

# EquipmentWatch INDEX™

November 2015 in Review | A Monthly Recap of Critical Heavy Equipment Benchmarks

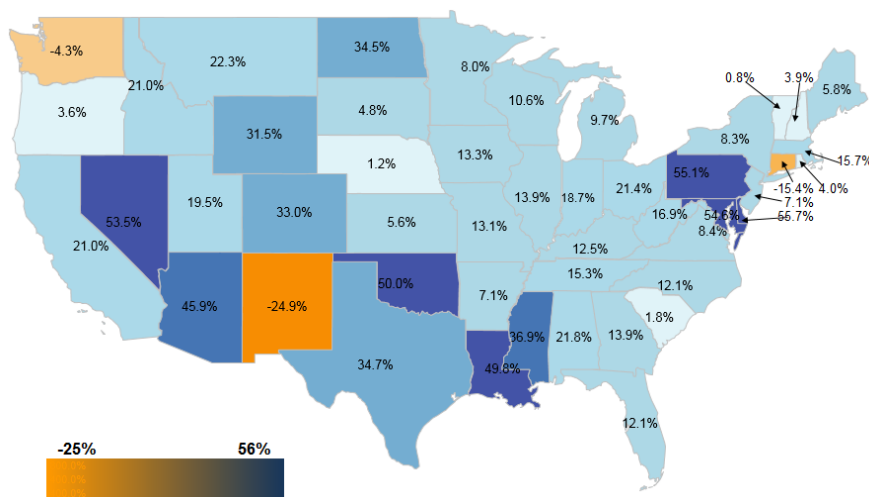


The EquipmentWatch INDEX™ is a free monthly resource for critical thinkers in the **construction, lift truck, agriculture, and truck** industries to make better-informed heavy equipment decisions around price, market share, and equipment age metrics.

## Construction Equipment

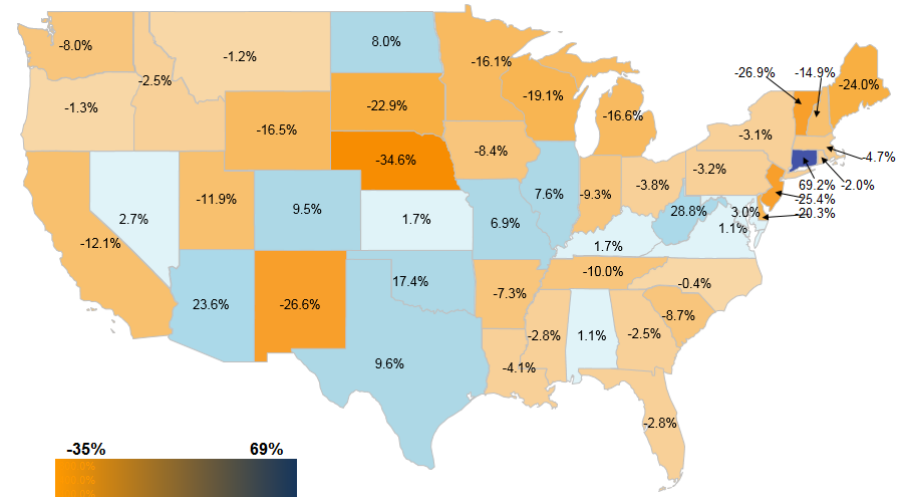
### Price INDEX

A State Specific Measure of Monthly Price Differential (Resale Data)



### Volume INDEX

A State Specific Measure of Monthly Sales Volume Differential (Resale Data)



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Age Benchmarks, by Category				
	Average Age, Resale (yrs)		Average Age, Auction (yrs)	
4-Wd Articulated Wheel Loaders	5.8	-1.0	14.2	-1.8
Compact Track Loaders	4.1	-0.4	6.7	-0.6
Crawler Mounted Hydraulic Excavators	5.0	-0.2	8.2	-0.9
Crawler Mounted Compact Excavators	6.7	-0.2	11.1	-0.3
Electric Self Propelled Scissor Lifts	7.6	+0.1	9.8	-0.1
I.C. Self-Propelled Telescopic Boom Aerial Lifts	8.8	+0.0	11.7	-0.4
Single Drum Vibratory Compactors	7.4	+0.2	14.1	+0.4
Skid Steer Loaders	4.6	-0.4	9.3	+0.0
Standard Crawler Dozers	7.0	-0.3	19.1	-1.0
Tractor-Loader-Backhoes	6.8	-0.3	11.9	-0.4

