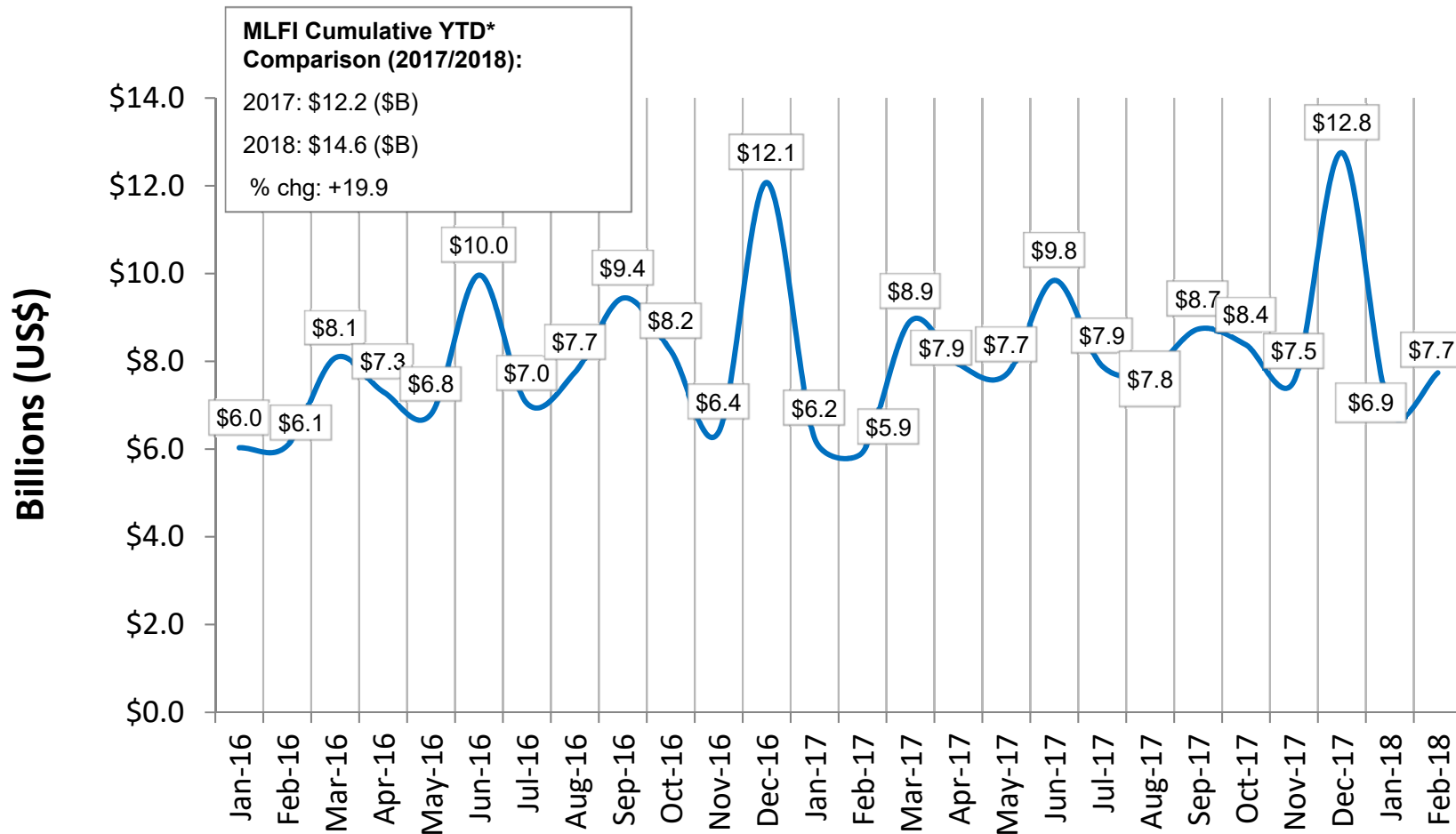


Monthly Leasing & Finance Index

February 2018

