

EquipmentWatch INDEX™

July 2015 in Review | A Monthly Recap of Critical Heavy Equipment Benchmarks

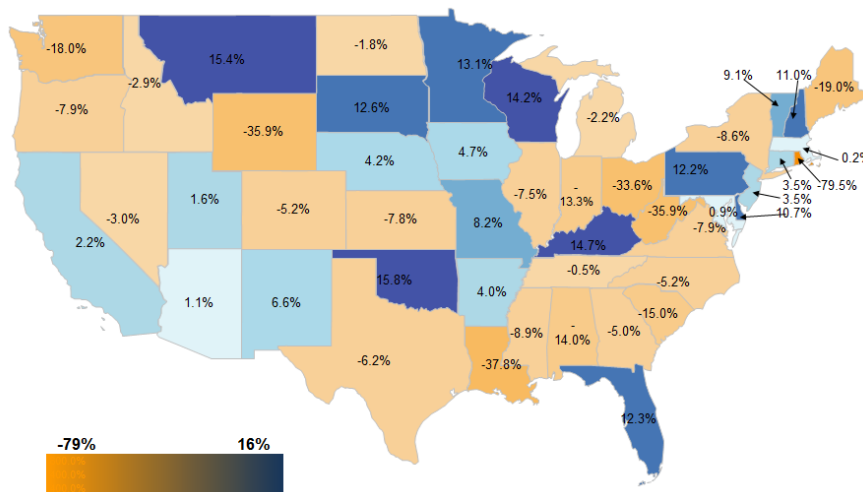


The EquipmentWatch INDEX™ is a free monthly resource for critical thinkers in the **construction, lift truck, agriculture, and truck** industries to make better-informed heavy equipment decisions around price, market share, and equipment age metrics.

Construction Equipment

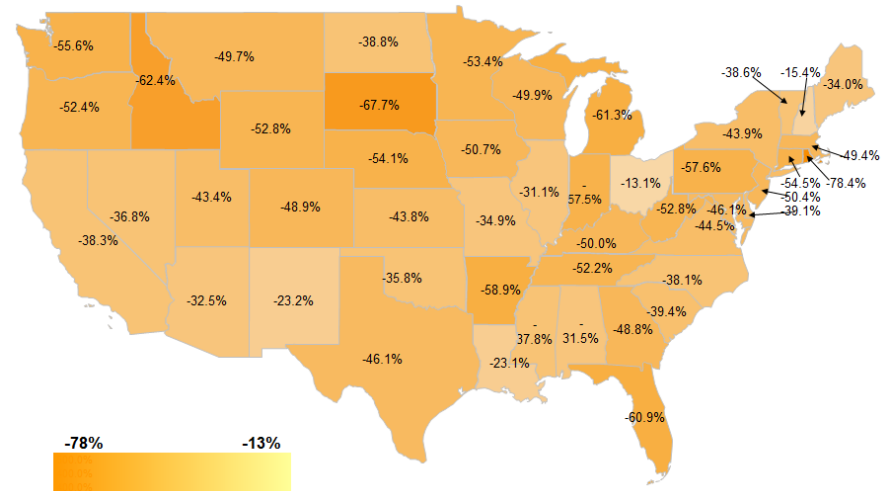
Price INDEX

A State Specific Measure of Monthly Price Differential (Resale Data)



Volume INDEX

A State Specific Measure of Monthly Sales Volume Differential (Resale Data)



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Age Benchmarks, by Category

	Average Age, Resale (yrs)		Average Age, Auction (yrs)	
4-Wd Articulated Wheel Loaders	6.9	-0.7	18.2	+4.0
Compact Track Loaders	4.7	+0.0	6.9	+0.0
Crawler Mounted Hydraulic Excavators	5.8	+0.1	8.1	+0.0
Crawler Mounted Compact Excavators	7	-0.7	12	+1.2
Electric Self Propelled Scissor Lifts	7.6	+0.1	8.7	-0.5
I.C. Self-Propelled Telescopic Boom Aerial Lifts	9	+0.3	12.5	-0.5
Single Drum Vibratory Compactors	7.4	-1.1	17.5	+2.4
Skid Steer Loaders	5.2	-0.5	8.8	-0.3
Standard Crawler Dozers	7.8	-0.2	19.7	+0.6
Tractor-Loader-Backhoes	7	-0.8	11.3	-0.4

