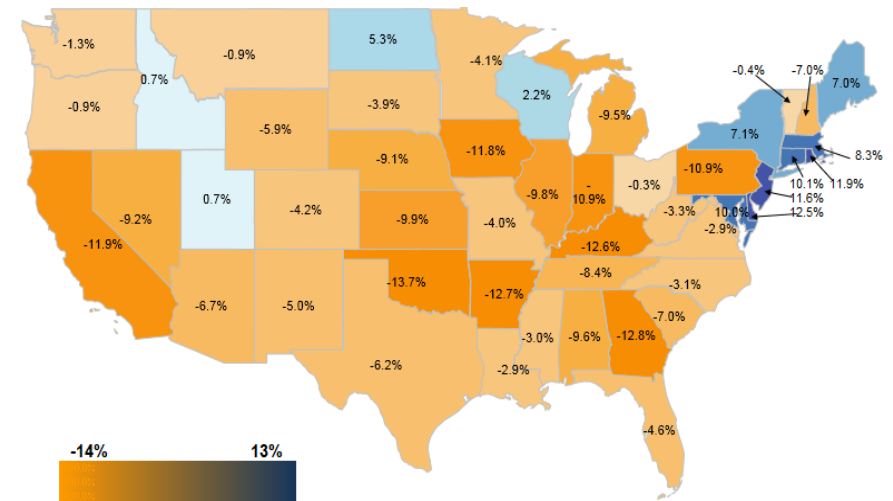| Marketplace Activity, Past 30 Days	Auction (Public)	4,762 equipment units	Resale (Private)	265,288 equipment units

Price INDEX
A State Specific Measure of Monthly Price Differential (Resale Data)

-11% 12%

Volume INDEX
A State Specific Measure of Monthly Sales Volume Differential (Resale Data)

-14% 13%

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Age Benchmarks, by Category	Average Age, Resale (yrs)		Average Age, Auction (yrs)	
4-Wd Articulated Wheel Loaders	10.4	▼ -0.2	11.9	▼ -1.7
Compact Track Loaders	5.4	▼ -0.2	7.1	▲ 0.3
Crawler Mounted Hydraulic Excavators	8.2	▼ -1.1	10.0	▲ 0.1
Electric Self Propelled Scissor Lifts	7.4	▼ -0.1	9.4	▼ -0.5
I.C. Pneumatic Tire Lift Trucks	8.7	▼ -0.9	12.8	▼ -0.8
I.C. Self Propelled Telescopic Boom Aerial Lifts	8.5	▼ -0.2	13.2	▲ 0.2
Skid Steer Loaders	7.2	▼ -0.1	8.8	▼ -1.0
Standard Crawler Dozers	12.3	▼ -0.3	14.4	▼ -0.9
Telescoping Boom Rough Terrain Lift Trucks	7.8	▼ -0.2	10.6	▲ 0.9
Tractor-Loader-Backhoes	8.8	▼ -0.8	11.3	▼ -0.5

Age Benchmarks, by Manufacturer	Average Age, Resale (yrs)		Average Age, Auction (yrs)	
Bobcat	6.8	— 0.0	8.2	▼ -0.7
Case	7.8	▼ -0.2	11.3	▲ 0.7
Caterpillar	8.1	▼ -0.3	10.1	▼ -0.4
Deere	7.6	▼ -0.4	8.5	▼ -0.5
Gehl	7.4	— 0.0	7.7	▼ -0.4
Genie	8.0	▼ -0.1	10.3	▲ 0.9
Hyster	10.3	▲ 0.1	7.9	▼ -5.3
Ingersoll Rand	9.4	▲ 0.1	10.2	▼ -1.5
JCB	5.9	▼ -0.5	10.4	▲ 1.7
JLG	7.9	▼ -0.2	10.8	▲ 1.4
Komatsu	8.0	▼ -0.4	8.9	▼ -0.6
New Holland	7.4	▼ -0.4	10.2	▼ -3.2
Sky Trak	7.5	▼ -0.1	9.1	▲ 1.1
Skyjack	7.3	▼ -0.1	10.8	▲ 2.4
Volvo	7.7	▲ 0.1	9.2	▲ 0.3