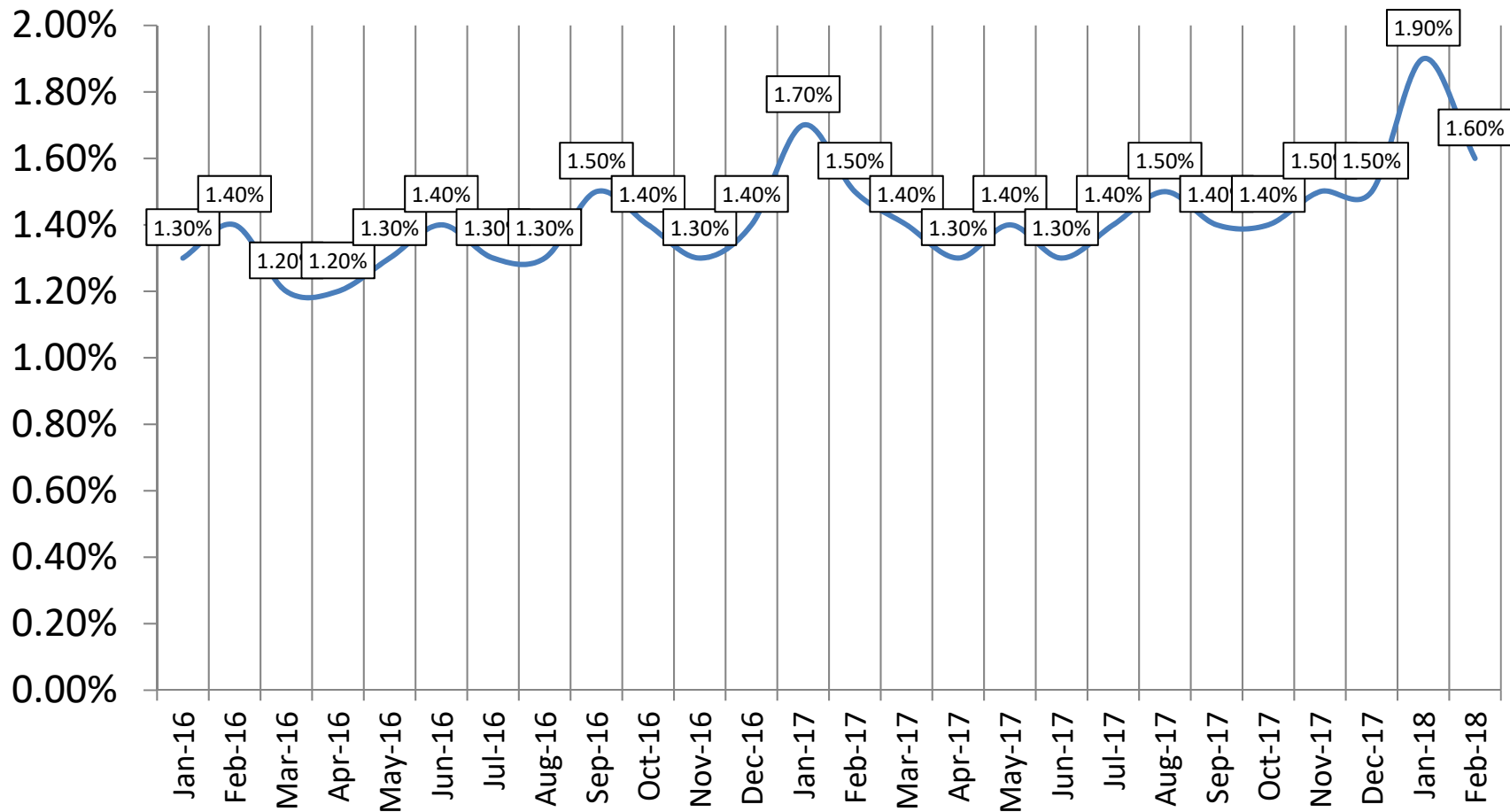


MLFI-25 New Business Volume (Year-Over-Year Comparison)