Age Benchmarks, by Manufacturer

	Average Age, Resale (yrs)		Average Age, Auction (yrs)	
Bobcat	5.7	-0.2	8.6	-0.8
Bomag	7.5	-0.5	21.7	+7.8
Case	6.5	-0.2	15.8	+0.0
Caterpillar	7.2	-0.6	16.4	+1.2
Deere	6	-1	13.3	+0.8
Ditch Witch	7.8	-0.8	9.5	-1.9
Genie	8.4	+0.1	9.8	-1.2
Terex	7.8	+1.2	12.8	-1.8
Ingersoll Rand	7.4	-1.5	12.2	+0.0
JCB	5.8	-0.1	10.2	-0.2
JLG	8.2	+0.3	12.4	+1.3
Komatsu	8	-0.3	9.6	-0.6
New Holland	7.2	-0.1	11	+0.7
Skyjack	7.6	+0.0	13.9	+0.4
Volvo	6.9	+0.3	9.4	+0.9



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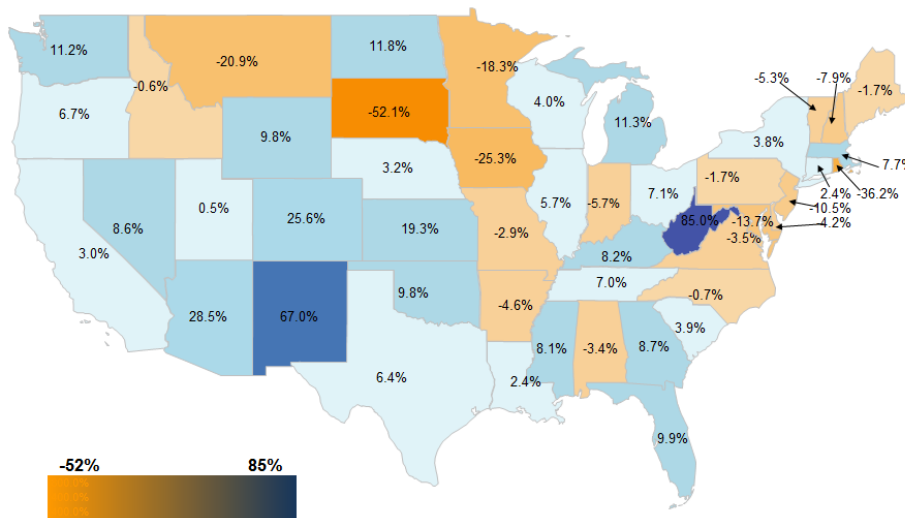
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Lift Trucks

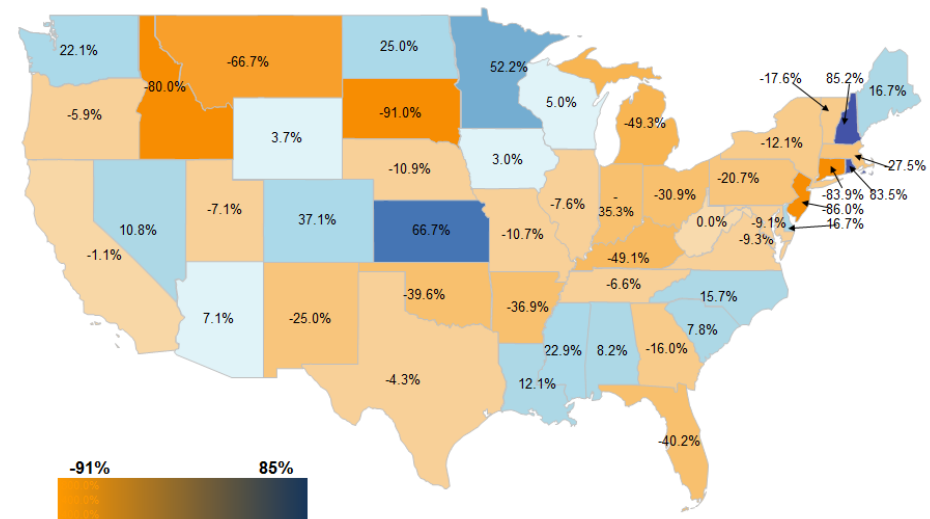
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Age Benchmarks, by Category			
	Average Age, Resale (yrs)		Average Age, Auction (yrs)
I.C. Cushion Tire Lift Trucks	9.8	-0.3	11.6 +1.9
I.C. Pneumatic Tire Lift Trucks	8.8	+0.1	13.6 +0.7
Cushion Tire Sit-Down Electric Lift Truck	9.7	-0.2	12.3 +0.0
Straight Mast Rough Terrain Lift Trucks	7.4	-0.7	13.5 -6.2
Telescoping Boom Rough Terrain Lift Truck	7.5	-0.1	9.9 -1.4