Age Benchmarks, by Manufacturer				
	Average Age, Resale (yrs)		Average Age, Auction (yrs)	
Bobcat	5.1	-0.6	9.4	-0.5
Bomag	7.5	+0.3	17.1	+1.6
Case	6.0	-0.3	12.2	-1.6
Caterpillar	6.8	+0.1	14.9	-0.2
Deere	5.5	-0.4	11.4	+0.5
Ditch Witch	7.8	-0.4	10.8	+0.2
Genie	8.3	-0.1	10.3	-0.8
Terex	7.4	-0.2	15.7	+1.0
Ingersoll Rand	8.4	+3.5	11.2	+3.1
JCB	4.7	-3.5	10.4	-0.2
JLG	8.1	+0.3	11.6	+0.0
Komatsu	7.5	+0.9	11.6	+0.8
New Holland	6.9	-0.7	10.2	-0.2
Skyjack	7.6	+1.2	9.3	-1.1
Volvo	6.0	-0.6	7.4	-2.3



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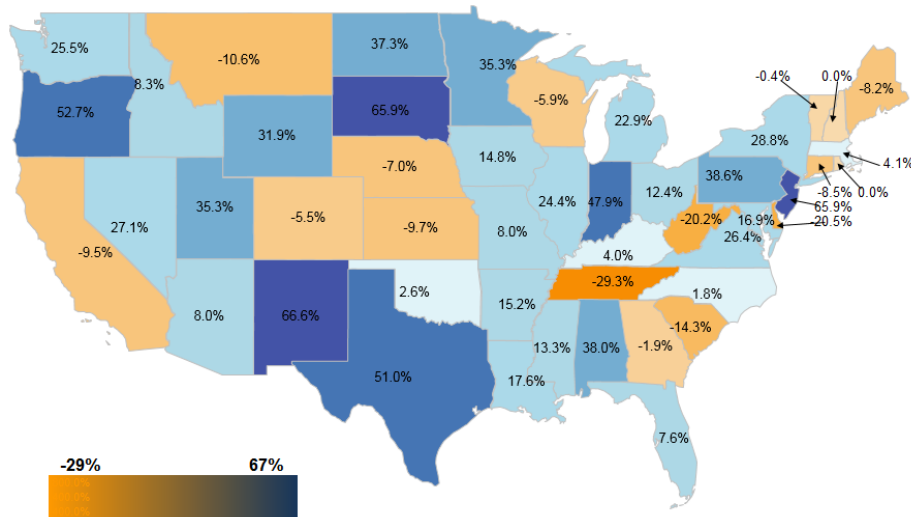
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## Lift Trucks

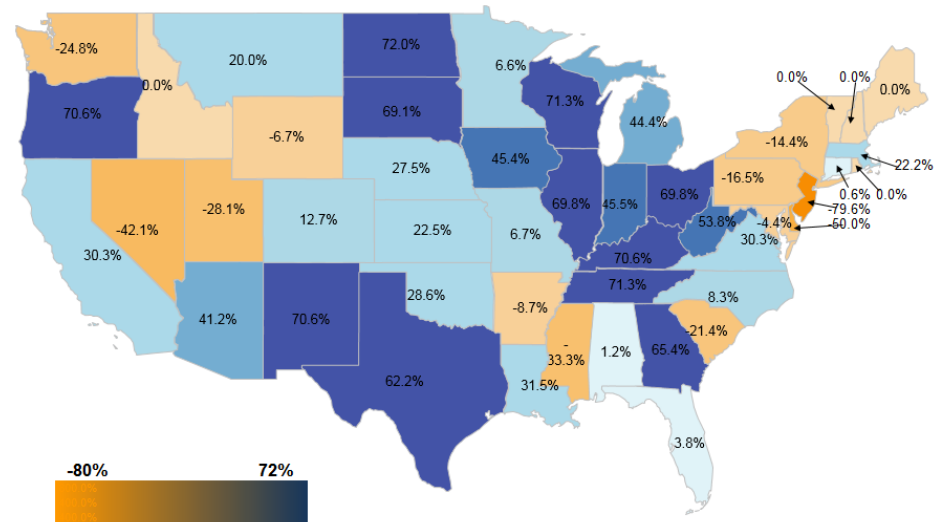
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Age Benchmarks, by Category			
	Average Age, Resale (yrs)		Average Age, Auction (yrs)
I.C. Cushion Tire Lift Trucks	9.0	-0.5	11.5 -1.5
I.C. Pneumatic Tire Lift Trucks	8.4	-1.3	13.4 +0.9
Cushion Tire Sit-Down Electric Lift Truck	8.8	+0.3	8.0 -7.6
Straight Mast Rough Terrain Lift Trucks	6.9	-0.6	17.6 +0.6
Telescoping Boom Rough Terrain Lift Truck	6.8	-0.6	10.7 +0.2