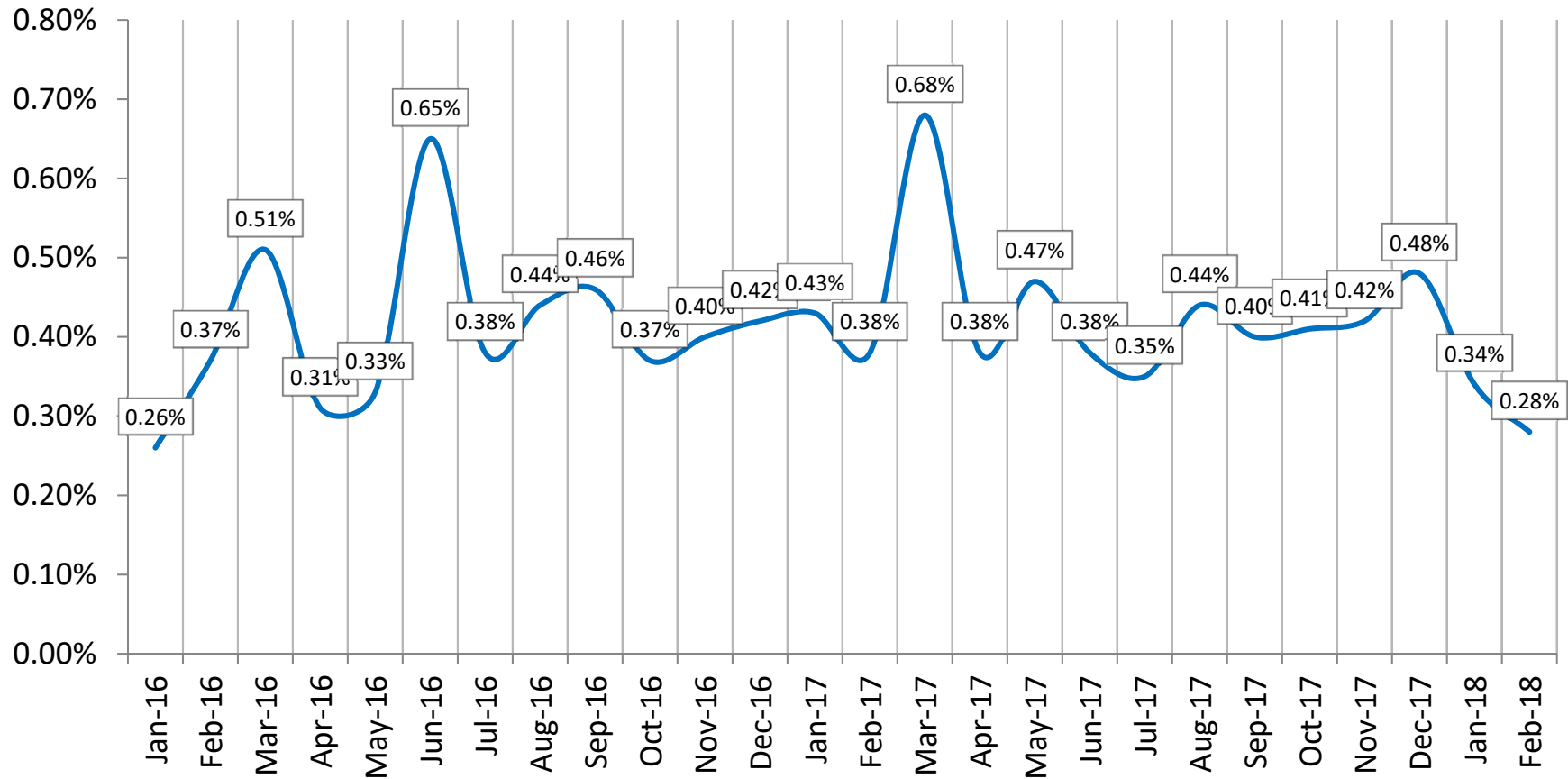


* YTD NBV numbers will not match the numbers from the