Age Benchmarks, by Manufacturer			
	Average Age, Resale (yrs)		Average Age, Auction (yrs)
Caterpillar	7.5	-0.6	16.4 +1.2
Genie	7.7	-0.2	11 +0.3
Gehl	7.5	+0.2	9.8 -1.2
Hyster	10.4	-1.4	18.8 +7.3
JLG	7.5	+0.3	10.2 -0.2
Toyota	8.2	-0.2	8.7 -0.3



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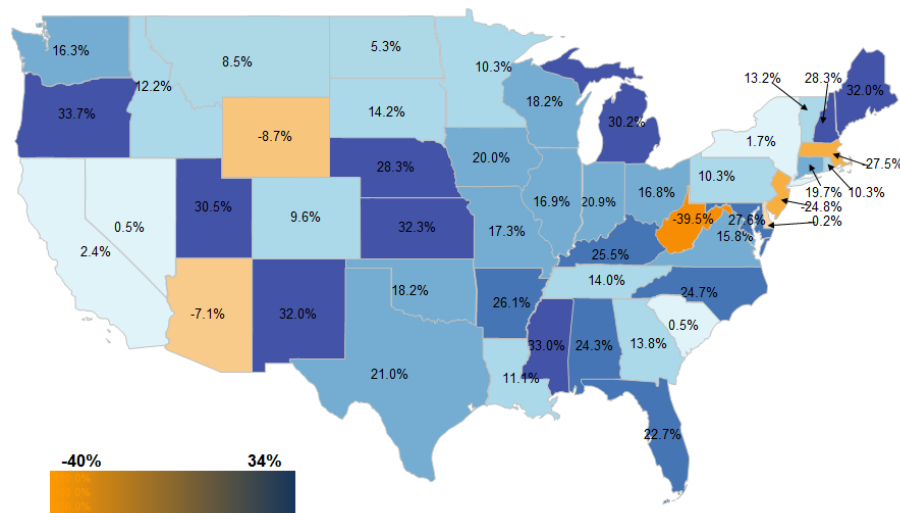
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Agricultural Equipment

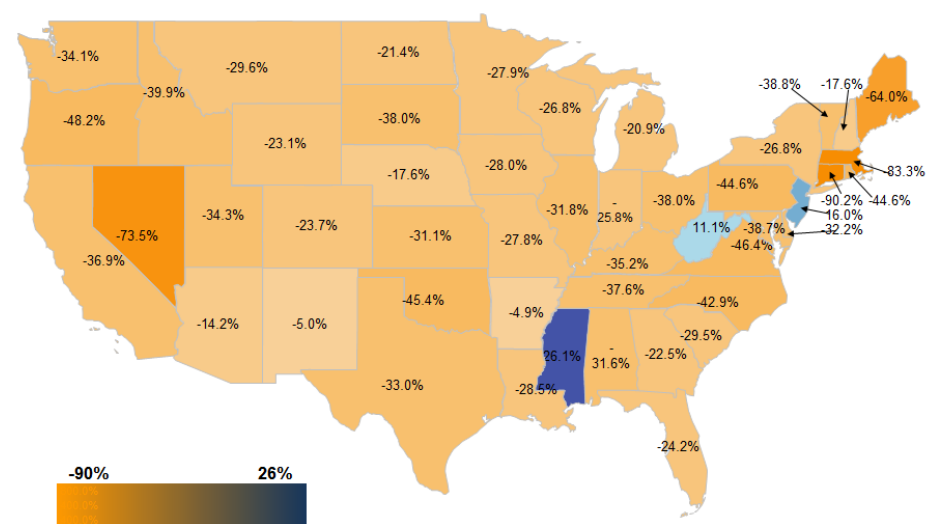
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Age Benchmarks, by Category

	Average Age, Resale (yrs)		Average Age, Auction (yrs)	
Auger Headers	8.7	-0.6	8.9	-3.2
Balers	7.8	-0.1	10.1	+0.5
Combines	6.8	-1.1	13.2	-5.2
Corn Headers	7.3	-0.3	10.3	-4.5
Draper Headers	4.1	-0.1	4.3	-0.7
Grain Carts/Wagons	5.9	-0.8	9.9	+2.9
Planters	7.7	-0.2	8.6	+4.1
Self-Propelled Windrowers	6.4	-0.9	10.3	+0.3
Track Tractors	5.4	-0.6	9.0	-3.3
Wheel Tractors	6.0	-0.3	18.6	+1.6