Age Benchmarks, by Manufacturer			
	Average Age, Resale (yrs)		Average Age, Auction (yrs)
Caterpillar	6.3	-0.3	14.3 +2.1
Genie	7.2	+0.0	8.5 -0.8
Gehl	6.6	-0.7	8.6 +0.2
Hyster	9.8	-0.2	20.1 +3.6
JLG	6.9	-0.6	8.9 -0.2
Toyota	7.7	-0.2	11.1 -0.3



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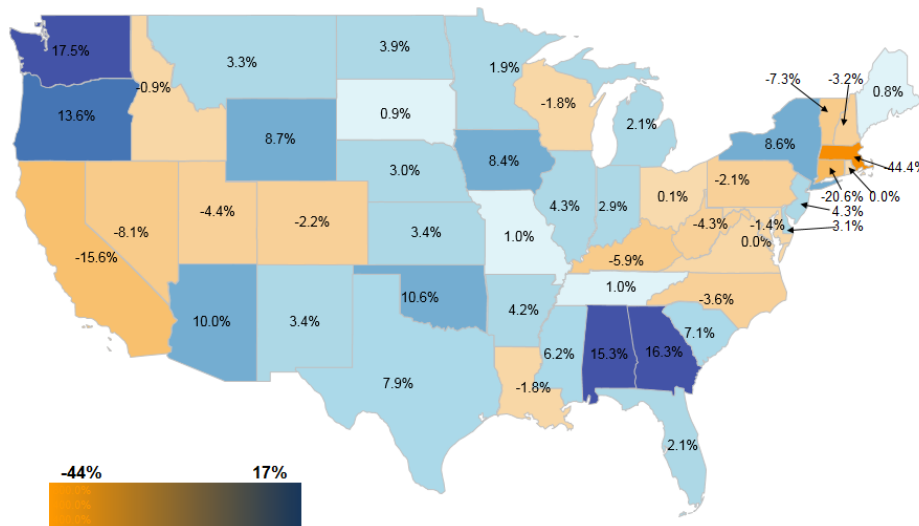
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## Agricultural Equipment

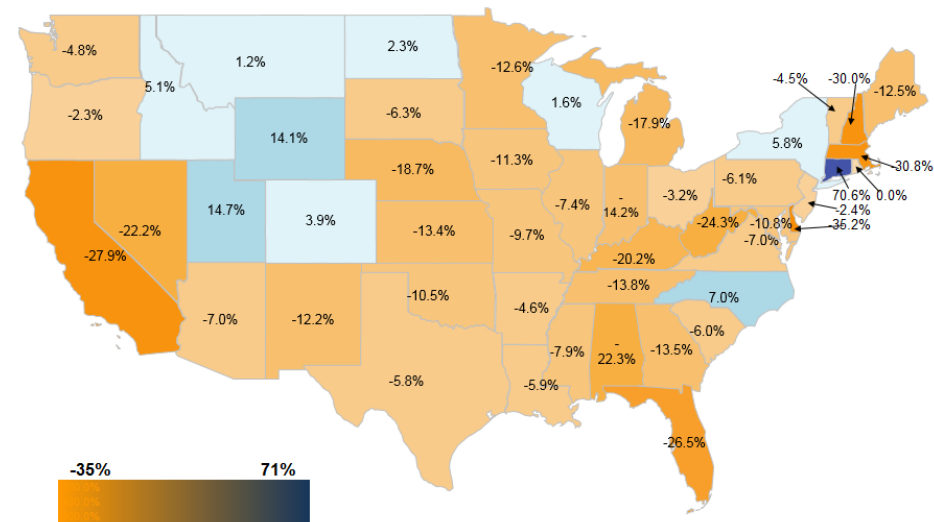
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## Age Benchmarks, by Category

	Average Age, Resale (yrs)		Average Age, Auction (yrs)	
Auger Headers	8.6	-0.3	10.3	-1.0
Balers	7.6	-0.3	11.1	+0.0
Combines	6.0	-0.1	13.5	-1.6
Corn Headers	7.5	-0.1	10.0	-1.0
Draper Headers	4.1	+0.0	7.8	+1.9
Grain Carts/Wagons	6.2	+0.2	11.0	+1.8
Planters	7.4	-0.1	17.3	+7.5
Self-Propelled Windrowers	6.3	-0.2	12.4	-3.6
Track Tractors	5.4	-0.1	9.5	-0.3
Wheel Tractors	5.7	-0.2	15.1	-2.4