chart due to rounding

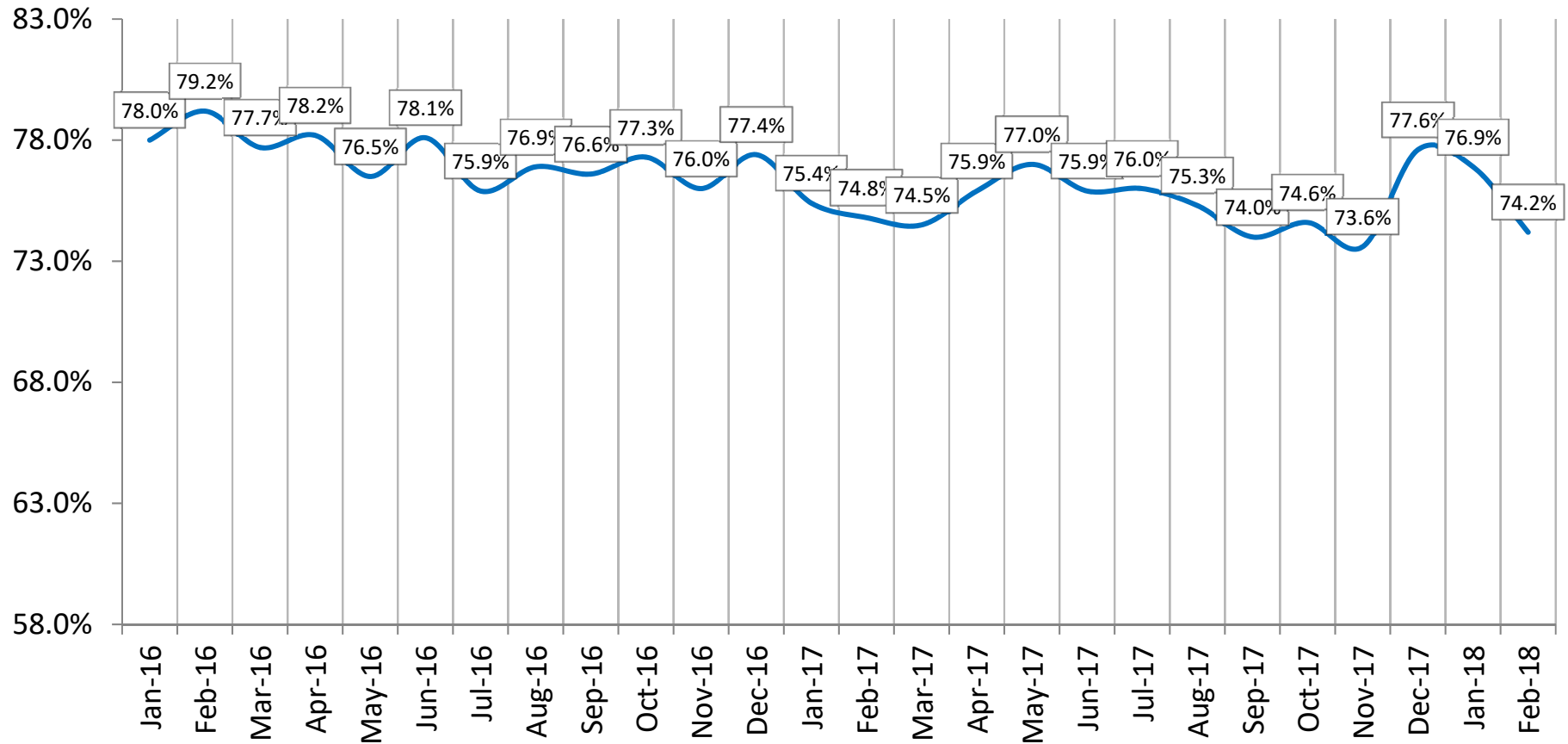
Aging of Receivables Over 30 Days