Age Benchmarks, by Manufacturer

	Average Age, Resale (yrs)		Average Age, Auction (yrs)	
Case IH	7.3	+0.2	13.6	+0.2
Challenger	5.4	-0.1	8.7	-2.3
Claas	6.5	+0.5	5.8	+0.0
Deere	6.0	-0.6	13.3	+0.8
Kinze	8.0	-0.3	8.0	-4.7
Kubota	6.7	+1.0	6.2	-0.3
Massey Ferguson	6.6	+1.0	14.4	-6.5
New Holland	8.7	+0.2	9.6	-0.6



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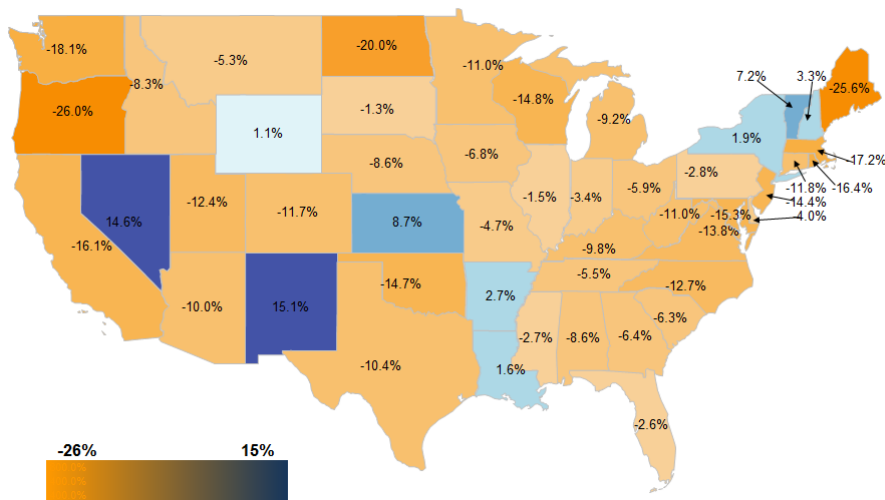
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Commercial Trucks

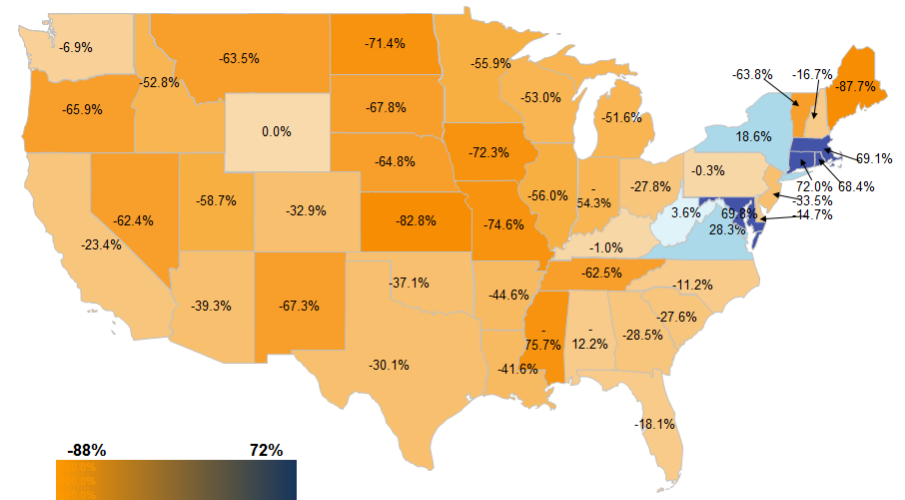
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Age Benchmarks, by Category			
	Average Age, Resale (yrs)		Average Age, Auction (yrs)
Heavy Duty	6.1	+0.0	10.2 -0.3
Medium Duty	5.0	-0.4	9.2 +1.9
Light Duty	1.2	-0.9	11.4 +1.5

Age Benchmarks, by Manufacturer			
	Average Age, Resale (yrs)		Average Age, Auction (yrs)
Freightliner	6.4	+0.6	11.7 -1.0
International	5.7	+0.2	10.7 -0.7
Kenworth	4.7	-1.2	17.7 +5.8
Volvo	5.7	+0.2	13.7 +0.9
Peterbilt	4.8	+0.1	8.6 +0.9