## Age Benchmarks, by Manufacturer

	Average Age, Resale (yrs)		Average Age, Auction (yrs)	
Case IH	6.7	-0.2	11.3	-1.2
Challenger	5.4	-0.1	7.2	-0.7
Claas	6.5	+0.2	7.9	-2.1
Deere	5.8	-0.1	15.1	-1.1
Kinze	7.6	-0.3	15.8	+4.0
Kubota	6.2	-0.1	8.6	+0.7
Massey Ferguson	6.3	-0.1	20.2	-0.2
New Holland	8.2	+0.0	10.2	-2.3



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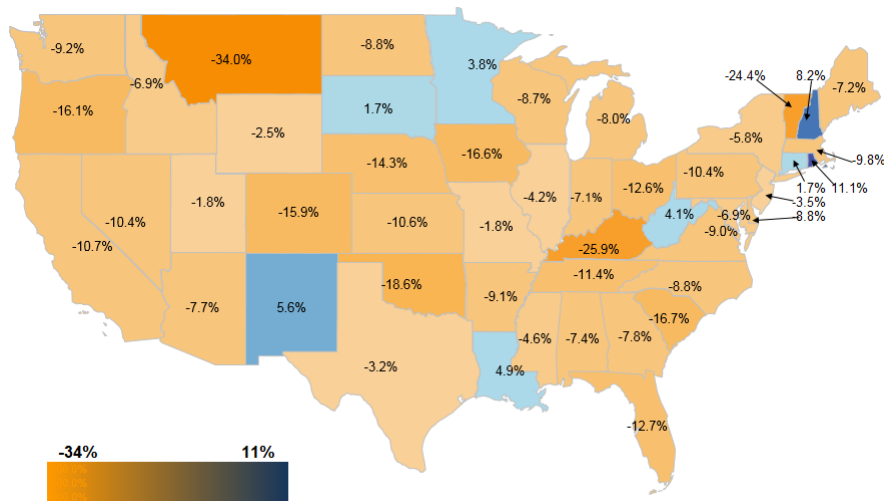
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## Commercial Trucks

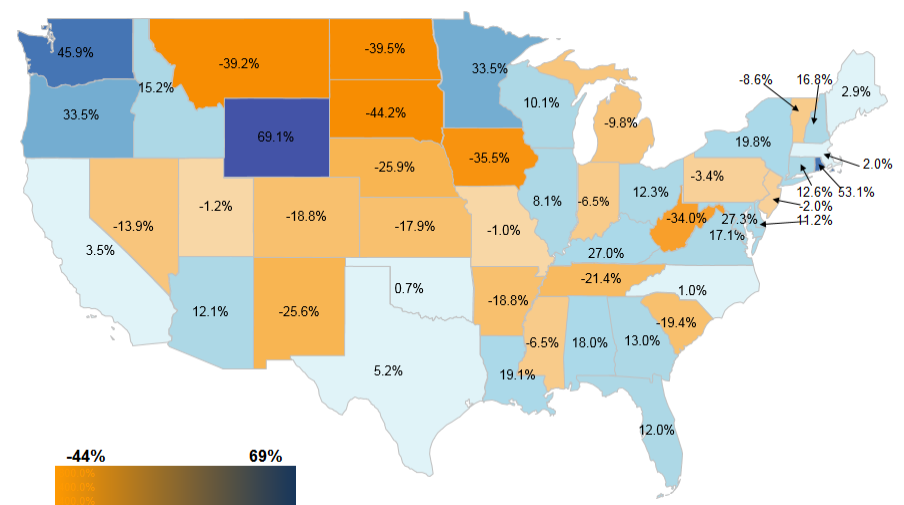
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Age Benchmarks, by Category			
	Average Age, Resale (yrs)		Average Age, Auction (yrs)
Heavy Duty	5.0	-0.1	10.8 -1.2
Medium Duty	4.2	-1.1	8.5 -1.9
Light Duty	2.2	+1.0	10.5 +1.8

Age Benchmarks, by Manufacturer			
	Average Age, Resale (yrs)		Average Age, Auction (yrs)
Freightliner	4.4	-0.9	12.9 +0.8
International	5.2	+0.0	9.5 -0.1
Kenworth	3.7	-0.8	12.5 +1.3
Volvo	3.9	-1.3	11.6 -1.0
Peterbilt	5.1	+1.3	9.4 -3.5