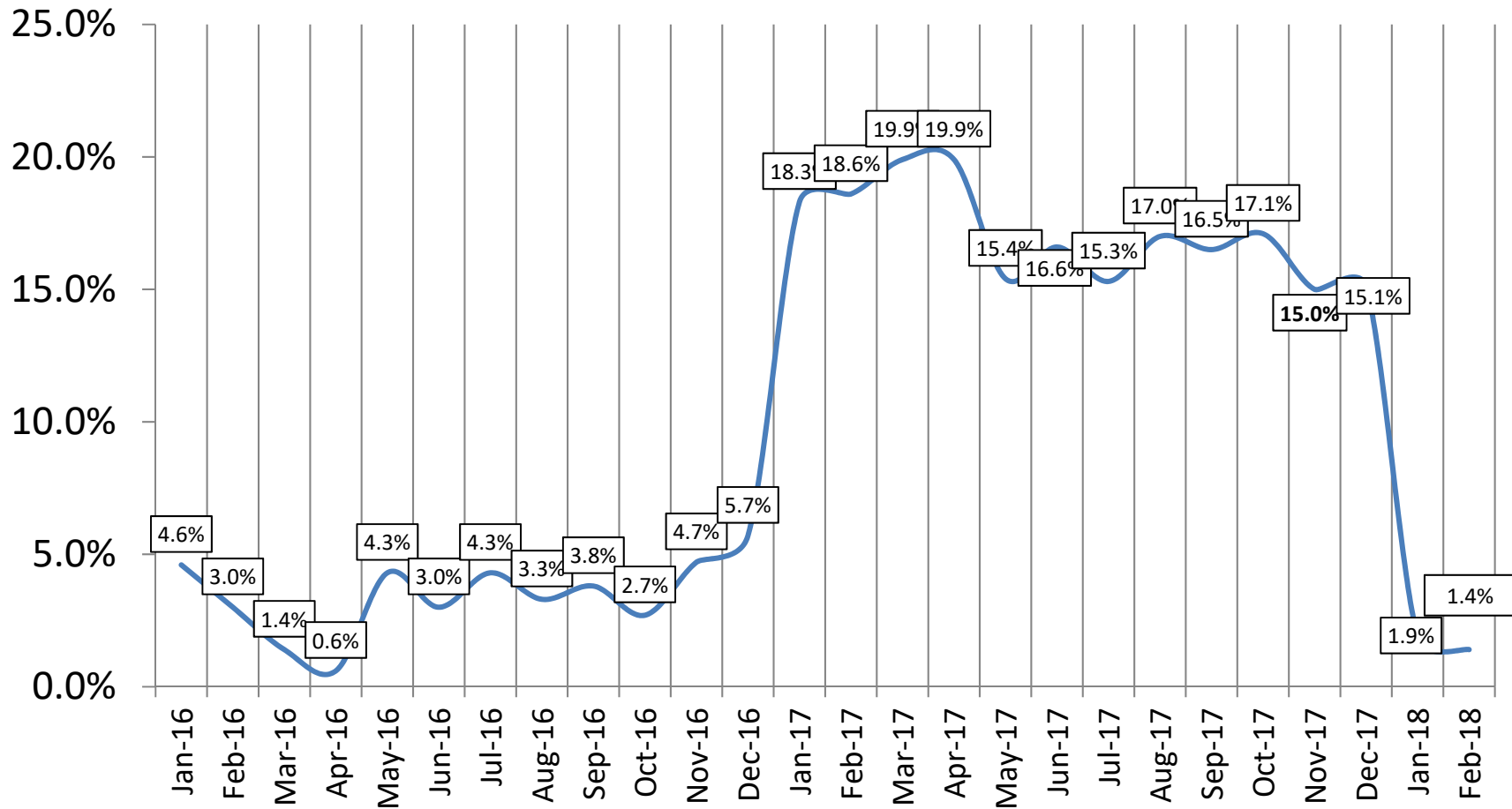
Average Losses (Charge-offs) as a % of Net Receivables



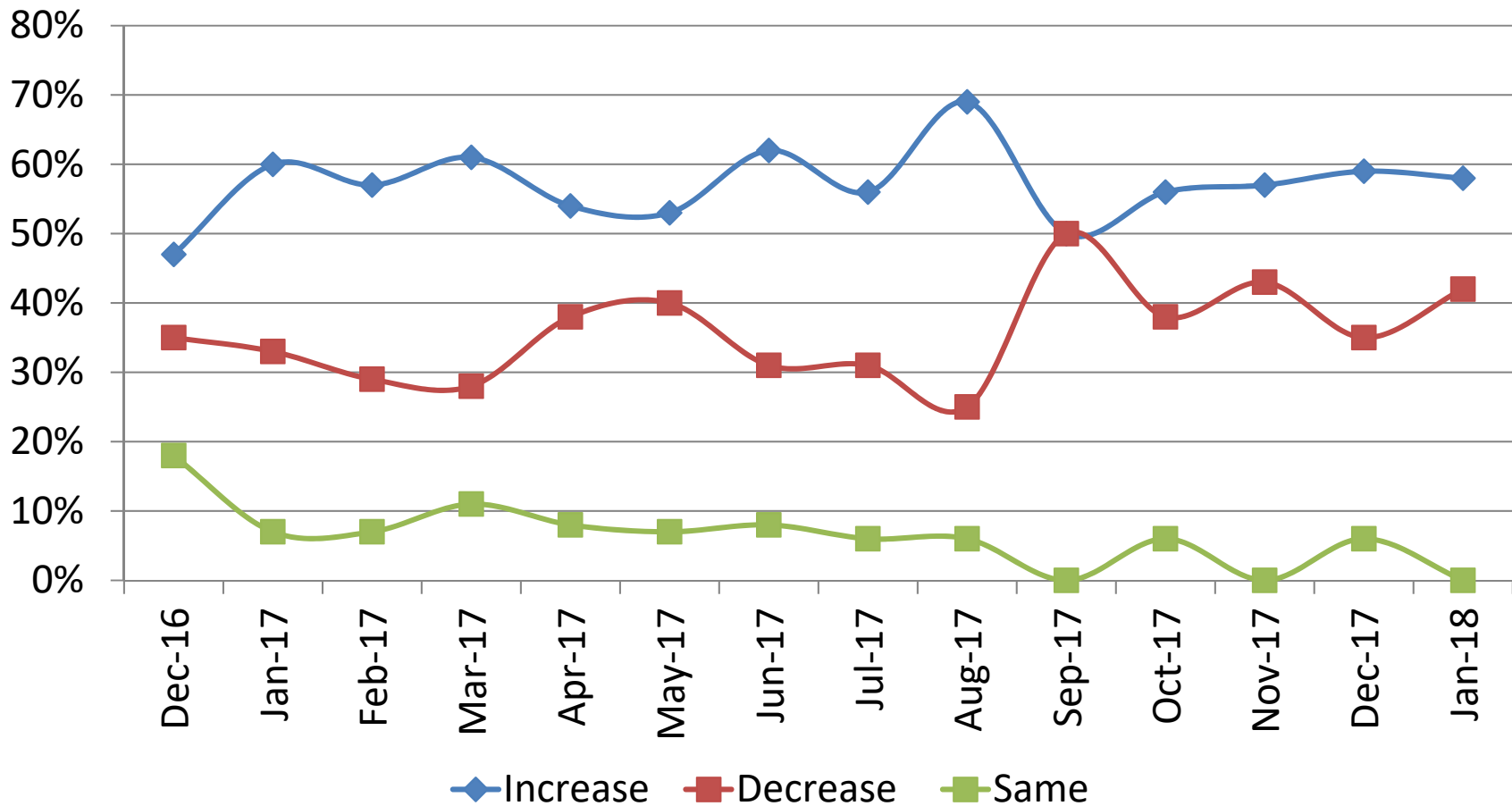
Credit Approvals As % of All Decisions Submitted



Total Number of Employees % CHG YOY



How Did Your New Business Volume Perform Year Over Year



Is Your Organization Putting More, Less or the Same Number of Transactions Through the Credit Approval Process?

